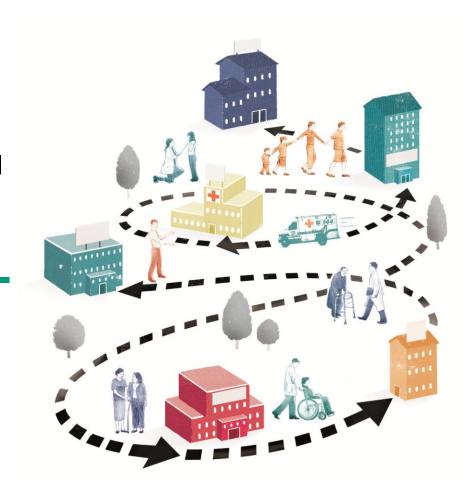


Office of Health System Renewal Benchmarking and Performance Improvement Project

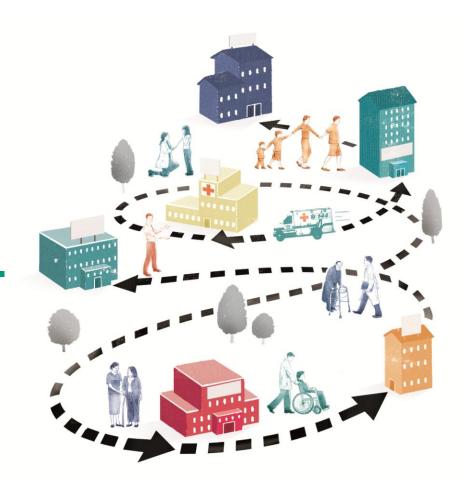
Final Report
Phase 1 - Benchmarking

April 25th, 2013





Executive Summary



Executive Summary Reminder of the Context and the Mandate

The Context

- Creation of the Office of Health System Renewal (OHSR) in the Spring of 2012
- Two year mandate to encourage and assist health system partners and the NB health system to improve its performance.
- A high level benchmarking carried out by the OHSR showed that in 2004, total public health care costs per capita in NB were \$ 79 below the Canadian average but \$ 277 above the Canadian average in 2011; this represents an over expenditure of \$ 209M compared to the Canadian average
- For hospitals only, the total public expenditures per capita for 2004 were \$ 237 over the Canadian average. In 2012, this difference in costs per capita increased to \$ 394.50, which represents an over expenditure of \$ 298M compared to the Canadian average
- Low population growth and a significant increase in health care expenditures have contributed to the deterioration of NB's relative position
- Further analysis also found that NB compared to the Canadian average has:
 - greater access to hospital facilities
 - longer hospital average length of stays
 - more physicians and other health care staff in most professions
- All in all, the OHSR concluded that the NB health care system is not aligned, integrated, citizen-centered, innovative, affordable and sustainable
- Based on this high level analysis, the OHSR recommended that the goal should be to achieve a per capita public health care cost equal to the Canadian average by fiscal 2016-2017; according to the OHSR, this represents a total annual reduction in health care spending of approximately \$ 250M by 2017
- In order to achieve this, the OHSR developed an eight point action plan that includes benchmarking NB health care expenditures against Canadian peers and identifying and implementing best practices
- More specifically, the OHSR:
 - Created a Health Innovations and Best Practices Council
 - Hired a consulting firm Raymond Chabot Grant Thornton (RCGT) to support the benchmarking and performance improvement process



Executive Summary Reminder of the Context and the Mandate (Cont'd)

RCGT's Mandate

- The services of RCGT were retained to carry-out a 3-phased mandate
 - Phase 1
 - Identify and quantify clinical, operational and financial performance gaps through the benchmarking of NB hospitals against comparators within NB and across Canada
 - Phase 2
 - Create working groups for high potential areas and support their work in identifying performance improvement measures based on innovation and best practice
 - Develop action plans
 - Phase 3
 - Support the implementation of selected performance improvement measures



Executive Summary Overview of Benchmarking Methodology

- The benchmarking is based on the comparison of clinical and financial performance of the NB hospitals with groups of comparable hospitals across Canada, excluding Quebec
- For comparability purposes, NB hospitals have been divided into three groups, based on their number of acute care beds
- The Clinical performance analysis evaluates the hospital utilization by the population, and the average length of stay of the hospitalized patients for Typical, Atypical and Alternate Level of Care cases¹
- The Evolutionary analysis measures the fluctuation of worked hours between 2010-2011 and 2011-2012, with a
 distinction between a fluctuation due to volume or due to productivity
- The Financial performance benchmarking analysis compares unit costs per functional centre, to ascertain the productivity of the staff working in hospitals. This analysis was performed using three different comparators:
 - The average NB productivity
 - The Average Canadian productivity for the comparator groups
 - The productivity of a Selected Canadian Hospital which best represents the performance of the 1st tier hospital, for each functional center
- These analyses were conducted for 2010-2011 and 2011-2012, depending on the availability of data
- Analyses are based on different databases provided by the NB Department of Health or the CIHI organization
- An additional analysis was conducted to evaluate the performance of the Extra-Mural Services in the province
- Finally, an analysis was performed to compare productivity in certain functional centres with a selected group of hospitals from the province of Quebec

Grant Thornton
An instinct for growth

^{1 &}quot;An atypical patient is one where the hospitalization involves a transfer, sign-out against medical advice, ends in death, includes non-acute days, or has a length of stay beyond the trim point (outlier)." (Manitoba Center for Health Policy).
ALC cases are inpatients who no longer require acute care services but wait in acute care beds for placement in the community (home or residential care)
Raymond Chabot

Executive Summary Summary of Potential savings

| Domain | Goal | Maximum Potential Savings | Targeted Savings ¹ | Level of Control | Implementation Period | Responsibility |
|--|---|---|--|---------------------|---------------------------------------|---|
| Productivity in each Hospital | Reduce performance gap on Salary (Performance gap in WH x Hourly Rate for each functional center) compared to the CDN average | \$ 158.2M (representing 4 417 884 WH) | \$ 77.8M (representing 2 161 774 WH) | High | Over a period of 18 to 24 months | Health Networks |
| | Reduce performance gap on Other Expenses compared to the CDN average | \$ 77.6M | \$ 36.7M | High | Over a period of 18 to 24 months | Health Networks |
| | Subtotal for Productivity | \$ 235.8M | \$ 114.5M | | | |
| | Reduce Length of stay for Atypical Cases to NB average | \$ 8.3M | \$ 5.9M ² | High | Over a period of 18 to 24 months | Health Networks |
| Length of Stay | Reduce Length of stay for ALC Cases to CDN average | \$ 51.9M | \$ 37.1M ² | Low | Gradual, over a period of three years | Partly Health Networks but mostly Departments of Health and Social Development |
| | Subtotal for LOS | \$ 60.2M | \$ 43.0M | | | |
| Hospitalization Rate | Reduce Hospitalization rate from 109 to 85 per 1,000 population | \$ 150.7M | \$ 137.9M ² | Very Low | Gradual, over a period of five years | Department of Health in collaboration with all stakeholders |
| TOTAL ESTIMATED SAVINGS | | \$ 446.7M | \$ 295.4M | | | |
| Per Capita Hospital Performance Gap | | | \$ 298.0M | | | |

¹ Based on practical evaluation or correction for overlap



² Net of estimated overlapping savings accounted for in productivity

Executive Summary Per Capita Hospital Cost

Performance Based on Costs per Capita, for Hospitals¹

Table "National Health Expenditure Trends Data" Tables

| Data from CIHI, Projected cost for 2012 | |
|---|----------------|
| New Brunswick, D.3.4.3 | 1 961,99 \$ |
| Canada, A.3.3.3 - Part 1 | 1 567,40 \$ |
| Variance | 394,59\$ |
| New Brunswick Population 2011 | 755 335 |
| Excess of Expenditures projected for 2012 | 298 047 638 \$ |



[•] New Brunswick hospital cost per Capita in 2012 was \$ 394.59 higher than the CDN average, for a total gap of \$ 298M

Executive Summary Productivity – Key Findings and Savings Potential

Savings based on comparison within NB hospitals at 100%

- If the New Brunswick hospitals operated at the average productivity of their NB peers, the total potential savings could be \$ 103M
- All hospitals have a potential savings in both worked hours and other expenses
- The total potential savings by hospital ranges from \$ 104k to \$ 18.9M
- 15 of the 21 hospitals have a potential savings of more than \$ 1M (St. Joseph' Hospital was excluded as it is a chronic care facility)

Savings based on comparison with CDN average at 100%

 If the New Brunswick hospitals operated at the average productivity of their Canadian peers, the total potential savings could be \$ 236M

Savings based on comparison with CDN average and practical evaluation approach

- Based on this approach, the total savings target is \$ 114.5M
- This potential savings target is composed of:
 - \$ 77.8M in compensation representing an excess of 2 161 774 worked hours to produce an equivalent volume of service
 - \$ 36.7M more in other expenses
- All hospitals have a potential savings in both worked hours and other expenses
- The total potential savings by hospital ranges from \$ 84k to \$ 20.67M
- 14 of the 21 hospitals have a potential savings of more than \$ 1M (St. Joseph' Hospital was excluded as it is a chronic care facility)

Savings based on comparison with Canadian selected hospital

- If the New Brunswick hospitals operated at the first tier of their selected Canadian comparator hospital for each functional centre, the total potential savings could be \$ 329M
- Given that this methodology «cherry picks» functional centres from specific hospitals without taking into
 consideration the allocation of expenses or the performance in the remainder of the facility, we do not recommend
 using it to set savings targets; however, it is useful to identify high performing services in selected hospitals for
 future referral and follow-up



Executive Summary Hospital LOS – Key Findings and Savings Potential

- For most New Brunswick hospitals, the hospital length of stay is generally longer than the average length of stay for the Canadian comparator in each group (6.9 vs. 5.9 days for large hospitals, 6.1 vs. 5.3 days for medium size hospitals and 7.1 vs. 6.0 days for small hospitals)
- For typical cases, the actual LOS varies from the expected LOS by +0.2 days for group 1, -0.1 days for group 2 and +0.1 days for group 3. These variances are considered non significant.
- If we exclude the atypical cases, the difference in average LOS is reduced but remains longer in New Brunswick hospitals than in the Comparator groups (5.2 vs. 4.7 days for large hospitals, 4.8 vs. 4.3 days for medium size hospitals and 5.2 vs. 4.4 days for small hospitals)
- A reduction of the LOS of atypical cases in each hospital to the level of the New Brunswick Average could represent savings of up to \$ 8.3M
- A reduction of the LOS of ALC cases in each hospital to the level of the Canadian Comparator Group Average could represent savings of up to \$51.9M
- However, considering the targeted potential savings in productivity and wanting to avoid duplication, we propose a more realistic calculation of the potential savings attributable to the reduction in hospital LOS
- Additionally, a reduction of 22% in the number of cases need to be taken into consideration given the potential reduction of hospitalization rates in New Brunswick to the Canadian Average (109 hospitalizations per 1 000 minus 85 hospitalizations per 1 000 equals a difference of 24 hospitalizations per 1 000 which gives 22 %)
- Therefore, by taking into consideration the overlap in savings, the reduction of the Hospital Length of Stay for Atypical cases in New Brunswick to the level of the New Brunswick Average could represent savings of up to \$ 5.9M
- Once again taking into consideration the overlap in savings, the reduction of the Hospital Length of Stay for ALC cases in New Brunswick to the level of the Canadian Average could represent savings of up to \$ 37.1M



Executive Summary Hospitalization Rates – Key Findings and Savings Potential

- New Brunswick is the third province where the hospitalization rate is the highest (109 vs. a CDN average of 85)
- In New Brunswick, hospitalization rates are higher in the northern zones (123, 167, 120 and 139 in zones 4, 5, 6 and 7 respectively)
- The hospitalization rate from 2009-2010 to 2011-2012 remains relatively stable (110 vs. 109 respectively)
- The largest variance in hospitalization rates compared to the Canadian average is found in medicine with 50 % more hospitalizations
- A reduction of the Hospitalization Rate in New Brunswick to the level of the Canadian Average could represent savings of up to \$ 150M
- However, considering the targeted potential savings in productivity and wanting to avoid duplication, we propose a
 more realistic calculation of the potential savings attributable to the reduction in hospital Hospitalization Rates
- Therefore, by taking into consideration the overlap in savings, the reduction of the Hospitalization Rate in New Brunswick to the level of the Canadian Average could represent savings of up to \$137.9M



Executive Summary Other Relevant Findings

Population and Age

- The New Brunswick population was relatively stable between 2006 and 2011 (+1.3 %). During this time, the Canadian population grew by +5.4 %
- Population growth to 2017 is estimated to be similar (+1.4 % in New Brunswick and +4.8 % in Canada)
- Globally between 2006 and 2011, the proportion of population that declared French as their mother tongue has slightly decreased, passing from 33 % to 32 %
- In Zone 1, the number of persons that declared French as their mother tongue has risen, but the proportion has remained stable, with a proportion of 42 %
- In New Brunswick, the population in the northern zones (zones 4, 5, 6 and 7) is older than in the other zones
- New Brunswick is one of the provinces with the oldest population in Canada
 - The median age is 44, the highest in Canada (41 in Canada)
 - The proportion of persons aged 75 and over is 7,4 % (one of the highest in Canada with 6.8 % nationally)

Primary Care Indicators

- A significant proportion of persons in New Brunswick suffer from chronic diseases
- The majority of persons surveyed have a family physician
- The use of Emergency Departments is higher for people living in the Northern zones of the province, even if they also consult their family physician (over 45 % in zones 4, 5, 6 and 7 vs. under 41 % in zones 1, 2 and 3)

Evolutionary Analysis

- Globally, from 2010-2011 to 2011-2012, New Brunswick shows a decrease of 82 890 worked hours.
- Productivity has improved mostly in Nursing Inpatient Services and Community Health Services.
- Horizon reduced its Total Worked Hours by 118 928, while Vitalité increased its Total Worked Hours by 36 038



Executive Summary Other Relevant Findings (Cont'd)

Extra Mural Programs

- Analysis of the internal performance in NB for the Extra Mural Programs indicates a significant performance gap in Zone 6 for Vitalité and Zones 1 and 3 for Horizon
- These gaps are mostly in Nursing Care, Occupational Therapy and Speech Language Services
- By improving productivity to the NB average, savings of more than \$8.0M could be achieved
- In the context of a shift from hospital based to community based services, we recommend that these potential
 productivity improvements be used to strengthen these services in order to reinforce the alternative to
 hospitalization

Comparison with Quebec Hospitals

- In many areas, large differences can be observed between the New Brunswick and Quebec productivity ratios
- However, major limitations are to be considered when comparing New Brunswick Hospitals to those from Quebec as the allocation of expenses and resources is different in some areas



Executive Summary Conclusion

- The OHSR decided to initiate this benchmarking project after discovering that the NB hospital cost per capita in 2012 was \$ 394.50 higher than the CDN hospital average, for a total gap of \$ 298M
- The different analyses carried out during the Benchmarking Phase indicate that there is a significant potential for hospital performance improvement from three different perspectives:
 - Productivity improvement (targeted potential savings of \$ 114.5M)
 - Reduction in hospital length of stay, mostly for atypical and ALC cases (targeted potential savings of \$ 43M)
 - Reduction in hospital utilization (targeted potential savings of \$ 137.9M)
- The combined potential savings from these initiatives is \$ 295.4M
- The most important performance gaps have been identified by hospital and functional centre and savings targets have been proposed
- This sets the stage for the next phase where groups of users in the sectors with the highest savings potential will work together to identify and flush out measures to improve productivity and reduce length of stay based on innovation and best practice; this process will be supported by the Consultant and will lead to the development of action plans
- In parallel, all health system stakeholders should be involved in the development of a high level plan to reduce hospital utilization; this involves significant change in clinical practice, bed availability and configuration of the hospital system. It also involves the optimization/development of the ambulatory, primary care and communitybased services



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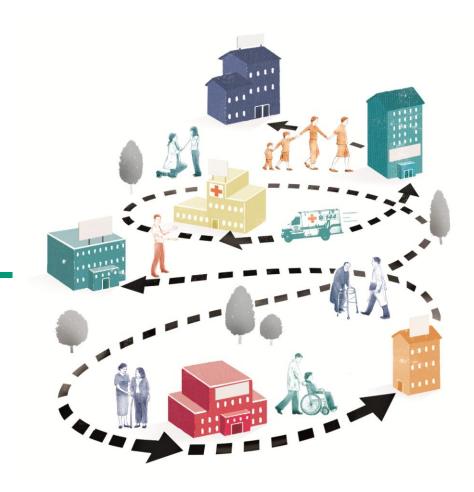
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| Some Primary Care Indicators | [50] | Hospital | [102] |
| Financial Analysis – Global Human Resource Indicators 2010-2011 | | Extra Mural Programs – Internal comparison analysis 2011-2012 | [111] |
| | [52] | Comparison with Quebec Hospital | [123] |







Project Approach and Key Steps



Notice to Reader

The New Brunswick Office of Health System Renewal has authorized Raymond Chabot Grant Thornton (RCGT) to access the clinical and financial data of healthcare organizations in New Brunswick and in other Canadian provinces.

The purpose of this authorization is to enable RCGT to perform a clinical and financial performance review of the New Brunswick healthcare providers, review that will support the identification and implementation of future performance improvement initiatives.

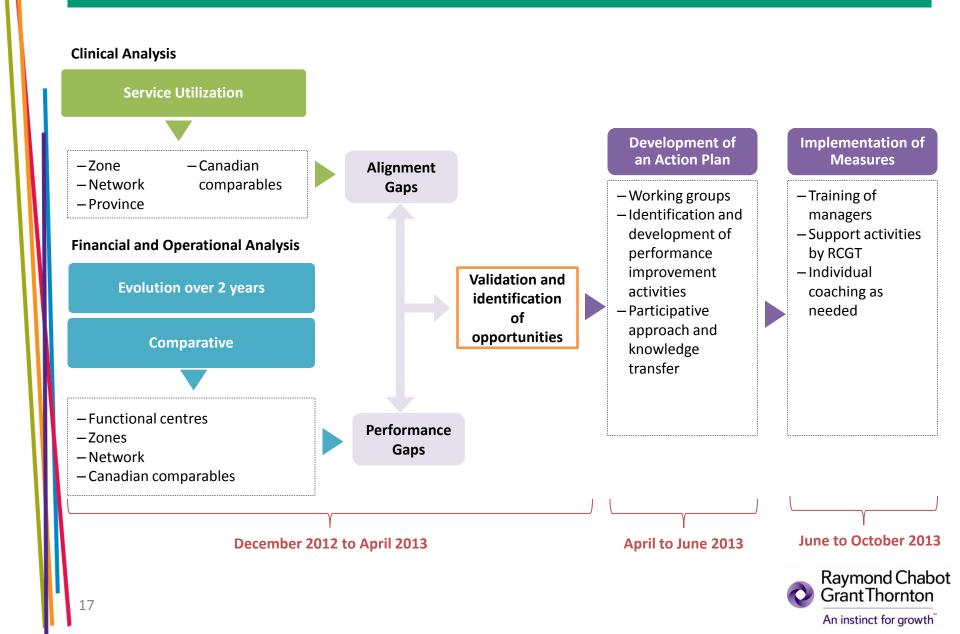
Considering the limitations in the variations of the data provided by healthcare organizations across the different provinces, the performance results cannot be taken as exact figures. They are only indications of the variances in costs and productivity observed between organizations. The results can be affected by many variables, like differences in data recording processes or rigour in data collection.

Raymond Chabot Grant Thornton cannot be held responsible for any discrepancies that may occur based on the calculations provided.

This performance Review is for the sole benefit of the New Brunswick Office of Health System Renewal. The information provided cannot be used or published outside of the New Brunswick Department of Health and the RHAs.

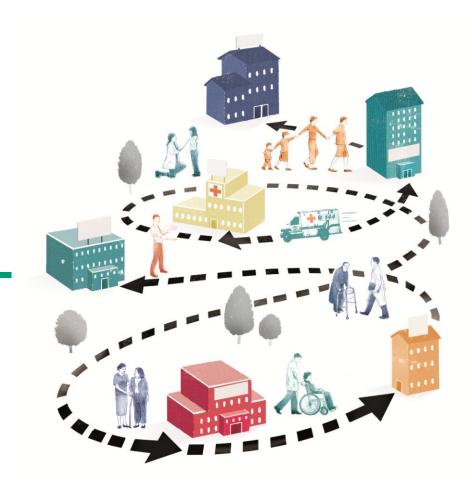


Project Approach and Key Steps - Overview





Methodology Review



Methodology Review

- Determination of comparable groups for New Brunswick and Canadian healthcare centres
- Data collection, both from New Brunswick Department of Health and from CIHI
- Overview of territory and demographics
- Clinical performance analysis for NB and Canadian comparators
 - Hospitalization rate
 - Length of stay
 - Typical cases
 - Atypical cases
 - ALC cases
- Evolutionary Analysis from 2010-2011 to 2011-2012

- Comparative Financial and operational performance analysis for 2010-2011
 - By group of healthcare centres
 - Group 1, large hospitals
 - Group 2, medium hospitals
 - Group 3, small hospitals
 - Extra-Mural Programs
 - By Functional Centres
 - Administration and Support Services
 - Nursing Inpatient Services
 - Ambulatory Services
 - Diagnostic and Therapeutic Services
 - Community Health Services
 - By type of Comparison
 - Comparison within New-Brunswick
 - Comparison with the Canadian Average
 - Comparison with the Selected Canadian Hospital
- Comparative analysis for a selected number of functional centres with selected hospitals from Quebec



Glossary of Terms

| Term | Definition |
|---------------------------------|---|
| Total cases | Total number of inpatients in acute care, excluding newborns. Also includes ALC inpatients |
| Atypical Cases | "An atypical patient is one where the hospitalization involves a transfer, sign-out against medical advice, ends in death, includes non-acute days, or has a length of stay beyond the trim point (outlier)." (Manitoba Center for Health Policy) |
| Alternate Level of Care (ALC) | Inpatients who no longer require acute care services but wait in acute care beds for placement in the community (home or residential care) |
| Length of Stay (LOS) | Total number of inpatient days in acute care |
| Resource intensity Weight (RIW) | Resources, intensity and weight of each inpatient case or ambulatory care visit compared to the typical "average case or visit" which is the value of 1.0000 |
| Functional Centre (FC) | A functional centre generally represents a service or a department where the employees have the same service to provide, either to the patient or to other department in the organization. |
| Total Direct Costs (TDC) | Total costs reported for each functional centres, including compensation and supplies. It excludes compensation for medical services and amortization of fixed assets. |
| Compensation | All expenses pertaining to human resources, excluding medical personnel |
| Other Expenses (OE) | Expenses in supplies, traceable supplies, and other, but excluding amortization of fixed assets. |
| Worked Hours (WH) | Worked hours reported for each functional centres, including contracted-out hours, but excluding worked hours for medical services. |
| Paid Hours (PH) | Earned hours for Unit Producing Personnel (UPP) and Management and Operational Support (MOS) personnel |
| Salary | Worked and purchased salaries for UPP and MOS personnel |
| Service Activity (SA) | Service activity refers to the production of services provided by the functional centres. When no tangible direct production cannot be evaluated, an alternate activity service is provided. |



Benchmarking Methodology – Data Sources

Sources of data

- Discharge Abstract Database (DAD)
- Canadian Management Information System Database (CMDB)
- New Brunswick Health Council Health System Report Card 2012 and other sources
- Quebec Databases M30 and C07 Financial and Statistical Reports
- Quebec APR-DRG Database
- Statistics Canada Population Estimates and Census 2011
- Quarterly MIS Report of Hospital Services Section IV Functional Centre Report, February 2013



Benchmarking Methodology

Hospitals

- Distribution of New Brunswick hospitals into three groups:
 - More than 300 beds
 - 100 to 300 beds
 - 50 beds or less
- After analysis of the separation of group 1 into teaching and non teaching hospitals, it was decided that no distinction would be made in the analysis
- Selection of hospital comparators by grouping:
 - For each group, about 20 hospitals from British Columbia, Alberta, Saskatchewan, Ontario and Nova Scotia
 - Addition of the St. Boniface Hospital from Manitoba in the 300 bed plus grouping
 - Exclusion of hospitals located in remote northern regions
 - Exclusion of specialty hospitals (psychiatric, paediatric, extended care, etc.)
 - Exclusion of academic hospitals in all groupings except 300 beds plus
 - Comparable hospital intensity weighting

Community Services

- For extra-mural services
 - Internal benchmarking for year 2011-2012
- For community mental health, public health and primary care services, difficulties in obtaining reliable data to carryout benchmarking

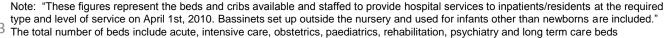


Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 Group 1 (> 300 beds)

Number of Hospital Beds Staffed and In Operation

| | | | | - |
|----------|--|--|-------|------------------------------------|
| Province | Health Region | Hospital Name | Total | Acute (including IC, obs. & paed.) |
| N.B. | RHA B Zone 1 | The Moncton Hospital | 381 | 304 |
| N.B. | RHA B Zone 2 | Saint John Regional Hospital | 444 | 421 |
| N.B. | RHA B Zone 3 | Dr. Everett Chalmers Regional Hospital | 314 | 265 |
| N.B. | RRS A Zone 1 | Hôpital régional Dr-Georges -LDumont | 302 | 234 |
| Alta. | Alberta Health Services - Central Zone | Red Deer Regional Hospital | 356 | 326 |
| B.C. | Fraser Health Authority | Burnaby Hospital | 311 | 244 |
| B.C. | Fraser Health Authority | Langley Memorial Hospital | 415 | 177 |
| B.C. | Fraser Health Authority | Peace Arch Hospital | 393 | 136 |
| B.C. | Interior Health Authority | Kelowna General Hospital | 361 | 295 |
| B.C. | Vancouver Island Health Authority | Nanaimo Regional General Hospital | 399 | 228 |
| Man. | Winnipeg Regional Health Authority | St. Boniface General Hospital | 468 | 398 |
| N.S. | Cape Breton Health Authority | Cape Breton Healthcare Complex | 463 | 396 |
| Ont. | Central East Local Health Integration Network | PETERBOROUGH Regional Health | 376 | 290 |
| Ont. | Central East Local Health Integration Network | TORONTO Rouge Valley | 411 | 245 |
| Ont. | Central Local Health Integration Network | NEWMARKET Southlake Regional | 365 | 277 |
| Ont. | Central Local Health Integration Network | TORONTO North York General | 382 | 336 |
| Ont. | Erie St. Clair Local Health Integration Network | WINDSOR Regional | 458 | 245 |
| Ont. | Mississauga Halton Local Health Integration Network | MISSISSAUGA Credit Valley | 395 | 291 |
| Ont. | North West Local Health Integration Network | THUNDER BAY Regional Health Sciences | 374 | 317 |
| Ont. | South East Local Health Integration Network | KINGSTON General | 390 | 390 |
| Ont. | Toronto Central Local Health Integration Network | TORONTO St Joseph's | 333 | 286 |
| Ont. | Toronto Central Local Health Integration Network | TORONTO St Michael's | 444 | 411 |
| Ont. | Waterloo Wellington Local Health Integration Network | KITCHENER Grand River | 473 | 230 |
| Sask. | Regina Qu'Appelle Health Region | Regina General Hospital | 382 | 382 |
| Sask. | Saskatoon Regional Health Authority | Royal University Hospital | 402 | 344 |
| | | | | |

Source: CMDB Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 (https://www.cihi.ca/CIHI-ext-portal/internet/EN/Quick_Stats/quick_stats_main?xTopic=Spending&pageNumber=1&resultCount=10&filterTypeBy=undefined&filterTopicBy=14&autorefresh=1)





Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 Group 2 (100-300 beds)

Number of Hospital Beds Staffed and In Operation

| Province | Health Region | Hospital Name | Total | Acute (including IC, obs. & paed.) |
|----------|---|---------------------------------|-------|---|
| N.B. | RHA B Zone 7 | Miramichi Regional Hospital | 141 | 108 |
| N.B. | RRS A Zone 4 | Hôpital régional d'Edmundston | 165 | 117 |
| N.B. | RRS A Zone 5 | Hôpital Régional de Campbellton | 145 | 103 |
| N.B. | RRS A Zone 6 | Hôpital régional Chaleur | 211 | 129 |
| Alta. | Alberta Health Services - Edmonton Zone | Sturgeon Community Hospital | 143 | 143 |
| Alta. | Alberta Health Services - North Zone | Northern Lights Regional Health | 137 | 96 |
| Alta. | Alberta Health Services - North Zone | Queen Elizabeth II Hospital | 158 | 143 |
| B.C. | Fraser Health Authority | Chilliwack General Hospital | 136 | 102 |
| B.C. | Interior Health Authority | Penticton Regional Hospital | 248 | 118 |
| B.C. | Interior Health Authority | Vernon Jubilee Hospital | 271 | 131 |
| B.C. | Vancouver Island Health Authority | Cowichan Hospital | 206 | 91 |
| N.S. | Annapolis Valley Health | Valley Regional Hospital | 130 | 121 |
| N.S. | Colchester East Hants Health Authority | Colchester Regional Hospital | 116 | 106 |
| N.S. | Pictou County Health Authority | Aberdeen Hospital | 109 | 101 |
| N.S. | South West Health | Yarmouth Regional Hospital | 118 | 93 |
| Ont. | Central East Local Health Integration Network | LINDSAY Ross Memorial | 168 | 101 |
| Ont. | Champlain Local Health Integration Network | CORNWALL Community | 145 | 107 |
| Ont. | Champlain Local Health Integration Network | OTTAWA Montfort | 218 | 161 |
| Ont. | Erie St. Clair Local Health Integration Network | CHATHAM-Kent Health Alliance | 243 | 137 |
| Ont. | Hamilton Niagara Haldimand Brant Local Health Integration Network | BRANTFORD Brant Community | 298 | 176 |
| Ont. | North East Local Health Integration Network | TIMMINS and General | 147 | 91 |
| Ont. | North Simcoe Muskoka Local Health Integration Network | ORILLIA Soldiers' Memorial | 188 | 119 |
| Ont. | South West Local Health Integration Network | OWEN SOUND Grey Bruce | 208 | 160 |
| Ont. | Waterloo Wellington Local Health Integration Network | CAMBRIDGE Memorial | 131 | 102 |
| Sask. | Prince Albert Parkland Health Region | Victoria Hospital | 178 | 178 |

Source: CMDB Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 (https://www.cihi.ca/CIHI-ext-portal/internet/EN/Quick_Stats/quick_stats_main?xTopic=Spending&pageNumber=1&resultCount=10&filterTypeBy=undefined&filterTopicBy=14&autorefresh=1)

Note: "These figures represent the beds and cribs available and staffed to provide hospital services to inpatients/residents at the required 24 type and level of service on April 1st, 2010. Bassinets set up outside the nursery and used for infants other than newborns are included." The total number of beds include acute, intensive care, obstetrics, paediatrics, rehabilitation, psychiatry and long term care beds



Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 Group 3 (< 50 beds)

Number of Hospital Beds Staffed and In Operation

| Province | Health Region | Hospital Name | Total | Acute (including IC, obs. & paed.) |
|----------|---|--|-------|------------------------------------|
| N.B. | RHA B Zone 1 | Sackville Memorial Hospital | 21 | 21 |
| N.B. | RHA B Zone 2 | Charlotte County Hospital | 44 | 29 |
| N.B. | RHA B Zone 2 | Grand Manan Hospital | 8 | 8 |
| N.B. | RHA B Zone 2 | Sussex Health Centre | 25 | 25 |
| N.B. | RHA B Zone 3 | Hotel-Dieu of St. Joseph | 34 | 34 |
| N.B. | RHA B Zone 3 | Oromocto Public Hospital | 45 | 28 |
| N.B. | RHA B Zone 3 | Upper River Valley Hospital | 44 | 44 |
| N.B. | RRS A Zone 1 | Hôpital Stella-Maris-de-Kent | 20 | 20 |
| N.B. | RRS A Zone 4 | Hotel-Dieu Saint-Joseph de Saint-Quentin | 6 | 6 |
| N.B. | RRS A Zone 4 | Hôpital général de Grand-Sault | 20 | 20 |
| N.B. | RRS A Zone 6 | Hôpital de Lamèque | 12 | 12 |
| N.B. | RRS A Zone 6 | Hôpital de Tracadie -Sheila | 59 | 59 |
| N.B. | RRS A Zone 6 | Hôpital de l'Enfant-Jésus RHSJ | 12 | 12 |
| N.B. | RHA B Zone 2 | St. Joseph's Hospital | 104 | 0 |
| Alta. | Alberta Health Services - Calgary Zone | Claresholm General Hospital | 16 | 16 |
| Alta. | Alberta Health Services - Central Zone | Sundre Hospital and Care | 29 | 14 |
| Alta. | Alberta Health Services - Edmonton Zone | Fort Saskatchewan Health | 29 | 29 |

Source: CMDB Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 (terTopicBy=14&autorefresh=1)

Note: "These figures represent the beds and cribs available and staffed to provide hospital services to inpatients/residents at the required type and level of service on April 1st, 2010. Bassinets set up outside the nursery and used for infants other than newborns are included."

The total number of beds include acute, intensive care, obstetrics, paediatrics, rehabilitation, psychiatry and long term care beds



Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 Group 3 (< 50 beds)

Number of Hospital Beds Staffed and In Operation

| Province | Health Region | Hospital Name | Total | Acute (including IC, obs. & paed.) |
|----------|---|--|-------|------------------------------------|
| B.C. | Interior Health Authority | Elk Valley Hospital | 20 | 20 |
| B.C. | Interior Health Authority | Kootenay Lake Hospital | 30 | 30 |
| B.C. | Interior Health Authority | Shuswap Lake General Hospital | 40 | 40 |
| N.S. | Cape Breton Health Authority | Inverness Consolidated Memorial Hospital | 37 | 37 |
| N.S. | Capital Health | Twin Oaks Memorial Hospital | 14 | 14 |
| N.S. | Guysborough Antigonish Strait Health Authority | Guysborough Memorial Hospital | 10 | 10 |
| N.S. | South Shore Health | Queens General Hospital | 22 | 22 |
| N.S. | South West Health | Roseway Hospital | 26 | 26 |
| Ont. | Central East Local Health Integration Network | CAMPBELLFORD Memorial | 34 | 34 |
| Ont. | Central Local Health Integration Network | ALLISTON Stevenson Memorial | 28 | 28 |
| Ont. | Champlain Local Health Integration Network | ARNPRIOR and Memorial | 54 | 40 |
| Ont. | Hamilton Niagara Haldimand Brant Local Health Integration Network | GRIMSBY West Lincoln Memorial | 54 | 42 |
| Ont. | South West Local Health Integration Network | INGERSOLL Alexandra | 35 | 21 |
| Ont. | Waterloo Wellington Local Health Integration Network | FERGUS Groves Memorial | 39 | 30 |
| Sask. | Five Hills Regional Health Authority | Assiniboia Union Hospital | 17 | 17 |
| Sask. | Heartland Regional Health Authority | Biggar Hospital | 15 | 15 |
| Sask. | Saskatoon Regional Health Authority | Rosthern Hospital | 20 | 20 |
| Sask. | Sun Country Regional Health Authority | Weyburn General Hospital | 40 | 40 |
| Sask. | Sunrise Regional Health Authority | Preeceville and District | 10 | 10 |

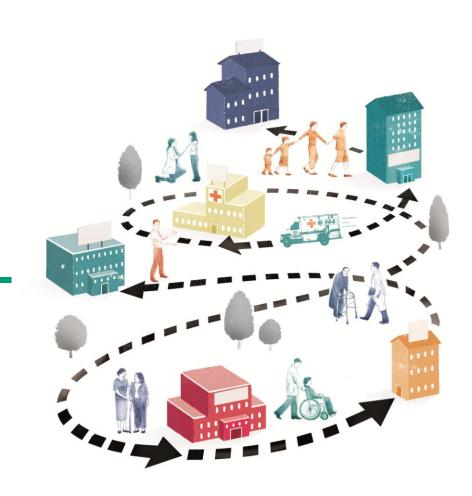
Source: CMDB Hospital Beds Staffed and In Operation, Fiscal Year 2010-2011 (<a href="http://www.cihi.ca/CIHI-ext-portal/internet/EN/Quick_Stats/quick+stats/quick_stats_main?xTopic=Spending&pageNumber=1&resultCount=10&filterTypeBy=undefined&filterTopicBy=14&autorefresh=1)

Note: "These figures represent the beds and cribs available and staffed to provide hospital services to inpatients/residents at the required type and level of service on April 1st, 2010. Bassinets set up outside the nursery and used for infants other than newborns are included." The total number of beds include acute, intensive care, obstetrics, paediatrics, rehabilitation, psychiatry and long term care beds

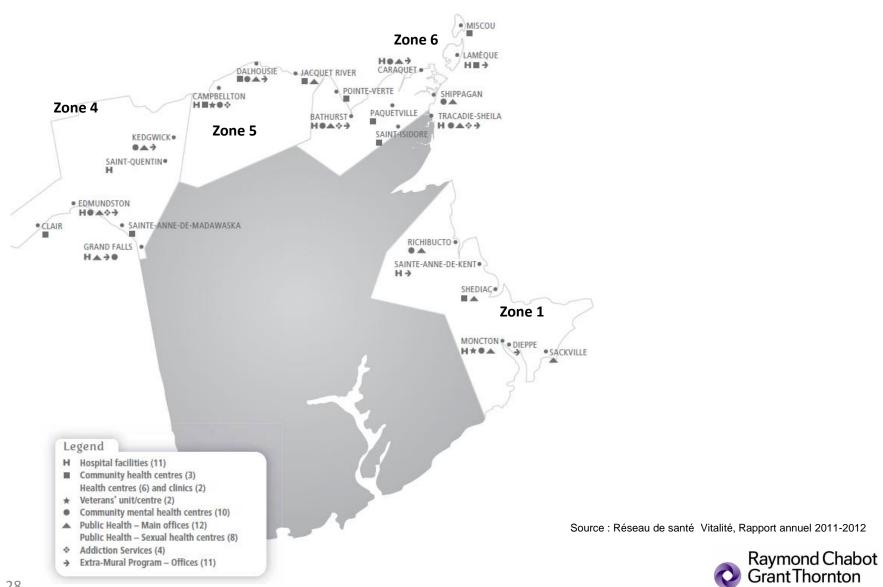




Territory, Demography, Health Care System



Territory – Réseau de santé Vitalité



An instinct for growth

Territory – Réseau de santé Vitalité

Hospital Facilities (11)

- Centre hospitalier universitaire Dr-Georges-L.-Dumont
- Centre Hospitalier Restigouche
- Hôpital de l'Enfant-Jésus RHSJ†
- Hôpital de Tracadie-Sheila
- Hôpital et Centre de santé communautaire de Lamèque
- Hôpital général de Grand-Sault
- Hôpital régional Chaleur
- Hôpital régional d'Edmundston
- Hôpital Régional de Campbellton
- Hôpital Stella-Maris-de-Kent
- Hôtel-Dieu Saint-Joseph de Saint-Quentin

Community Health Centres

- Centre de santé communautaire St. Joseph (Dalhousie)
- Hôpital et Centre de santé communautaire de Lamèque
- Centre de santé de Saint-Isidore

Health Centres and Clinics

- Centre de santé Chaleur (Pointe-Verte)
- Centre de santé de Jacquet River
- Centre de santé de Miscou
- Centre de santé de Paquetville
- Centre de santé de Sainte-Anne
- Clinique de Clair
- Clinique médicale E.L. Murray (Campbellton)
- Centre médical régional de Shediac

Veteran's Units/Centres

- Unité des anciens combattants Hôpital Régional de Campbellton
- Centre de santé des anciens combattants (Moncton)

Provincial Programs

- Legal Psychiatry
- Gynaecologic Oncology
- Bariatric Surgery
- Metabolic and Genetic Disorders
- Brachytherapy
- Program for Activation of Cochlear Implants
- Case Management of Phenylketonuria
- Surveillance of Influenza Activity



Territory – Réseau de santé Vitalité

Community Mental Health Centres

- Bathurst
- Campbellton et point de service à Dalhousie
- Caraquet
- Edmundston
- Grand-Sault
- Kedgwick
- Moncton
- Richibucto
- Shippagan
- Tracadie-Sheila

Addiction Services

- Centre de traitement des dépendances (Tracadie-Sheila)
- Services de traitement des dépendances (Edmundston)
- Services de traitement des dépendances (Bathurst)
- Services régionaux de traitement des dépendances (Campbellton)

Public Health

Main Offices

- Bathurst
- Campbellton, points de service à Dalhousie et à Jacquet River
- Caraquet
- Edmundston
- Grand-Sault
- Kedgwick
- Moncton
- Richibucto
- Sackville
- Shediac
- Shippagan
- Tracadie-Sheila

Sexual Health Centres

- Bathurst
- Campbellton
- Caraquet
- Dalhousie
- Edmundston
- Grand-Sault
- Moncton
- Shippagan

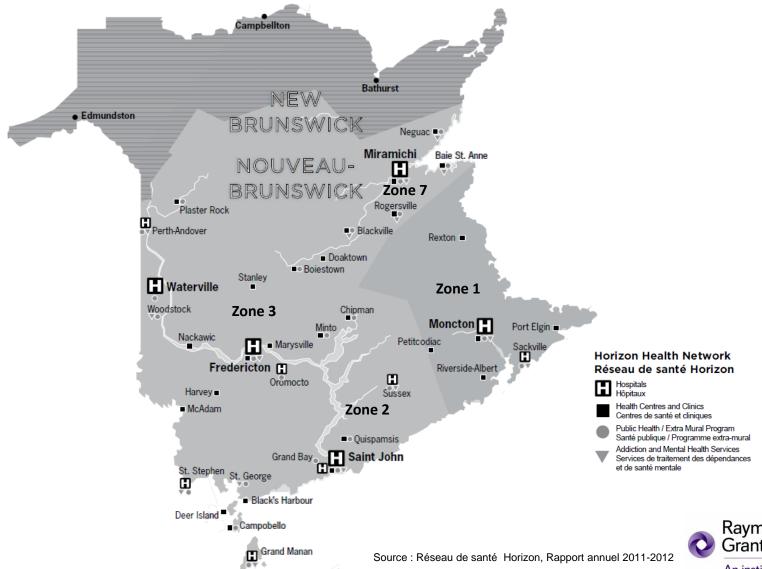
Extra-Mural Program - Offices

- Bathurst
- Caraquet
- Dalhousie
- Dieppe
- Edmundston
- Grand-Sault
- Kedgwick
- Lamèque
- Sainte-Anne-de-Kent
- Shediac
- Tracadie-Sheila

Source : Réseau de santé Vitalité, Rapport annuel 2011-2012



Territory – Horizon Health Network





Territory – Horizon Health Network

Hospital Facilities (12)

- Charlotte County Hospital (St. Stephen)
- Dr Everett Chalmers Regional Hospital (Fredericton)
- Grand Manan Hospital
- Hôtel-Dieu of St. Joseph Hospital (Perth-Andover)
- Miramichi Regional Hospital
- Oromocto Public Hospital
- Sackville Menorial Hospital
- Saint John Regional Hospital
- St. Joseph Hospital (Saint John)
- Sussex Health Centre
- The Moncton Hospital
- Upper River Valley Hospital (Waterville)

Veteran's Units

- Ridgewood Veteran's Wing (Saint John)
- Veterans Health Unit (Fredericton)

Provincial Programs

- Child Adolescent Psychiatric Unit (The Moncton Hospital)
- New Brunswick Heart Centre (Saint John)
- NB Trauma Program (Saint John)
- Operational Stress Injury Clinic (Fredericton)
- Stan Cassidy Centre for Rehabilitation (Fredericton)



Territory – Horizon Health Network

Community Programs

- Addictions and Mental Health Services
- Extra Mural Program
- Public Health

Long Term Mental Health Services

Centracare (Saint John)

Community Health Centres

- Albert County Health and Wellness Centre (Riverside-Albert)
- Central Miramichi Community Health Centre (Doaktown)
- Queens North Community Health Centre(Minto)
- Tobique Valley Community Health Centre (Plaster Rock)
- St. Joseph's Community Health Centre (Saint John)
- Centre de santé Noreen-Richard (Fredericton)
- Medisante Saint-Jean (Saint John)

Satellite Community Health Centres

- Centre de santé Noreen-Richard (Fredericton)
- Medisante Saint-Jean (Saint John)

Health Centres and Clinics

- Baie-Sainte-Anne
- Blackville
- Campobello
- Chipman
- Deer Island
- Fredericton Junction
- Fundy (Blacks Harbour)
- Gibson Clinic (Marysville)
- Harvey
- McAdam
- Miramichi
- Nackawic
- Neguac
- Petitcodiac
- Port Elgin and Region
- Rexton
- Rogersville
- Stanley
- Upper Miramichi (Boiestown)



Population – Mother Tongue

New Brunswick

| | | Health Zones | | | | | | | | | | | | | | | | | | |
|---------|----------------------|--------------|------------------------|------|---------------|------|--|---------|--------|------|----------------------------------|------|-------------|---------|---------|------|----------|------|-----------|------|
| | Zone 1 : Mo Sud-E | | Zone 2 : F Saint Je | , | Zone 3 : Fred | | Zone ² Madawaska Oues | / Nord- | Zone : | | Zone 6 : Ba Pénins Acadiei | ule | Zone 7 : Mi | ramichi | Horizon | | Vitalité | | New Bruns | wick |
| 2006 | | | | | | | | | | | | | | | | | | | | |
| French | 83 010 | 42% | 6 906 | 4% | 10 632 | 6% | 46 381 | 91% | 16 202 | 57% | 67 802 | 84% | 13 153 | 28% | 30 691 | 6% | 213 394 | 87% | 243 714 | 33% |
| English | 107 923 | 55% | 161 950 | 93% | 152 387 | 90% | 4 058 | 8% | 11 692 | 41% | 11 881 | 15% | 31 991 | 69% | 454 251 | 91% | 27 632 | 11% | 482 247 | 65% |
| Other | 5 453 | 3% | 4 574 | 3% | 6 539 | 4% | 585 | 1% | 312 | 1% | 698 | 1% | 1 544 | 3% | 15 384 | 3% | 4 322 | 2% | 19 713 | 3% |
| Total | 196 385 | 100% | 173 430 | 100% | 169 558 | 100% | 51 025 | 100% | 28 206 | 100% | 80 381 | 100% | 46 689 | 100% | 500 326 | 100% | 245 348 | 100% | 745 674 | 100% |
| 2011 | | | | | | | | | | | | | | | | | | | | |
| French | 86 364 | 42% | 7 009 | 4% | 11 111 | 6% | 44 645 | 91% | 15 021 | 58% | 65 196 | 84% | 12 644 | 28% | 30 764 | 6% | 211 226 | 88% | 242 105 | 32% |
| English | 114 999 | 56% | 164 477 | 93% | 157 523 | 90% | 3 905 | 8% | 10 868 | 42% | 11 593 | 15% | 31 297 | 69% | 468 296 | 91% | 26 366 | 11% | 494 573 | 65% |
| Other | 5 646 | 3% | 4 736 | 3% | 6 413 | 4% | 255 | 1% | 225 | 1% | 398 | 1% | 1 130 | 3% | 15 102 | 3% | 3 701 | 2% | 18 777 | 2% |
| Total | 207 009 | 100% | 176 222 | 100% | 175 047 | 100% | 48 805 | 100% | 26 114 | 100% | 77 187 | 100% | 45 071 | 100% | 514 162 | 100% | 241 293 | 100% | 755 455 | 100% |

Note: Persons that declared both French and English as their mother tongue are included at 50 % in the French category and 50 % in the English category. Other represents persons who declared a non-official language. Percentages have been rounded in the presentation of this table and therefore percentage total may not always equal 100 %. In zone 1, persons that declared French have been attributed to Vitalité and those that declared English have been attributed to Horizon. Persons having declared "Other" have been attributed at 50 % to Vitalité and 50% to Horizon Source: Statistics Canada, Population Estimate

- The New Brunswick population was relatively stable between 2006 and 2011 (+1.3 %)
- Population growth to 2017 is estimated to be similar (+1.4 %)¹
- Globally between 2006 and 2011, the proportion of population that declared French as their mother tongue has slightly decreased, passing from 33 % to 32 %
- In Zone 1, the number of persons that declared French as their mother tongue has risen but the proportion has remained stable, with a proportion of 42 %



¹ Source: OHSR Financial Model

Population – Age Structure

New Brunswick

| | 00-17 | 18-64 | 65-74 | 75 years | Median |
|----------------------------------|-------|-------|-------|----------|--------|
| | years | years | years | and more | Age |
| Zones | | | | | |
| 1 - Moncton / South-East | 18,2% | 65,7% | 8,8% | 7,3% | 43 |
| 2 - Fundy Shore / Saint John | 20,2% | 63,9% | 8,6% | 7,2% | 43 |
| 3 - Fredericton / River Valley | 20,2% | 64,7% | 8,4% | 6,7% | 41 |
| 4 - Madawaska / North West | 17,2% | 65,6% | 9,6% | 7,6% | 47 |
| 5 - Restigouche | 15,6% | 63,2% | 11,3% | 9,9% | 49 |
| 6 - Bathurst / Acadian Peninsula | 15,6% | 65,7% | 10,8% | 7,8% | 48 |
| 7 - Miramichi | 18,0% | 63,7% | 10,2% | 8,1% | 46 |
| Province | | | | | |
| New Brunswick | 18,7% | 64,8% | 9,1% | 7,4% | 44 |

Source: Statistics Canada, 2011 Census

Canadian Provinces and Territories

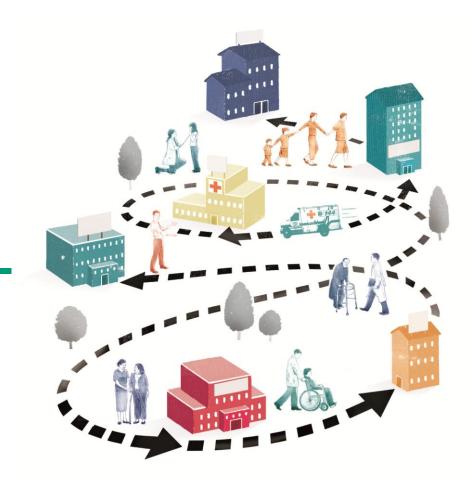
| | 00-17 | 18-64 | 65-74 | 75 years | Median |
|---------------------------|-------|-------|-------|----------|--------|
| | years | years | years | and more | Age |
| British Columbia | 19.1% | 65.2% | 8.4% | 7.2% | 42 |
| Alberta | 22.7% | 66.2% | 6.0% | 5.1% | 37 |
| Saskatchewan | 23.3% | 61.8% | 7.3% | 7.6% | 38 |
| Manitoba | 23.4% | 62.3% | 7.3% | 6.9% | 38 |
| Ontario | 21.0% | 64.4% | 7.8% | 6.8% | 40 |
| Quebec | 19.6% | 64.5% | 8.8% | 7.1% | 42 |
| Newfoundland and Labrador | 18.3% | 65.7% | 9.5% | 6.5% | 44 |
| New Brunswick | 18.7% | 64.8% | 9.1% | 7.4% | 44 |
| Nova Scotia | 18.6% | 64.7% | 9.3% | 7.4% | 44 |
| Prince Edward Island | 20.5% | 63.2% | 9.0% | 7.3% | 43 |
| Northwest Territories | 26.6% | 67.6% | 3.8% | 2.0% | 32 |
| Yukon | 21.0% | 69.8% | 6.1% | 3.1% | 39 |
| Nunavut | 38.6% | 58.0% | 2.4% | 0.9% | 24 |
| Canada | 20.6% | 64.6% | 8.0% | 6.8% | 41 |

- In New Brunswick, the population in the northern zones (zones 4, 5, 6 and 7) is older than in the other zones
- New Brunswick is one of the provinces with the oldest population in Canada
 - The median age is 44, the highest in Canada
 - The proportion of persons aged 75 and over is 7,4 % (one of the highest in Canada)





Clinical Performance





Clinical Performance

Comparative Analysis of Hospitalization Rates

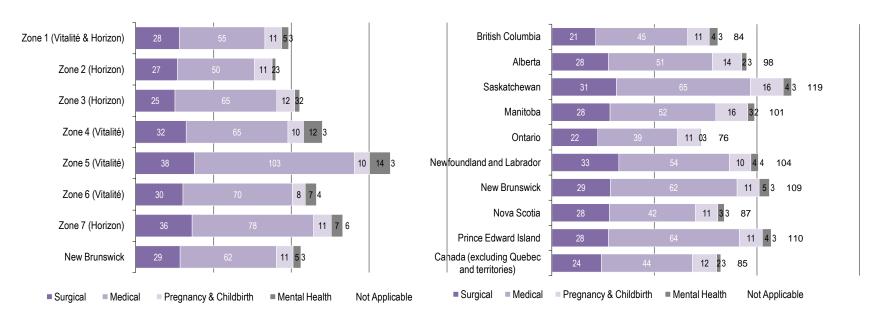


Hospitalization Rates

Standardized Hospitalization Rates (Acute Care Hospitalizations per 1 000 Persons) – 2011-2012



Canadian Provinces (excluding Québec)



Note: Direct standardization based on the structure of the New Brunswick population Sources: CIHI, Portal, DAD and Statistics Canada, population estimates

- In New Brunswick, hospitalization rates are higher in the northern zones (zones 4, 5, 6 and 7)
- New Brunswick is among the provinces where the hospitalization rate is the highest
- In Quebec, the hospitalization rate (non standardized) for 2010-2011 is 83 per 1 000 persons which is similar to the average for Canada



Evolution of Hospitalization Rates

Standardized Hospitalization Rates (Acute Care Hospitalizations per 1 000 Persons) – 2009-2010 to 2011-2012

| | 2009-2010 | 2010-2011 | 2011-2012 |
|-----------------------------|-----------|-----------|-----------|
| Zone 1 (Vitalité & Horizon) | 103 | 103 | 101 |
| Zone 2 (Horizon) | 89 | 92 | 93 |
| Zone 3 (Horizon) | 109 | 108 | 108 |
| Zone 4 (Vitalité) | 127 | 125 | 123 |
| Zone 5 (Vitalité) | 158 | 160 | 167 |
| Zone 6 (Vitalité) | 121 | 121 | 120 |
| Zone 7 (Horizon) | 146 | 144 | 139 |
| Total | 129 | 129 | 129 |
| Total Standardized | 104 | 105 | 105 |
| New Brunswick | 110 | 110 | 109 |

- Relatively stable hospitalization rate from 2009-2010 to 2011-2012 (110 vs. 109 respectively)
 - Zones 2 and 5 have increased hospitalization rates (+4 and +9 respectively)
 - Zones 1, 4 and 7 have decreased hospitalization rates (-2, -4 and -7 respectively)
 - Zones 3 and 6 have stable hospitalization rates (-1)



Hospitalization rates Analysis of Potential Savings

Target: Canadian average = 85 hospitalizations per 1 000 persons

Cost per Weighted Cases in NB for 2010 = \$ 5,390.00 Cost per Weighted Cases in NB adjusted for 2011 and 2012 = \$ 5,492.41 Year 2011-2012

| | Hospitalization | | ŗ | | Maighted again | |
|-----------------------------|-----------------|----------|------------|-----------------|----------------|-------------------|
| | rate per 1 000 | | | Excess usage of | Weighted cases | |
| | persons | Variance | Population | Hopitalization | at 1,5 average | Potential savings |
| Zone 1 (Vitalité & Horizon) | 101 | 16 | 207 009 | 3 359 | 5 039 | 27 675 920 \$ |
| Zone 2 (Horizon) | 93 | 8 | 176 222 | 1 361 | 2 041 | 11 210 248 \$ |
| Zone 3 (Horizon) | 108 | 23 | 175 047 | 3 991 | 5 986 | 32 877 915 \$ |
| Zone 4 (Vitalité) | 123 | 38 | 48 805 | 1 858 | 2 787 | 15 310 039 \$ |
| Zone 5 (Vitalité) | 167 | 82 | 26 114 | 2 138 | 3 207 | 17 614 661 \$ |
| Zone 6 (Vitalité) | 120 | 35 | 77 187 | 2 682 | 4 023 | 22 095 730 \$ |
| Zone 7 (Horizon) | 139 | 54 | 45 071 | 2 443 | 3 664 | 20 124 869 \$ |
| New Brunswick | 109 | 24 | 755 335 | 18 299 | 27 448 | 150 754 503 \$ |

Note: The sum of the zones does not add up to the total for the province as some individuals were not linked to a specific zone.

- A reduction of the Hospitalization Rate in New Brunswick to the level of the Canadian Average could represent a savings of up to \$ 150M
- When taking into consideration the overlap in savings in productivity, net savings would be of \$ 137.9M

Raymond Chabot Grant Thornton

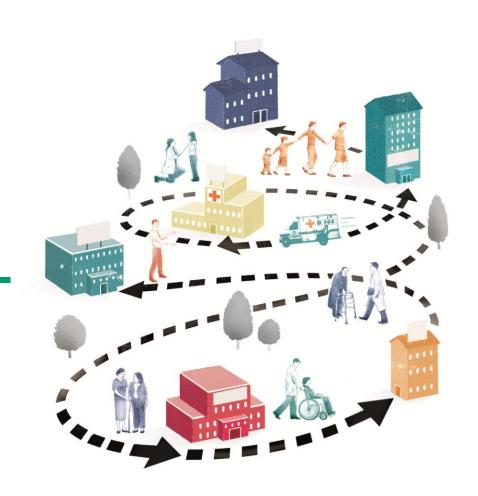
An instinct for growth

Source for the 2010 CPWC: http://www.cihi.ca/cihi-extportal/internet/fr/document/health+system+performance/indicators/performance/chrp_ireport_findings_c_



Clinical Performance

Comparative Analysis of Hospital Average Length of Stay



Hospital Average Length of Stay

Group 1

| | | Cases | (Discharg | es) | | | | Le | ngth of sta | y (LOS) (da | ys) | | | |
|---|----------------|-------------------------|--------------|-------------------------|-------|---------|--------------|------------------|-------------|--------------|--------------|---------|--------------|-----------------------|
| | | | | | | | Total Cases | | ALC | Typical | Cases | Atypica | l Cases | |
| | | | | Alternate Level of | | Average | Average | Average LOS | Average | Average | Average | Average | Average | Resource Intensity |
| | Total Cases | Typical Cases | % Typical | Care (ALC) Cases | % ALC | Acute | Expected LOS | including ALC | ALC | Acute LOS | Expected LOS | Acute | Expected LOS | Weight |
| | | Included in Total Cases | | Included in Total Cases | | | | | | | | | | |
| New Brunswick Hospitals | | | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | | | |
| Dr. Georges-L. Dumont Regional Hospital | 8 939 | 7 388 | 82,6% | 314 | 3,5% | 7,2 | 6,0 | 8,8 | 44,7 | 5,5 | 5,2 | 15,6 | 9,3 | 1,5740 |
| Horizon | | | | | | | | | | | | | | |
| The Moncton Hospital | 13 654 | 11 240 | 82,3% | 221 | 1,6% | 7,0 | 5,5 | 8,5 | 95,0 | 5,2 | 4,9 | 15,4 | 8,3 | 1,6018 |
| Saint John Regional Hospital | 16 791 | 13 030 | 77,6% | 668 | 4,0% | 7,0 | 5,8 | 8,8 | 46,3 | 5,3 | 5,1 | 12,7 | 8,1 | 1,8334 |
| Dr. Everett Chalmers Regional Hospital | 12 382 | 10 263 | 82,9% | 423 | 3,4% | 6,5 | 5,2 | 7,9 | 42,4 | 4,8 | 4,6 | 14,7 | 7,7 | 1,3709 |
| Total/Average | 51 766 | 41 921 | 81,0% | 1 626 | 3,1% | 6,9 | 5,6 | 8,5 | 51,6 | 5,2 | 5,0 | 14,2 | 8,3 | 1,6169 |
| Canadian Group | | | | | | | | | | | | | | |
| Average | | | 84,5% | | 4,8% | 5,9 | 5,8 | 6,7 | 17,3 | 4,7 | 5,0 | 12,3 | 9,8 | 1,4930 |

Note: Excluding newborns (0-28 days)

Source : CIHI, Portal, DAD

- For New Brunswick hospitals in group 1, the hospital length of stay is on average one day longer than the average length of stay for the Canadian comparator group (6,9 days versus 5,9 days)
- If we exclude the atypical cases, the difference in average LOS is reduced but remains longer in New-Brunswick hospitals than in the Comparator group (5,2 days versus 4,7 days)
- The proportion of patients designated as alternate level of care (ALC) is lower than the average for the Canadian group but the average length of stay for ALCs is much higher than the group



Hospital Average Length of Stay

Group 2

| | | Cases (Discharges) | | | | | | Le | ngth of stag | y (LOS) (day | rs) | | | |
|-------------------------------|--------|--------------------|---------|------------|-------|---------|-------------|-----------|--------------|--------------|----------|---------|----------|-----------|
| | | | | | | | Total Cases | | ALC | Typical | Cases | Atypica | l Cases | |
| | | | | Alternate | | | | Average | | | | | | Resource |
| | | | | Level of | | Average | Average | LOS | | Average | Average | Average | Average | Intensity |
| | Total | Typical | % (| Care (ALC) | | Acute | Expected | including | Average | Acute | Expected | Acute | Expected | , , |
| | Cases | Cases | Typical | Cases | % ALC | LOS | LOS | ALC | ALC LOS | LOS | LOS | LOS | LOS | (RIW) |
| | | in Total | | Total | | | | | | | | | | |
| | | Cases | | Cases | | | | | | | | | | |
| New Brunswick Hospitals | | | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | | | . |
| Edmundston Regional Hospital | 5 056 | 3 935 | 77,8% | 328 | 6,5% | 7,3 | 5,9 | 9,1 | 26,7 | 5,6 | 5,4 | 13,2 | 7,5 | 1,6178 |
| Campbellton Regional Hospital | 4 633 | 3 623 | 78,2% | 302 | 6,5% | 6,6 | 5,1 | 8,1 | 23,9 | 5,3 | 4,8 | 11,1 | 6,1 | 1,2218 |
| Chaleur Regional Hospital | 7 149 | 5 904 | 82,6% | 1 052 | 14,7% | 5,2 | 5,1 | 6,5 | 8,9 | 4,4 | 4,8 | 9,0 | 7,0 | 1,1494 |
| Horizon | | | | | | | | | | | | | | . |
| Miramichi Regional Hospital | 5 373 | 4 278 | 79,6% | 225 | 4,2% | 5,8 | 4,9 | 8,0 | 51,6 | 4,4 | 4,5 | 11,6 | 6,6 | 1,2980 |
| Total/Average | 22 211 | 17 740 | 79,9% | 1 907 | 8,6% | 6,1 | 5,3 | 7,8 | 19,4 | 4,8 | 4,9 | 11,1 | 6,8 | 1,3071 |
| Canadian Group | | | | | | | | | | | | | | |
| Average | | | 83,9% | | 5,0% | 5,3 | 5,2 | 6,2 | 18,4 | 4,3 | 4,7 | 10,4 | 8,0 | 1,2203 |

Note: Excluding newborns (0-28 days)

Source : CIHI, Portal, DAD

- For New Brunswick hospitals in group 2, the length of stay for acute cases is longer, except at Hôpital Régional Chaleur, than the average for the Canadian comparator group (6,1 days versus 5,3 days)
- If we exclude the atypical cases, the difference in average LOS is reduced but remains longer in New-Brunswick hospitals than in the Comparator group (4,8 days versus 4,3 days)
- The proportion of patients designated as alternate level of care (ALC) is higher than the average for the Canadian comparator group but the average length of stay for ALCs is comparable



Hospital Average Length of Stay

Group 3

| | | Cas | ses (Disch | narges) | | | | Le | ngth of sta | y (LOS) (day | rs) | | | |
|--|-------|-------------------|------------|-------------------------|-------|---------|-------------|-----------|-------------|--------------|----------|----------|----------|----------|
| | | | | | | - | Total Cases | | ALC | Typical | Cases | Atypical | Cases | |
| | | | | Alternate | | | | Average | | | | | | Resource |
| | | | | Level of | | Average | Average | LOS | | Average | Average | Average | Average | Intensit |
| | Total | Typical | % | Care (ALC) | | Acute | Expected | including | | Acute | Expected | Acute | Expected | |
| | Cases | Cases | Typical | Cases | % ALC | LOS | LOS | ALC | ALC LOS | LOS | LOS | LOS | LOS | (RIW |
| | | in Total Cases | | Included in Total Cases | | | | | | | | | | |
| New Brunswick Hospitals | | | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | | | |
| Stella-Maris-de-Kent Hospital | 302 | 160 | 53,0% | 41 | 13,6% | 13,4 | 6,6 | 29,2 | 116,1 | 5,9 | 5,6 | 21,9 | 7,7 | 3,379 |
| Hôtel-Dieu Saint-Joseph de Saint-Quentin | 302 | 206 | 68,2% | 28 | 9,3% | 5,9 | 5,9 | 8,6 | 28,5 | 4,8 | 5,6 | 8,4 | 6,6 | 1,290 |
| Grand Falls General Hospital | 584 | 371 | 63,5% | 81 | 13,9% | 6,5 | 6,1 | 13,8 | 52,8 | 4,6 | 5,5 | 9,8 | 7,0 | 1,914 |
| Lamèque Hospital and Community Health Centre | 62 | 3 | 4,8% | 37 | 59,7% | 9,6 | 9,1 | 54,9 | 75,9 | 18,0 | 10,7 | 9,2 | 9,0 | 5,518 |
| Tracadie-Sheila Hospital | 1 630 | 1 050 | 64,4% | 179 | 11,0% | 7,6 | 6,7 | 11,0 | 30,9 | 5,6 | 5,7 | 11,3 | 8,6 | 1,544 |
| Enfant-Jésus RHSJ † Hospital | 174 | 82 | 47,1% | 16 | 9,2% | 10,6 | 7,0 | 16,1 | 60,8 | 4,9 | 5,5 | 15,6 | 8,3 | 2,243 |
| Horizon | | | | | | | | | | | | | | |
| Sackville Memorial Hospital | 471 | 298 | 63,3% | 43 | 9,1% | 7,9 | 6,2 | 12,3 | 48,7 | 4,3 | 5,0 | 14,0 | 8,2 | 1,678 |
| Charlotte County Hospital | 1 183 | 792 | 66,9% | 140 | 11,8% | 6,1 | 5,0 | 6,7 | 5,4 | 5,2 | 5,0 | 7,7 | 5,1 | 0,992 |
| Grand Manan Hospital | 106 | 78 | 73,6% | 5 | 4,7% | 12,9 | 4,6 | 17,0 | 85,8 | 4,3 | 4,7 | 37,0 | 4,3 | 2,279 |
| Sussex Health Centre | 469 | 268 | 57,1% | 60 | 12,8% | 10,1 | 6,2 | 17,2 | 55,6 | 6,8 | 5,4 | 14,6 | 7,1 | 2,120 |
| Hotel-Dieu of St. Joseph | 1 051 | 743 | 70,7% | 37 | 3,5% | 6,4 | 4,4 | 7,5 | 31,5 | 4,2 | 4,0 | 11,8 | 5,3 | 1,088 |
| Oromocto Public Hospital | 771 | 499 | 64,7% | 24 | 3,1% | 9,5 | 6,4 | 11,2 | 54,6 | 6,3 | 5,8 | 15,3 | 7,5 | 1,581 |
| Upper River Valley Hospital | 2 108 | 1 467 | 69,6% | 53 | 2,5% | 7,7 | 5,5 | 9,0 | 51,1 | 5,0 | 4,8 | 13,9 | 7,3 | 1,401 |
| Total/Average | 9 213 | 6 017 | 65,3% | 744 | 8,1% | 7,8 | 5,8 | 11,2 | 41,6 | 5,2 | 5,1 | 12,7 | 7,1 | 1,5518 |
| Canadian Group | | | | | | | | | | | | | | |
| Average | | | 74,4% | | 4,3% | 6,0 | 5,2 | 7,2 | 27,1 | 4,4 | 4,7 | 10,6 | 6,9 | 1,149 |

Note: Excluding newborns (0-28 days). Source: CIHI, Portal, DAD.

- For New Brunswick hospitals in group 3, the hospital length of stay is generally longer than the average length of stay for the Canadian comparator group (7,8 days versus 6,0 days)
- If we exclude the atypical cases, the difference in average LOS is reduced but remains longer in New-Brunswick hospitals than in the Comparator group (5,2 days versus 4,4 days)
- The proportion of patients designated as alternate level of care (ALC) is higher than the average for the Canadian comparator group and the average length of stay for ALCs is also higher

 Raymond Chabot

 Grant Thornton

Hospital Average Length of Stay by Domain for Atypical Cases

Group 1

| | | | At | ypical Cases | | | | Average Acute LOS (days) | | | | | | |
|---|----------|---------|------------|--------------|--------|------------|-------|--------------------------|---------|------------|------------|--------|------------|-------|
| | | | Pregnancy | | | | | | | Pregnancy | | | | |
| | | | & | | Mental | Not | | | | & | | Mental | Not | |
| | Surgical | Medical | Childbirth | Pediatrics | Health | Applicable | Total | Surgical | Medical | Childbirth | Pediatrics | Health | Applicable | Total |
| New Brunswick Hospitals | | | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | | | |
| 30048 Dr. Georges-L. Dumont Regional Hospital | 239 | 1 144 | 27 | 40 | 70 | 31 | 1 551 | 13,9 | 16,5 | 5,4 | 6,9 | 19,1 | 7,2 | 15,6 |
| Horizon | | | | | | | | | | | | | | |
| 30020 The Moncton Hospital | 605 | 1 508 | 118 | 76 | 86 | 21 | 2 414 | 11,9 | 16,9 | 9,7 | 6,6 | 30,9 | 8,3 | 15,4 |
| 30029 Saint John Regional Hospital | 731 | 2 768 | 120 | 85 | 38 | 19 | 3 761 | 14,6 | 12,4 | 9,1 | 6,1 | 24,1 | 8,6 | 12,7 |
| 30001 Dr. Everett Chalmers Regional Hospital | 289 | 1 495 | 140 | 61 | 110 | 24 | 2 119 | 14,7 | 16,0 | 10,1 | 8,1 | 8,3 | 7,9 | 14,7 |
| Total/Average | 1 864 | 6 915 | 405 | 262 | 304 | 95 | 9 845 | 13,6 | 14,8 | 9,4 | 6,8 | 19,2 | 7,9 | 14,2 |
| Canadian Group | | | | | | | | | | | | | | |
| Average | | | | | | | | 12,4 | 12,8 | 6,6 | 8,1 | 20,9 | 11,0 | 12,3 |

Note: Data for hospitals with less than 5 cases in a domain have been hidden. Source: CIHI, Portal, DAD.

- The highest number of atypical cases is in medicine followed by surgery
- However, the longest atypical stays are in mental health and medicine
- Compared to the Canadian group, the LOS for atypical cases in pregnancy and childbirth is 30% higher in NB group 1 hospitals



Hospital Average Length of Stay by Domain for Atypical Cases

Group 2

| | | | A | typical Cases | 3 | | | | | Average | Acute LOS (| days) | | |
|-------------------------------------|----------|---------|------------|---------------|--------|------------|-------|----------|---------|------------|-------------|--------|------------|-------|
| | | | Pregnancy | | | | | | | Pregnancy | | | | |
| | | | & | | Mental | Not | | | | & | | Mental | Not | |
| | Surgical | Medical | Childbirth | Pediatrics | Health | Applicable | Total | Surgical | Medical | Childbirth | Pediatrics | Health | Applicable | Total |
| New Brunswick Hospitals | | | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | | | |
| 30009 Edmundston Regional Hospital | 242 | 733 | 13 | 27 | 46 | 60 | 1 121 | 16,4 | 13,2 | 7,1 | 4,5 | 9,4 | 9,0 | 13,2 |
| 30005 Campbellton Regional Hospital | 58 | 822 | 27 | 19 | 79 | 5 | 1 010 | 9,2 | 9,9 | 4,6 | 4,9 | 28,4 | 1,0 | 11,1 |
| 30039 Chaleur Regional Hospital | 166 | 926 | 21 | 45 | 50 | 37 | 1 245 | 7,6 | 8,6 | 3,2 | 5,7 | 26,0 | 7,0 | 9,0 |
| Horizon | | | | | | | | | | | | | | |
| 30022 Miramichi Regional Hospital | 110 | 873 | 33 | 25 | 41 | 13 | 1 095 | 7,4 | 12,7 | 7,1 | 4,7 | 8,9 | 4,9 | 11,6 |
| Total/Average | 576 | 3 354 | 94 | 116 | 216 | 115 | 4 471 | 11,4 | 11,0 | 5,5 | 5,1 | 20,1 | 7,5 | 11,1 |
| Canadian Group | | | | | | | | | | | | | | |
| Average | | | | | | | | 7,9 | 11,6 | 4,2 | 5,5 | 16,4 | 8,7 | 10,4 |

Note: Data for hospitals with less than 5 cases in a domain have been hidden. Source : CIHI, Portal, DAD.

- The highest number of atypical cases is in medicine followed by surgery
- However, the longest atypical stays are in mental health, surgery and medicine
- Compared to the Canadian group, the LOS for atypical cases in surgery is 30% higher in NB hospitals and 20 % higher in mental health



Hospital Average Length of Stay by Domain for Atypical Cases

Group 3

| | | | Atypical Case | S | | | | | Average Acut | e LOS (days) | | |
|--|----------|---------|-----------------------|--------|------------|-------|----------|---------|----------------|----------------|------------|-------|
| | | | Pregnancy | | | | | | Pregnancy | | | |
| | | | & | Mental | Not | | | | & | Menta | Not | |
| | Surgical | Medical | Childbirth Pediatrics | Health | Applicable | Total | Surgical | Medical | Childbirth Ped | iatrics Health | Applicable | Total |
| New Brunswick Hospitals | | | | | | | | | | | | |
| Vitalité | | | | | | | | | | | | |
| 30045 Stella-Maris-de-Kent Hospital | | 142 | | | | 142 | | 21,9 | | | | 21,9 |
| 30032 Hôtel-Dieu Saint-Joseph de Saint-Quentin | | 95 | | | | 96 | | 8,4 | | | | 8,4 |
| 30042 Grand Falls General Hospital | | 210 | | | | 213 | | 9,9 | | | | 9,8 |
| 30018 Lamèque Hospital and Community Health Centre | | 58 | | | | 59 | | 9,4 | | | | 9,2 |
| 30035 Tracadie-Sheila Hospital | | 555 | | | 23 | 580 | | 11,5 | | | 6,1 | 11,3 |
| 30041 Enfant-Jésus RHSJ † Hospital | | 91 | | | | 92 | | 15,8 | | | | 15,6 |
| Horizon | | | | | | | | | | | | |
| 30026 Sackville Memorial Hospital | | 172 | | | | 173 | | 14,1 | | | | 14,0 |
| 30033 Charlotte County Hospital | 7 | 383 | | | | 391 | 9,4 | 7,7 | | | | 7,7 |
| 30016 Grand Manan Hospital | | 27 | | | | 28 | | 38,3 | | | | 37,0 |
| 30034 Sussex Health Centre | | 198 | | | | 201 | | 14,6 | | | | 14,6 |
| 30023 Hotel-Dieu of St. Joseph | 7 | 287 | 10 | | | 308 | 10,3 | 12,3 | 1,5 | | | 11,8 |
| 30046 Oromocto Public Hospital | | 272 | | | | 272 | | 15,3 | | | | 15,3 |
| 30049 Upper River Valley Hospital | 15 | 594 | 26 6 | | | 641 | 4,4 | 14,7 | 2,6 | 3,5 | | 13,9 |
| Total/Average | 32 | 3 084 | 36 19 | | 25 | 3 196 | 7,2 | 13,0 | 2,3 | 2,1 | 5,7 | 12,7 |
| Canadian Group | | | | | | | | | | | | |
| Average | | | | | | | 8,9 | 10,9 | 2,9 | 2,1 | | 10,6 |

Note: Data for hospitals with less than 5 cases in a domain have been hidden. Source: CIHI, Portal, DAD.

- The great majority of atypical cases are in medicine
- Compared to the Canadian group, the LOS for atypical cases in medicine is higher in NB hospitals



Average Length of Stay for Atypical Cases Analysis of Potential Savings

Target: NB average for each group

Weighted Cost per inpatient day in NB: \$ 637.75

Year 2011-2012

| | | | | | Excess in inpatient | |
|--|----------------|--------------|--------------|----------|---------------------|-------------------|
| | Atypical cases | Hospital LOS | NB group LOS | Variance | days | Potential savings |
| The Moncton Hospital | 2 414 | 15,4 | 14,2 | 1,1 | 2 774 | 1 768 949 \$ |
| Hôpital Régional d'Edmundston | 1 121 | 13,2 | 11,1 | 2,1 | 2 342 | 1 493 790 \$ |
| Dr. Georges-L. Dumont Regional Hospital | 1 551 | 15,6 | 14,2 | 1,3 | 2 056 | 1 310 958 \$ |
| Hôpital Stella-Maris-de-Kent | 142 | 21,9 | 12,7 | 9,2 | 1 305 | 832 199 \$ |
| Dr. Everett Chalmers Regional Hospital | 2 112 | 14,8 | 14,2 | 0,5 | 1 097 | 699 819 \$ |
| Upper River Valley Hospital | 641 | 13,9 | 12,7 | 1,2 | 757 | 482 860 \$ |
| Oromocto Public Hospital | 272 | 15,3 | 12,7 | 2,6 | 714 | 455 516 \$ |
| Grand Manan Hospital | 28 | 37,0 | 12,7 | 24,3 | 679 | 433 199 \$ |
| Miramichi Regional Hospital | 1 095 | 11,6 | 11,1 | 0,4 | 449 | 286 370 \$ |
| Sussex Health Centre | 201 | 14,6 | 12,7 | 1,9 | 373 | 238 076 \$ |
| Hôpital de l'Enfant-Jésus RHSJ | 92 | 15,6 | 12,7 | 2,9 | 270 | 172 285 \$ |
| Sackville Memorial Hospital | 173 | 14,0 | 12,7 | 1,3 | 230 | 146 711 \$ |
| Hôpital Régional de Campbellton | 1 010 | 11,1 | 11,1 | (0,1) | 0 | 0 \$ |
| Hôpital de Lamèque | 59 | 9,2 | 12,7 | (3,5) | 0 | 0 \$ |
| Hotel-Dieu of St. Joseph | 308 | 11,8 | 12,7 | (0,9) | 0 | 0 \$ |
| Hôtel-Dieu Saint-Joseph de Saint-Quentin | 96 | 8,4 | 12,7 | (4,3) | 0 | 0 \$ |
| Hôpital général de Grand-Sault | 213 | 9,8 | 12,7 | (2,9) | 0 | 0 \$ |
| Hôpital de Tracadie-Sheila | 580 | 11,3 | 12,7 | (1,4) | 0 | 0 \$ |
| Charlotte County Hospital | 391 | 7,7 | 12,7 | (5,0) | 0 | 0 \$ |
| Hôpital régional Chaleur | 1 245 | 9,0 | 11,1 | (2,2) | 0 | 0 \$ |
| Saint John Regional Hospital | 3 761 | 12,7 | 14,2 | (1,6) | 0 | 0 \$ |
| Total Potential Savings | | | | | | 8 320 733 \$ |

When taking into consideration the overlap in savings in productivity and hospitalization rates, net savings would be
of \$ 5.9M

Analysis by domain is available in the supporting document



Average Length of Stay for ALC Cases Analysis of Potential Savings

Target: Canadian Average for each group

Weighted Cost per inpatient day in NB: \$ 637.75 Year 2011-2012

| | | | | | Excess in inpatient | |
|--|-----------|--------------|---------------|----------|---------------------|-------------------|
| | ALC Cases | Hospital LOS | CAN group LOS | Variance | days | Potential savings |
| Saint John Regional Hospital | 668 | 46,3 | 17,3 | 29,0 | 19 372 | 12 354 345 \$ |
| The Moncton Hospital | 221 | 95,0 | 17,3 | 77,7 | 17 174 | 10 952 510 \$ |
| Dr. Everett Chalmers Regional Hospital | 423 | 42,4 | 17,3 | 25,2 | 10 656 | 6 795 930 \$ |
| Dr. Georges-L. Dumont Regional Hospital | 314 | 44,7 | 17,3 | 27,4 | 8 604 | 5 487 450 \$ |
| Miramichi Regional Hospital | 225 | 51,6 | 18,4 | 33,1 | 7 455 | 4 754 213 \$ |
| Hôpital Stella-Maris-de-Kent | 41 | 116,1 | 27,1 | 89,1 | 3 652 | 2 328 936 \$ |
| Hôpital Régional d'Edmundston | 328 | 26,7 | 18,4 | 8,3 | 2 708 | 1 727 150 \$ |
| Hôpital général de Grand-Sault | 81 | 52,8 | 27,1 | 25,7 | 2 085 | 1 329 490 \$ |
| Hôpital de Lamèque | 37 | 75,9 | 27,1 | 48,9 | 1 808 | 1 153 062 \$ |
| Sussex Health Centre | 60 | 55,6 | 27,1 | 28,5 | 1 710 | 1 090 414 \$ |
| Hôpital Régional de Campbellton | 302 | 23,9 | 18,4 | 5,5 | 1 649 | 1 051 440 \$ |
| Upper River Valley Hospital | 53 | 51,1 | 27,1 | 24,1 | 1 275 | 813 232 \$ |
| Sackville Memorial Hospital | 43 | 48,7 | 27,1 | 21,6 | 930 | 592 912 \$ |
| Hôpital de Tracadie-Sheila | 179 | 30,9 | 27,1 | 3,8 | 686 | 437 752 \$ |
| Oromocto Public Hospital | 24 | 54,6 | 27,1 | 27,6 | 662 | 422 007 \$ |
| Hôpital de l'Enfant-Jésus RHSJ | 16 | 60,8 | 27,1 | 33,7 | 539 | 343 838 \$ |
| Grand Manan Hospital | 5 | 85,8 | 27,1 | 58,7 | 294 | 187 328 \$ |
| Hotel-Dieu of St. Joseph | 37 | 31,5 | 27,1 | 4,4 | 164 | 104 601 \$ |
| Hôtel-Dieu Saint-Joseph de Saint-Quentin | 28 | 28,5 | 27,1 | 1,5 | 41 | 26 466 \$ |
| Charlotte County Hospital | 140 | 5,4 | 27,1 | (21,6) | 0 | 0 \$ |
| Hôpital régional Chaleur | 1 052 | 8,9 | 18,4 | (9,6) | 0 | 0 \$ |
| Total Potential Savings | | | | | | 51 953 077 \$ |

 When taking into consideration the overlap in savings in productivity and hospitalization rates, net savings would be of \$ 37.1M

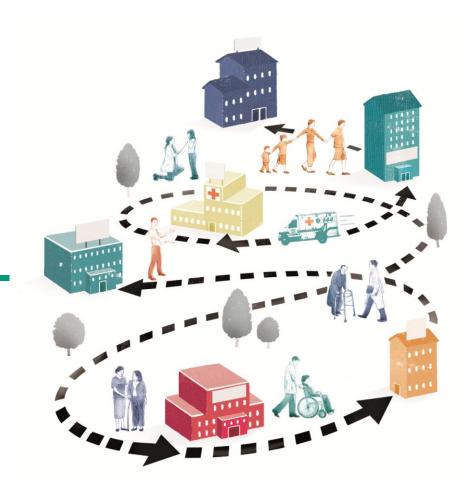
Analysis by domain is available in the supporting document





Clinical Performance

Some Primary Care Indicators



Some Primary Care Indicators

Indicators from NBHC Survey – 2011

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 | Zone 6 | Zone 7 | New Brunswick |
|--|--------|--------|--------|--------|--------|--------|--------|------------------|
| Proportion of respondents suffering from one or more chronic diseases | 58.3% | 60.5% | 58.3% | 55.1% | 64.0% | 61.6% | 59.3% | 59.2% |
| Proportion of respondents who have a family doctor | 92.0% | 90.7% | 92.6% | 95.7% | 96.4% | 93.1% | 94.8% | 92.6% |
| Care model most frequently used when the respondent is sick or requires care | | | | | | | | |
| Family doctor | 53.5% | 70.3% | 69.0% | 48.5% | 54.9% | 59.4% | 64.9% | 61.9% |
| Hospital Emergency | 8.8% | 9.4% | 8.6% | 28.2% | 20.8% | 19.7% | 10.0% | 12.0% |
| Utilization of services during the past 12 months | | | | | | | | |
| Family doctor | 78.7% | 81.4% | 81.3% | 79.4% | 87.0% | 81.9% | 80.1% | 80.7% |
| Hospital Emergency | 39.2% | 41.0% | 39.1% | 53.1% | 48.0% | 45.4% | 45.4% | 42.0% |

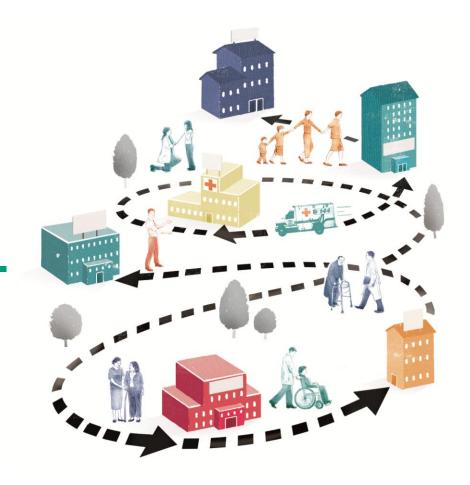
Source: 2011 Primary Health Care Survey, New Brunswick Health Council

- Significant proportion of persons suffering from chronic diseases
- The majority of persons surveyed had a family physician
- The use of Emergency Departments is higher for people living in the Northern zones of the province, even if they
 also consult their family physician





Financial Analysis Global Human Resources Indicators 2010-2011



Global Human Resources Indicators 2010-2011 Worked Hours over Paid Hours

Group 1

| | Worked Hours (WH) | Paid hours (PH) | WH/PH |
|--|----------------------|--------------------|-------|
| New Brunswick centres | | | |
| Vitalité | | | |
| Hôpital régional Dr-Georges -LDumont | 3 078 298 | 3 732 229 | 82% |
| Horizon | | | |
| The Moncton Hospital | 3 708 802 | 4 537 465 | 82% |
| Saint John Regional Hospital | 5 021 948 | 6 062 926 | 83% |
| Dr. Everett Chalmers Regional Hospital | 3 098 554 | 3 792 746 | 82% |
| Group Average | 3 726 901 | 4 531 342 | 82% |
| Canadian group | | | |
| Group Average | 3 517 116 | 4 204 676 | 84% |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090

PH: Secondary statistical accounts 310 and 350

Group 2

| 1 587 057 | 1 934 482 | 82% |
|----------------------|--|----------------------|
| 1 341 479 | 1 620 939 | 83% |
| | | |
| 1 924 583 | 2 345 390 | 82% |
| 1 570 417 | 1 922 413 | 82% |
| 1 511 749 | 1 849 185 | 82% |
| | | |
| | | |
| Worked Hours (WH) | Paid hours (PH) | WH/PH |
| | 1 511 749 1 570 417 1 924 583 1 341 479 | (WH) (PH) 1 511 749 |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090

PH: Secondary statistical accounts 310 and 350

Group 3

| | Worked Hours (WH) | Paid hours (PH) | WH/PH |
|--|----------------------|--------------------|-------|
| New Brunswick centres | , | • | |
| Vitalité | | | |
| Hôpital Stella-Maris- de-Kent | 194 106 | 232 178 | 84% |
| Hotel-Dieu Saint-Joseph de Saint-Quentin | 114 158 | 140 777 | 81% |
| Hôpital général de Grand-Sault | 234 251 | 288 009 | 81% |
| Hôpital de Lamèque | 65 631 | 79 071 | 83% |
| Hôpital de Tracadie -Sheila | 602 621 | 723 550 | 83% |
| Hôpital de l'Enfant-Jésus RHSJ | 163 684 | 199 228 | 82% |
| Horizon | | | |
| Sackville Memorial Hospital | 187 759 | 228 168 | 82% |
| Charlotte County Hospital | 286 459 | 345 975 | 83% |
| Grand Manan Hospital | 46 292 | 55 042 | 84% |
| Sussex Health Centre | 273 189 | 323 315 | 84% |
| Hotel-Dieu of St. Joseph | 256 085 | 314 175 | 82% |
| St. Joseph's Hospital | 682 876 | 828 852 | 82% |
| Oromocto Public Hospital | 349 176 | 427 566 | 82% |
| Upper River Valley Hospital | 645 917 | 793 078 | 81% |
| Group Average | 293 015 | 355 642 | 82% |
| Canadian group | | | |
| Group Average | 197 572 | 233 777 | 85% |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090

PH: Secondary statistical accounts 310 and 350

 On average, New Brunswick hospitals show a negative difference of 2% compared to the Canadian comparator group average.



Global Human Resources Indicators 2010-2011 Hourly rates

Group 1

| | Worked Hours (WH) | Salary | Salary/WH |
|--|----------------------|----------------|-----------|
| New Brunswick centres | | • | |
| Vitalité | | | |
| Hôpital régional Dr-Georges -LDumont | 3 078 298 | 87 440 211 \$ | 28,41 \$ |
| Horizon | | | |
| The Moncton Hospital | 3 708 802 | 106 582 029 \$ | 28,74 \$ |
| Saint John Regional Hospital | 5 021 948 | 141 100 685 \$ | 28,10 \$ |
| Dr. Everett Chalmers Regional Hospital | 3 098 554 | 87 601 762 \$ | 28,27 \$ |
| Group Average | 3 726 901 | 105 681 172 \$ | 28,36 \$ |
| Canadian group | | | |
| Group Average | 3 517 116 | 120 725 665 \$ | 34,33 \$ |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090

Salary: Secondary financial accounts 31010, 31090, 35010 and 35090

Group 2

| | Worked Hours (WH) | Salary | Salary/WH |
|---------------------------------|----------------------|---------------|-----------|
| New Brunswick centres | (****) | 23 | |
| Vitalité | | | |
| Hôpital Régional de Campbellton | 1 511 749 | 37 787 727 \$ | 25,00 \$ |
| Hôpital régional d'Edmundston | 1 570 417 | 42 675 437 \$ | 27,17 \$ |
| Hôpital régional Chaleur | 1 924 583 | 53 003 786 \$ | 27,54 \$ |
| Horizon | | | |
| Miramichi Regional Hospital | 1 341 479 | 39 330 380 \$ | 29,32 \$ |
| Group Average | 1 587 057 | 43 199 333 \$ | 27,22 \$ |
| Canadian group | | | |
| Group Average | 1 413 100 | 47 691 542 \$ | 33,75 \$ |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090 $\,$

Salary: Secondary financial accounts 31010, 31090, 35010 and 35090 $\,$

Group 3

| | Worked Hours | | |
|--|--------------|---------------|-----------|
| | (WH) | Salary | Salary/WH |
| New Brunswick centres | | | |
| Vitalité | | | |
| Hôpital Stella-Maris- de-Kent | 194 106 | 5 088 190 \$ | 26,21 \$ |
| Hotel-Dieu Saint-Joseph de Saint-Quentin | 114 158 | 3 204 500 \$ | 28,07 \$ |
| Hôpital général de Grand-Sault | 234 251 | 6 410 442 \$ | 27,37 \$ |
| Hôpital de Lamèque | 65 631 | 1 737 937 \$ | 26,48 \$ |
| Hôpital de Tracadie -Sheila | 602 621 | 16 002 688 \$ | 26,56 \$ |
| Hôpital de l'Enfant-Jésus RHSJ | 163 684 | 3 995 011 \$ | 24,41 \$ |
| Horizon | | | |
| Sackville Memorial Hospital | 187 759 | 5 241 958 \$ | 27,92 \$ |
| Charlotte County Hospital | 286 459 | 7 802 178 \$ | 27,24 \$ |
| Grand Manan Hospital | 46 292 | 1 366 831 \$ | 29,53 \$ |
| Sussex Health Centre | 273 189 | 7 519 987 \$ | 27,53 \$ |
| Hotel-Dieu of St. Joseph | 256 085 | 7 035 442 \$ | 27,47 \$ |
| St. Joseph's Hospital | 682 876 | 18 076 069 \$ | 26,47 \$ |
| Oromocto Public Hospital | 349 176 | 9 488 802 \$ | 27,17 \$ |
| Upper River Valley Hospital | 645 917 | 17 879 016 \$ | 27,68 \$ |
| Group Average | 293 015 | 7 917 789 \$ | 27,02 \$ |
| Canadian group | | | |
| Group Average | 197 572 | 6 311 284 \$ | 31,94 \$ |

WH: Secondary statistical accounts 31010, 31090, 35010 and 35090 $\,$

Salary: Secondary financial accounts 31010, 31090, 35010 and 35090

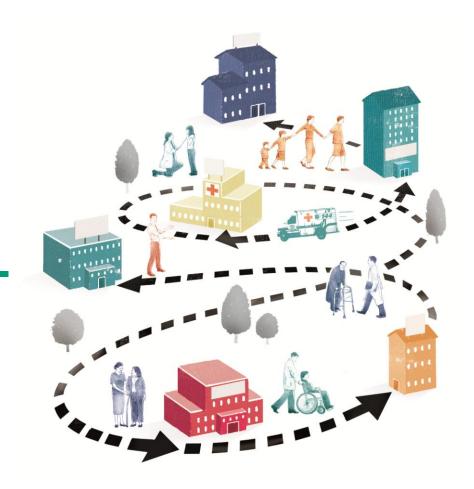
 In Quebec hospitals, the hourly rate for 2011-2012 is 28.31\$ (average for all public institutions that have a hospital)





Financial Performance

Evolutionary Analysis from 2010-2011 to 2011-2012



Evolutionary Analysis – Productivity 2010-2011 to 2011-2012

| | | New Brunswick | | | | |
|-------------------------------------|------------|---------------|---|---|------------------|-----------|
| | Worked ho | ours (WH) | | Variances in W | /H attributed to | |
| ACTIVITY SECTOR Functional Centre | 2010-2011 | 2011-2012 | An increase or decrease in volumes (SA) | An increase or decrease in productivity | Other causes | Total |
| TOTAL | 25 194 350 | 25 112 963 | 286 300 | (310 713) | (58 477) | (82 890) |
| Administrative and Support Services | 7 597 552 | 7 444 181 | 171 456 | (309 518) | (16 812) | (154 874) |
| Nursing Inpatient Services | 8 668 712 | 8 540 074 | (107 101) | (21 537) | - | (128 638) |
| Ambulatory Care Services | 2 629 346 | 2 811 533 | 170 912 | 10 176 | 1 099 | 182 187 |
| Diagnostic and Therapeutic Services | 4 924 506 | 5 009 214 | 27 927 | 48 368 | 8 413 | 84 708 |
| Community Health Services | 747 335 | 669 392 | 17 044 | (35 659) | (59 328) | (77 943) |
| Research | 42 572 | 55 211 | 6 063 | (2 544) | 9 120 | 12 639 |
| Education | 224 546 | 219 651 | - | - | (4 895) | (4 895) |
| Undistributed | 359 781 | 363 707 | - | - | 3 926 | 3 926 |

Note: A Negative Result Shows a Reduction of Worked Hours

Worked Hours includes Contracted-out Hours

Hôpital de l'Enfant-Jésus RHSJ is excluded from the analysis, since it increased its activity by 63% in 2011-2012

- ✓ Globally, from 2010-2011 to 2011-2012, New Brunswick shows a decrease of 82,890 worked hours.
- ✓ Productivity has improved mostly in Nursing Inpatient Services and Community Health Services.
- ✓ Improvements in Administration and Support (Horizon) are related to the fact that hours in these sectors did not increase at the same rate as the Total Direct Costs reported
- ✓ Horizon reduced its Total Worked Hours by 118 928, while Vitalité increased its Total Worked Hours by 36 038 (see next page).



Evolutionary Analysis from 2010-2011 to 2011-2012

| | | | Hoi | rizon | | | Vit | alité | |
|--------------------|--------------------------------------|---|---|------------------|-----------|---|---|------------------|--------|
| | | | Variances in V | VH attributed to | | | Variances in V | VH attributed to | |
| | ACTIVITY SECTOR Functional Centre | An increase or decrease in volumes (SA) | An increase or decrease in productivity | Other causes | Total | An increase or decrease in volumes (SA) | An increase or decrease in productivity | Other causes | Total |
| | TOTAL BY NETWORK | 54 333 | (121 474) | (51 786) | (118 928) | 231 967 | (189 239) | (6 691) | 36 03 |
| | TOTAL | 28 427 | (78 363) | (32 805) | (82 741) | 127 862 | (42 162) | 6 173 | 91 87 |
| | Administrative and Support Services | 67 729 | (159 646) | (8 740) | (100 657) | 35 902 | (10 310) | - | 25 59 |
| | Nursing Inpatient Services | (89 048) | 21 756 | - | (67 292) | 12 258 | 7 086 | - | 19 34 |
| | Ambulatory Care Services | 91 595 | 24 498 | 1 052 | 117 145 | 35 199 | (19 545) | 205 | 15 85 |
| Group 1 (Large) | Diagnostic and Therapeutic Services | (60 780) | 55 191 | 7 707 | 2 118 | 45 300 | (20 106) | 1 483 | 26 67 |
| (==-:3=) | Community Health Services | 12 867 | (17 617) | (36 291) | (41 041) | (796) | 711 | 130 | 4 |
| | Research | 6 063 | (2 544) | 6 795 | 10 314 | - | - | 2 524 | 2 52 |
| | Education | - | - | (3 485) | (3 485) | - | - | 2 154 | 2 15 |
| | Undistributed | - | - | 157 | 157 | - | - | (323) | (32 |
| | TOTAL | 15 292 | (18 982) | (9 813) | (13 503) | 103 501 | (124 197) | (21 679) | (42 37 |
| | Administrative and Support Services | 6 696 | (6 376) | (3 524) | (3 204) | 57 592 | (99 383) | 34 | (41 75 |
| | Nursing Inpatient Services | (7 133) | (2 609) | - | (9 742) | (26 855) | (13 475) | - | (40 33 |
| 0 | Ambulatory Care Services | 1 590 | 186 | 4 | 1 780 | 31 174 | 4 478 | (162) | 35 4 |
| Group 2 Medium) | Diagnostic and Therapeutic Services | 13 712 | (10 052) | 57 | 3 717 | 35 432 | 2 338 | (1 011) | 36 7 |
| , | Community Health Services | 426 | (130) | - | 296 | 6 158 | (18 156) | (23 738) | (35 73 |
| | Research | - | - | (126) | (126) | - | - | 162 | 16 |
| | Education | - | - | (1 364) | (1 364) | - | - | (628) | (62 |
| | Undistributed | - | _ | (4 860) | (4 860) | - | | 3 664 | 3 66 |
| | TOTAL | 10 614 | (24 129) | (9 168) | (22 683) | 605 | (22 880) | 8 815 | (13 46 |
| | Administrative and Support Services | 4 615 | (22 193) | (6 777) | (24 355) | (1 079) | (11 611) | 2 195 | (10 49 |
| | Nursing Inpatient Services | (361) | (13 420) | - | (13 781) | 4 038 | (20 875) | - | (16 83 |
| Oracia 3 | Ambulatory Care Services | 15 226 | (9 421) | - | 5 805 | (3 873) | 9 981 | - | 6 10 |
| Group 3 (Small) | Diagnostic and Therapeutic Services | (7 468) | 21 522 | 28 | 14 082 | 1 731 | (525) | 149 | 1 35 |
| . , | Community Health Services | (1 398) | (617) | - | (2 015) | (212) | 149 | 571 | 50 |
| | Research | - | - | (235) | (235) | - | - | - | |
| | Education | - | - | (1 808) | (1 808) | - | - | 236 | 23 |
| | Undistributed | _ | - | (376) | (376) | _ | - | 5 664 | 5 6 |

Note: A Negative Result Shows a Reduction in Worked Hours. In Group 3, Hôpital de l'Enfant-Jésus RHSJ is excluded from the analysis, since it increased its activity by 63% in 2011-2012 Source: New Brunswick Department of Health data for 2010-2011 and 2011-2012



Evolutionary Analysis from 2010-2011 to 2011-2012 for Horizon

| | | | Total Variances | | |
|--|-------------------------------------|-------------------------------|-----------------------------|---|------------------------------|
| | Administrative and Support Services | Nursing Inpatient Services | Ambulatory Care Services | Diagnostic and Therapeutic Services | Community Health Services |
| New Brunswick | (154 874) | (128 638) | 182 187 | 84 708 | (77 943) |
| Horizon | (128 217) | (90 815) | 124 730 | 19 917 | (42 760) |
| Large | | | | | |
| Dr. Everett Chalmers Regional Hospital | (32 645) | (21 624) | 27 184 | 8 556 | (27 211) |
| The Moncton Hospital | (33 816) | 4 682 | 14 127 | 6 814 | (8 904) |
| Saint John Regional Hospital | (34 197) | (50 350) | 75 834 | (13 252) | (4 926) |
| Medium | | | | | |
| Miramichi Regional Hospital | (3 204) | (9 742) | 1 780 | 3 717 | 296 |
| Small | | | | | |
| Grand Manan Hospital | (273) | 2 290 | - | (84) | - |
| Hotel-Dieu of St. Joseph | 1 617 | (9 052) | 2 035 | (3 840) | 591 |
| Sackville Memorial Hospital | (3 199) | (3 428) | (4 007) | (434) | - |
| St. Joseph's Hospital | (2 970) | 440 | 1 577 | 3 138 | (1 953) |
| Charlotte County Hospital | (2 460) | (2 410) | 5 956 | 14 278 | (137) |
| Sussex Health Centre | (2 444) | (832) | (2 694) | 985 | (37) |
| Oromocto Public Hospital | (4 192) | (4 937) | 3 585 | (646) | (942) |
| Upper River Valley Hospital | (10 434) | 4 148 | (647) | 685 | 463 |

Note: A Negative Result Shows a Reduction in Worked Hours

Source: New Brunswick Department of Health data for 2010-2011 and 2011-2012



Evolutionary Analysis from 2010-2011 to 2011-2012 for Vitalité

| | | | Total Variances | | |
|--|-------------------------------------|-------------------------------|-----------------------------|---|------------------------------|
| | Administrative and Support Services | Nursing Inpatient Services | Ambulatory Care Services | Diagnostic and Therapeutic Services | Community Health Services |
| New Brunswick | (154 874) | (128 638) | 182 187 | 84 708 | (77 943) |
| Vitalité | (26 657) | (37 823) | 57 457 | 64 791 | (35 183) |
| Large | | | | | |
| Hôpital régional Dr-Georges -LDumont | 25 593 | 19 344 | 15 859 | 26 677 | 45 |
| Medium | | | | | |
| Hôpital Régional de Campbellton | (32 992) | (17 043) | (987) | 20 288 | (12 143) |
| Hôpital régional d'Edmundston | (1 452) | 6 172 | 15 885 | 7 121 | (10 421) |
| Hôpital régional Chaleur | (7 312) | (29 459) | 20 592 | 9 350 | (13 172) |
| Small | | | | | |
| Hôpital de Lamèque | (2 053) | 79 | - | (1 789) | - |
| Hotel-Dieu Saint-Joseph de Saint-Quentin | (405) | 2 665 | 681 | 363 | - |
| Hôpital de Tracadie -Sheila | (10 739) | (17 545) | 1 062 | 737 | 604 |
| Hôpital général de Grand-Sault | 751 | (91) | 3 134 | 1 189 | (96) |
| Hôpital Stella-Maris- de-Kent | 1 952 | (1 945) | 1 231 | 855 | - |

Note: A Negative Result Shows a Reduction in Worked Hours

Hôpital de l'Enfant-Jésus RHSJ is excluded from the analysis, since it increased its activity by 63% in 2011-2012

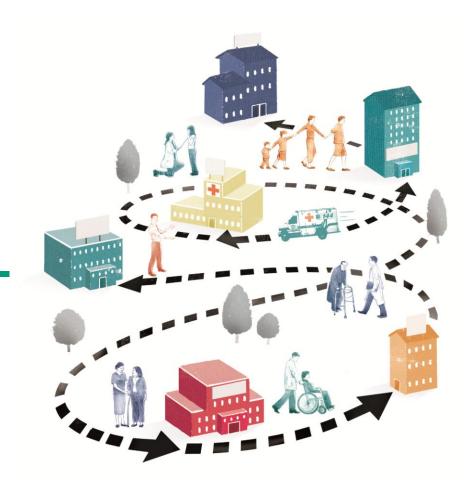
Source: New Brunswick Department of Health data for 2010-2011 and 2011-2012





Financial Performance

Comparative Analysis 2010-2011



Comparative Analysis 2010-2011 Methodology

- The comparative analysis for 2010-2011 was done between the New Brunswick Hospitals and with each defined group of Canadian hospitals, for each functional center
- When applicable, a variance was calculated for each hospital and functional center based on the difference in ratio
 of Other Expenses or Worked Hours over the "Service Activity Volume", multiplied by the volume
- In some cases, comparative analysis was not possible due to lack of comparable hospitals or major discrepancies in data
- For the internal comparison:
 - The productivity of each hospital was compared to the average productivity for hospitals in the same group
- For the comparison with the Canadian Average:
 - The productivity of each hospital was compared to the average productivity for Canadian hospitals in the comparator group
- For the comparison with the Selected Hospital:
 - One hospital per functional center and per group was selected as being the most representative of the 1st tier in terms of performance in TDC/SA
 - For each functional center, the productivity of each hospital was compared to the productivity of the Selected Canadian Hospital in its group
- The Total Potential Saving at 100% for 2010-2011 represents the total maximum saving based on the 2010-2011 productivity analysis
- The Total Potential Saving at 100% adjusted for 2011-2012 is the Total Potential Saving at 100% for 2010-2011 for which we have applied the variance in Worked Hours for each functional center based on the evolutionary analysis presented in the previous section
- The Total Targeted Saving represents the total saving based on a realistic percentage of achievement of the 100% potential saving
- The average proposed Target is 50%. In some cases, the target is either higher or lower. In other cases, no potential savings were recommended



Comparative Analysis 2010-2011 Methodology (Cont'd)

- The variance in Worked Hours in each analysis has been multiplied by the average hourly rate for each hospital and functional center (Compensation Expenses / Total Worked Hours)
- For each comparison, three tables are presented:
 - A summary by hospital which shows the total potential saving at 100 %, adjusted for 2011-2012, with the
 distinction between the savings attributable to Other Expenses and attributable to Worked Hours. Hospitals
 in this table are grouped by zone
 - A summary by Group and Network which sums the potential savings of all hospitals within a group or network
 - A summary by functional center which shows, for all hospitals combined, the potential savings for each functional center
- For the comparison with the Canadian Average, a section was added to present the potential savings by functional center for each hospital. Only functional centers with a targeted potential are presented
- In all tables, only performance gap variances were included in the totals
- More detail analyses are presented in a supporting document



Service Activities by Functional Centers

| Primary | | |
|---------------|---|--|
| account | | |
| number | Functional Centre | Service Activity (Description) |
| 7 11 | Administrative and Support Services | 3 () |
| | Administration | General Expenses |
| 71 1 15 | Finance | General Expenses |
| 1 | Human Resources | Total Worked Hours |
| 1 | Systems Support | General Expenses |
| 1 | Communications | General Expenses |
| 1 | Material Management | Other Expenses |
| 1 | Volunteer Services | General Expenses |
| 1 | Voldinoor Corvious | Total Visits and Total Attendance and |
| 71 1 45 | Housekeeping | Inpatient Days |
| | g | Total Visits and Total Attendance and |
| 71 1 50 | Laundry and Linen | Inpatient Days |
| | , | Total Visits and Total Attendance and |
| 71 1 55 | Plant Operation | Inpatient Days |
| | | Total Visits and Total Attendance and |
| 71 1 60 | Plant Security | Inpatient Days |
| | , | Total Visits and Total Attendance and |
| 71 1 65 | Plant Maintenance | Inpatient Days |
| 71 1 75 | Bio-Medical Engineering/Medical Physics | General Expenses |
| 1 | Registration | Total Visits |
| 71 1 82 | Admission/Discharge Coordination | Total Inpatient Discharges |
| 71 1 85 | Service Recipient Transport | N/A |
| 71 1 90 | Health Records | Total Visits and Total Discharges and Deaths |
| 71 1 95 | Service Recipient Food Services | Service Recipient Meal Days |
| 7 12 | Nursing Inpatient Services | |
| 71 2 05 | Nursing Inpatient Administration | Earned Hours - UPP |
| 71 2 10-20-30 | Medical and Surgical Nursing Unit | Inpatient Days |
| 71 2 40 | Intensive Care Nursing Unit | Inpatient Days |
| 71 2 50 | Obstetrics Nursing Unit | Inpatient Days |
| | Operating Room and PARR | Surgical Visits |
| 1 | Pediatric Nursing Unit | Inpatient Days |
| 1 | Mental Health and Addiction Services Nursing Unit | Inpatient Days |
| | Mental Health Long-Term Care Nursing Unit | Inpatient Days |
| | Physical Rehabilitation Nursing Unit | Inpatient Days |
| | Palliative Nursing Unit | Inpatient Days |
| | Long-Term Care Nursing Unit | Inpatient Days |
| I . | Ambulatory Care Services | |
| 71 3 10 | - 5, | Visits - Face-to-Face |
| 71 3 40 | | Visits |
| 71 3 50 | Specialty Clinics | Visits |
| 71 3 55 | Private Clinics | N/A |
| 60.74.6.00 | Day Surgery Combined Operating and PAR | 0 11/5/1 |
| 63 71 3 62 | Room | Surgical Visits |
| 71 3 67 | Day Surgery Pre- and Post-Operative Care | Visits |

| Primary | | | Ī |
|---------|--|---|--------|
| account | | | |
| number | Functional Centre | Service Activity (Description) | |
| 7 14 | Diagnostic and Therapeutic Services | | Ī |
| 71 4 10 | Clinical Laboratory | Procedures | |
| 71 4 15 | Medical Imaging | Exams - Diagnostic/Therapeutic | |
| 71 4 20 | Radiation Oncology | In-House Procedures - Therapeutic | |
| 71 4 25 | Electrodiagnostic Laboratories | Exams - Diagnostic/Therapeutic | |
| | Non-Invasive Cardiology and Vascular | | |
| 71 4 30 | Laboratories | Exams - Diagnostic/Therapeutic | |
| 71 4 35 | Respiratory Services | Attendance Days | |
| 71 4 40 | Pharmacy | Total Inpatient Days | |
| 71 4 45 | Clinical Nutrition | Attendance Days | |
| 71 4 50 | Physiotherapy | Attendance Days | |
| 71 4 55 | Occupational Therapy | Attendance Days | |
| 71 4 60 | Audiology and Speech/Language Pathology | Attendance Days | |
| 71 4 65 | Rehabilitation Engineering | Attendance Days | |
| 71 4 70 | Social Work | Attendance Days | |
| 71 4 75 | Psychology | Attendance Days | |
| 71 4 80 | Pastoral Care | N/A | |
| 71 4 85 | Recreation | Attendance Days | |
| 71 4 90 | Child Life | Attendance Days | |
| 7 15 | Community Health Services | | Ĭ |
| 71 5 09 | Case Management | N/A | |
| 71 5 10 | Community Clinics/Programs | Visits | |
| 71 5 20 | Community Day/Night Care | N/A | |
| 71 5 32 | Home Nursing | Attendance Days | |
| 71 5 35 | 1 | Attendance Days | |
| 71 5 52 | Health Promotion and Community Development | Attendance Days | |
| 71 5 54 | Communicable Disease Prevention and Control | N/A | |
| 71 5 56 | | In-House Exams - Diagnostic/Therapeutic | |
| 71 5 70 | Community Mental Health Services | Visits | |
| 71 5 75 | Community Addiction Services | Resident Days | |
| 71 5 92 | | Resident Days | |
| 7 17 | I | | |
| 71 7 00 | Research | N/A | |
| | Research - Administration | N/A | 1 |
| | Education | | |
| 71 8 00 | Education | N/A | |
| 71 8 40 | | N/A |] |
| 7 19 | 1 | | |
| | Marketed Non-Service Recipient Food Services | | |
| 71 9 10 | I also and a second | N/A | L |
| 71 9 20 | ' | N/A | Chabot |
| 8 19 | 1 | | nton |
| 81 9 25 | l | N/A | 11011 |
| 81 9 90 | Other Undistributed Expenses | N/A | arowth |

Data Definitions for Service Activities

| Term | Definition |
|-----------------|---|
| Visits | Includes: Visits – Face-to-Face (statistical secondary account 450) Visits - Non-Face-to-Face (statistical secondary account 456) |
| Procedures | Includes: In-House Procedures (statistical secondary account 458) Autopsies Performed (statistical secondary account 466) Contracted-Out Procedures (statistical secondary account 835) |
| Exams | Includes: In-House Exams - Diagnostic/Therapeutic (statistical secondary account 457) Contracted-Out Exams (statistical secondary account 836) |
| Attendance Days | Includes: Attendance Days—Face-to-Face (statistical secondary account 483) Attendance Days - Non-Face-to-Face (statistical secondary account 485) Contracted-Out Attendance Days (statistical secondary account 834) |
| Inpatient days | Includes: • Inpatient Days (statistical secondary account 403) |
| Resident Days | Includes: • Resident Days (statistical secondary account 404) |



Non comparable functional centres when compared to the Canadian Average

| ACTIVITY SECTOR | | | |
|---|---------|---------|---------|
| Functional Centre | Group 1 | Group 2 | Group 3 |
| Administrative and Support Services | | | |
| Administration | | | |
| Finance | | | |
| Human Resources | | | |
| Systems Support | | | |
| Communications | | | |
| Material Management | | | |
| Volunteer Services | | | N/C |
| Housekeeping | | | |
| Laundry and Linen | | | |
| Plant Operation | | | |
| Plant Security | | | N/C |
| Plant Maintenance | | | |
| Bio-Medical Engineering/Medical Physics | | | |
| Registration | | | |
| Admission/Discharge Coordination | | | N/C |
| Service Recipient Transport | N/A | N/A | N/A |
| Health Records | | | |
| Service Recipient Food Services | | | |
| Nursing Inpatient Services | | | |
| Nursing Inpatient Administration | N/C* | N/C* | N/C* |
| Medical and Surgical Nursing Unit | | | |
| Intensive Care Nursing Unit | | | N/C |
| Obstetrics Nursing Unit | | | N/C |
| Operating Room and PARR | | | |
| Pediatric Nursing Unit | | | N/C* |
| Mental Health and Addiction Services Nursing Unit | | | N/C* |
| Mental Health Long-Term Care Nursing Unit | N/C* | N/C* | N/C* |
| Physical Rehabilitation Nursing Unit | | N/C* | N/C* |
| Palliative Nursing Unit | | N/C | N/C |
| Long-Term Care Nursing Unit | | | |

| N/C | Functional centres that are not comparable to Canadian |
|-----|--|
| | hospitals within the group |

N/C* Functional centres that are not reported in NB

N/A Functional centres for which no appropriate service activity was available

| ACTIVITY SECTOR | | | |
|--|---------|---------|---------|
| Functional Centre | Group 1 | Group 2 | Group 3 |
| Ambulatory Care Services | | | |
| Emergency | | | |
| Specialty Day/Night Care | | | |
| Specialty Clinics | | | N/C |
| Private Clinics | N/A | N/A | N/A |
| Day Surgery Combined Operating and Post-Anesthetic Recovery Room | N/C* | N/C* | N/C |
| Day Surgery Pre- and Post-Operative Care | | | N/C |
| Diagnostic and Therapeutic Services | | | |
| Clinical Laboratory | | | |
| Medical Imaging | | | |
| Radiation Oncology | N/C | N/C* | N/C* |
| Electrodiagnostic Laboratories | | N/C | N/C* |
| Non-Invasive Cardiology and Vascular Laboratories | | | N/C |
| Respiratory Services | N/C | N/C | N/C |
| Pharmacy | | | |
| Clinical Nutrition | | | |
| Physiotherapy | | | |
| Occupational Therapy | | | |
| Audiology and Speech/Language Pathology | N/C | | N/C |
| Rehabilitation Engineering | N/C* | N/C* | N/C* |
| Social Work | | | N/C |
| Psychology | N/C | N/C | N/C |
| Pastoral Care | N/A | N/A | N/A |
| Recreation | | | N/C |
| Child Life | | N/C* | N/C* |
| Community Health Services | | | |
| Case Management | N/A | N/A | N/A |
| Community Clinics/Programs | N/C* | N/C* | N/C* |
| Community Day/Night Care | N/A | N/A | N/A |
| Home Nursing | N/C* | N/C* | N/C* |
| Home Support | N/C* | N/C* | N/C* |
| Health Promotion and Community Development | N/C | N/C | N/C |
| Communicable Disease Prevention and Control | N/A | N/A | N/A |
| Cancer Prevention and Control | N/C | N/C | N/C |
| Community Mental Health Services | | N/C* | N/C* |
| Community Addiction Services | N/C | N/C | N/C |
| Residential Care Unit | N/C | N/C | N/C* |

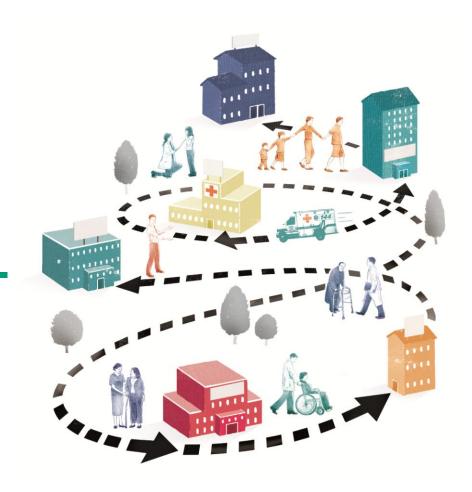




Financial Performance

Comparative Analysis 2010-2011

Comparison Within New-Brunswick



Potential Savings when Compared within New-Brunswick Highlights

- If the New Brunswick hospitals operated at the average productivity of their NB peers, the total potential savings could be \$ 103M
- This potential savings is composed of:
 - \$ 58M in compensation representing 1 549 717 more hours worked to produce an equivalent volume of service
 - \$ 45M more in other expenses
- All hospitals have a potential savings in both worked hours and other expenses
- The total potential savings by hospital ranges from \$ 104k to \$ 18.9M
- 15 of the 21 hospitals have a potential savings of more than \$ 1M (St. Joseph' Hospital was excluded as it is a chronic care facility)
- It is important to note that, within the administrative sectors, the allocation of corporate expenses may vary from one hospital to the other; it will therefore be necessary for each Network to analyze these sectors globally



Potential Savings when Compared to the New-Brunswick Average Summary by Hospital

| | | | | Total Potential | | | |
|-------|------|--|------------------------|----------------------|------------------|---------------|--------------------|
| | | | | Savings Adjusted for | WH (Adjusted for | | Worked |
| | | | Total Direct Costs for | 2011-2012 (Target of | 2011-2012) X | Other | Hours Adjusted for |
| Group | Zone | | 2010-2011 | 100%) | Hourly Rate | Expenses | 2011-2012 |
| | | Total Performance Gap | 1 406 243 946 \$ | 103 059 887 \$ | 58 000 127 \$ | 45 059 760 \$ | 1 549 717 |
| 1 | 1A | Hôpital régional Dr-Georges -LDumont | 183 403 634 \$ | 13 117 334 \$ | 6 663 768 \$ | 6 453 566 \$ | |
| 3 | 1A | Hôpital Stella-Maris- de-Kent | 8 643 563 \$ | | | 156 228 \$ | 23 345 |
| 1 | 1B | The Moncton Hospital | 217 108 273 \$ | 14 089 333 \$ | 6 957 142 \$ | 7 132 191 \$ | 179 159 |
| 3 | 1B | Sackville Memorial Hospital | 9 230 510 \$ | 322 169 \$ | 222 756 \$ | 99 413 \$ | 9 130 |
| 1 | 2B | Saint John Regional Hospital | 294 164 403 \$ | 18 942 899 \$ | 8 540 359 \$ | 10 402 541 \$ | 241 529 |
| 3 | 2B | St. Joseph's Hospital | 32 390 180 \$ | - \$ | - \$ | - \$ | - |
| 3 | 2B | Sussex Health Centre | 13 172 470 \$ | 1 082 618 \$ | 503 790 \$ | 578 829 \$ | 16 712 |
| 3 | 2B | Grand Manan Hospital | 2 144 754 \$ | 117 341 \$ | 111 053 \$ | 6 288 \$ | 3 382 |
| 3 | 2B | Charlotte County Hospital | 13 590 446 \$ | 1 851 757 \$ | 1 531 822 \$ | 319 935 \$ | 39 736 |
| 1 | 3B | Dr. Everett Chalmers Regional Hospital | 178 250 006 \$ | 13 037 729 \$ | 7 839 756 \$ | 5 197 972 \$ | 200 215 |
| 3 | 3B | Upper River Valley Hospital | 33 423 063 \$ | 4 967 688 \$ | 3 288 663 \$ | 1 679 025 \$ | 84 802 |
| 3 | 3B | Oromocto Public Hospital | 17 327 595 \$ | 550 396 \$ | 171 170 \$ | 379 226 \$ | 7 714 |
| 3 | 3B | Hotel-Dieu of St. Joseph | 12 973 219 \$ | 1 745 678 \$ | 968 645 \$ | 777 033 \$ | 30 285 |
| 2 | 4A | Hôpital régional d'Edmundston | 81 425 741 \$ | 3 109 243 \$ | 2 138 927 \$ | 970 316 \$ | 50 424 |
| 3 | 4A | Hôpital général de Grand-Sault | 11 895 802 \$ | 1 189 600 \$ | 829 151 \$ | 360 449 \$ | 18 532 |
| 3 | 4A | Hotel-Dieu Saint-Joseph de Saint-Quentin | 5 853 838 \$ | 1 185 593 \$ | 974 339 \$ | 211 253 \$ | 23 057 |
| 2 | 5A | Hôpital Régional de Campbellton | 71 430 110 \$ | 5 210 531 \$ | 3 870 369 \$ | 1 340 162 \$ | 118 812 |
| 2 | 6A | Hôpital régional Chaleur | 108 642 798 \$ | 11 828 268 \$ | 6 604 676 \$ | 5 223 592 \$ | 163 632 |
| 3 | 6A | Hôpital de l'Enfant-Jésus RHSJ | 7 987 501 \$ | 1 257 484 \$ | 762 176 \$ | 495 308 \$ | 18 492 |
| 3 | 6A | Hôpital de Tracadie -Sheila | 27 744 906 \$ | 4 671 812 \$ | 3 568 201 \$ | 1 103 610 \$ | 99 160 |
| 3 | 6A | Hôpital de Lamèque | 2 812 785 \$ | 104 528 \$ | 73 873 \$ | 30 655 \$ | 4 110 |
| 2 | 7B | Miramichi Regional Hospital | 72 628 349 \$ | 3 844 386 \$ | 1 702 218 \$ | 2 142 168 \$ | 45 332 |

Note: As St. Joseph's hospital is a chronic care facility (no acute care beds), it has not been included in the total potential savings

- The highest overall potential savings are for Saint John Regional Hospital, The Moncton Hospital, Hôpital régional Dr-George-L.-Dumont, Dr. Everett Chalmers Regional Hospital and Hôpital Régional Chaleur
- When combined, these hospitals account for \$71M in potential savings (69% of the NB total potential savings)



Potential Savings when Compared to the New-Brunswick Average Summary by Group and Network

| | | Total Potential Savings | WH (Adjusted for 2011- | | Worked |
|-----------------------|------------------------|-------------------------|------------------------|---------------|--------------------|
| | Total Direct Costs for | Adjusted for 2011-2012 | 2012) X | Other | Hours Adjusted for |
| | 2010-2011 | (Target of 100%) | Hourly Rate | Expenses | 2011-2012 |
| Total Performance Gap | 1 406 243 946 \$ | 103 059 887 \$ | 58 000 127 \$ | 45 059 760 \$ | 1 549 717 |
| By Group | | | | | |
| Group 1 | 872 926 316 \$ | 59 187 295 \$ | 30 001 026 \$ | 29 186 269 \$ | 793 059 |
| Group 2 | 334 126 998 \$ | 23 992 429 \$ | 14 316 190 \$ | 9 676 239 \$ | 378 200 |
| Group 3 | 199 190 632 \$ | 19 880 163 \$ | 13 682 912 \$ | 6 197 252 \$ | 378 459 |
| By Network | | | | | |
| Vitalité | 509 840 678 \$ | 42 507 893 \$ | 26 162 752 \$ | 16 345 140 \$ | 691 720 |
| Horizon | 896 403 268 \$ | 60 551 994 \$ | 31 837 374 \$ | 28 714 620 \$ | 857 998 |

Totals represent only non performing centers



Potential Savings when Compared to the New-Brunswick Average Summary by Functional Center

| ACTIVITY SECTOR | Total Targeted Savings Adjusted | WH (Adjusted for 2011-2012) X | Other | Worked |
|--|---------------------------------|-------------------------------|---------------|------------------------------|
| Functional Centre | for 2011-2012 | Hourly Rate | Expenses | Hours Adjusted for 2011-2012 |
| Administrative and Support Services | 34 568 592 \$ | 18 465 943 \$ | 16 102 649 \$ | 606 360 |
| Administration | 5 867 038 \$ | 2 925 124 \$ | 2 941 914 \$ | 39 772 |
| Finance | 1 244 027 \$ | 1 051 685 \$ | 192 342 \$ | 31 133 |
| Human Resources | 1 769 235 \$ | 1 230 276 \$ | 538 960 \$ | 29 207 |
| Systems Support | 839 117 \$ | 342 428 \$ | 496 689 \$ | 7 601 |
| Communications | 1 596 112 \$ | 760 859 \$ | 835 254 \$ | 30 019 |
| Material Management | 1 023 682 \$ | 451 236 \$ | 572 446 \$ | 16 713 |
| Volunteer Services | 153 011 \$ | 139 158 \$ | 13 853 \$ | 4 555 |
| Housekeeping | 2 395 449 \$ | 1 914 503 \$ | 480 946 \$ | 81 438 |
| Laundry and Linen | 5 572 231 \$ | 1 716 412 \$ | 3 855 819 \$ | 76 717 |
| Plant Operation | 3 112 189 \$ | 1 174 343 \$ | 1 937 846 \$ | 37 389 |
| Plant Security | 1 269 896 \$ | 732 355 \$ | 537 540 \$ | 42 806 |
| Plant Maintenance | 3 559 807 \$ | 1 358 362 \$ | 2 201 446 \$ | 48 610 |
| Bio-Medical Engineering/Medical Physics | 671 689 \$ | 269 097 \$ | 402 593 \$ | 7 880 |
| Registration | 1 793 188 \$ | 1 702 232 \$ | 90 956 \$ | 64 633 |
| Admission/Discharge Coordination | 670 254 \$ | 636 408 \$ | 33 846 \$ | 13 355 |
| Service Recipient Transport | - 9 | - \$ | - \$ | - |
| Health Records | 1 312 314 \$ | 1 205 756 \$ | 106 557 \$ | 42 697 |
| Service Recipient Food Services | 1 719 352 \$ | 855 710 \$ | 863 642 \$ | 31 835 |
| Nursing Inpatient Services | 16 863 291 | 9 243 970 \$ | 7 619 321 \$ | 209 312 |
| Nursing Inpatient Administration | - 9 | - \$ | - \$ | |
| Medical and Surgical Nursing Unit | 6 936 606 \$ | 3 012 977 \$ | 3 923 629 \$ | 73 723 |
| Intensive Care Nursing Unit | 1 465 256 \$ | 833 933 \$ | 631 322 \$ | 17 276 |
| Obstetrics Nursing Unit | 1 097 186 \$ | 738 608 \$ | 358 578 \$ | 14 542 |
| Operating Room and PARR | 3 042 822 \$ | 1 270 924 \$ | 1 771 898 \$ | 26 658 |
| Pediatric Nursing Unit | 1 275 849 \$ | 1 126 309 \$ | 149 540 \$ | 24 844 |
| Mental Health and Addiction Services Nursing Unit | 1 936 285 \$ | 1 611 858 \$ | 324 427 \$ | 36 166 |
| Mental Health Long-Term Care Nursing Unit | - 9 | - \$ | - \$ | |
| Physical Rehabilitation Nursing Unit | 582 612 \$ | 420 936 \$ | 161 676 \$ | 10 099 |
| Palliative Nursing Unit | 220 783 \$ | 177 368 \$ | 43 416 \$ | 4 091 |
| Long-Term Care Nursing Unit | 305 892 \$ | 51 057 \$ | 254 835 \$ | 1 912 |
| Ambulatory Care Services | 24 709 833 | 14 701 101 \$ | 10 008 732 \$ | 330 425 |
| Emergency | 8 317 986 \$ | 6 706 614 \$ | 1 611 372 \$ | 153 172 |
| Specialty Day/Night Care | 7 494 651 \$ | 2 034 634 \$ | 5 460 017 \$ | 42 648 |
| Specialty Clinics | 8 158 500 \$ | 5 431 421 \$ | 2 727 080 \$ | 122 073 |
| Private Clinics | - \$ | - \$ | - \$ | - |
| Day Surgery Combined Operating and Post-Anesthetic Recovery Room | - 9 | - \$ | - \$ | - |
| Day Surgery Pre- and Post-Operative Care | 738 696 \$ | 528 432 \$ | 210 264 \$ | 12 532 |

Totals represent only non performing centers

Detailed tables functional center are available in the supporting document

70 Source: CIHI data for 2010-2011



Potential Savings when Compared to the New-Brunswick Average Summary by Functional Center (Cont'd)

| ACTIVITY SECTOR | Total Targeted Savings Adjusted | WH (Adjusted for 2011-2012) X | Other | Worked |
|---|---------------------------------|-------------------------------|---------------|------------------------------|
| Functional Centre | for 2011-2012 | Hourly Rate | Expenses | Hours Adjusted for 2011-2012 |
| Diagnostic and Therapeutic Services | 25 876 929 \$ | 14 956 373 \$ | 10 920 556 \$ | 386 65 |
| Clinical Laboratory | 6 617 762 \$ | 3 567 304 \$ | 3 050 458 \$ | 97 30 |
| Medical Imaging Medical Imaging | 8 206 316 \$ | 2 141 522 \$ | 6 064 794 \$ | 61 34 |
| Radiation Oncology | 667 608 \$ | 448 946 \$ | 218 662 \$ | 8 08 |
| Electrodiagnostic Laboratories | 142 061 \$ | 87 175 \$ | 54 885 \$ | 2 59 |
| Non-Invasive Cardiology and Vascular Laboratories | 715 074 \$ | 519 347 \$ | 195 727 \$ | 17 12 |
| Respiratory Services | 910 854 \$ | 770 873 \$ | 139 980 \$ | 19 58 |
| Pharmacy | 3 177 248 \$ | 2 416 940 \$ | 760 308 \$ | 64 02 |
| Clinical Nutrition | 1 179 592 \$ | 1 142 524 \$ | 37 068 \$ | 26 59 |
| Physiotherapy | 719 160 \$ | 653 286 \$ | 65 874 \$ | 16 89 |
| Occupational Therapy | 673 859 \$ | 591 200 \$ | 82 659 \$ | 14 57 |
| Audiology and Speech/Language Pathology | 758 028 \$ | 663 329 \$ | 94 699 \$ | 14 48 |
| Rehabilitation Engineering | - \$ | - \$ | - \$ | |
| Social Work | 1 285 571 \$ | 1 248 340 \$ | 37 231 \$ | 28 25 |
| Psychology | 599 995 \$ | 495 796 \$ | 104 199 \$ | 9 79 |
| Pastoral Care | - \$ | - \$ | - \$ | |
| Recreation | 163 677 \$ | 153 170 \$ | 10 507 \$ | 4 15 |
| Child Life | 60 124 \$ | 56 621 \$ | 3 503 \$ | 1 84 |
| Community Health Services | 1 041 243 \$ | 632 740 \$ | 408 502 \$ | 16 96 |
| Case Management | - \$ | - \$ | - \$ | |
| Community Clinics/Programs | - \$ | - \$ | - \$ | |
| Community Day/Night Care | - \$ | - \$ | - \$ | |
| Home Nursing | - \$ | - \$ | - \$ | |
| Home Support | - \$ | - \$ | - \$ | |
| Health Promotion and Community Development | - \$ | - \$ | - \$ | |
| Communicable Disease Prevention and Control | - \$ | - \$ | - \$ | |
| Cancer Prevention and Control | 282 105 \$ | 121 018 \$ | 161 087 \$ | 3 93 |
| Community Mental Health Services | - \$ | - \$ | - \$ | |
| Community Addiction Services | 568 736 \$ | 415 758 \$ | 152 978 \$ | 10 71 |
| Residential Care Unit | 190 402 \$ | 95 964 \$ | 94 438 \$ | 2 31 |
| GRAND TOTAL | 103 059 887 \$ | 58 000 127 \$ | 45 059 760 \$ | 1 549 71 |

Totals represent only non performing centers Detailed tables functional center are available in the supporting document

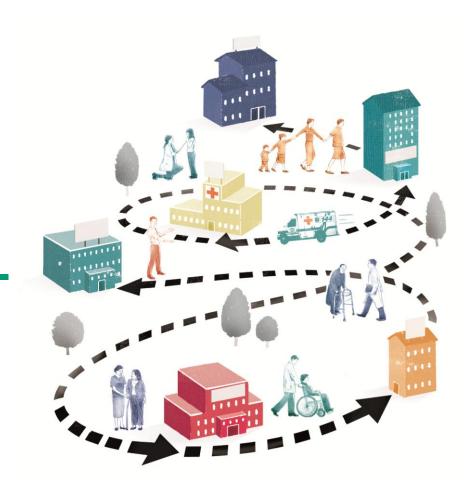




Financial Performance

Comparative Analysis 2010-2011

Comparison with the Canadian Average



Potential Savings when Compared to the Canadian Average Highlights

- If the New Brunswick hospitals operated at the average productivity of their Canadian peers, the total potential savings could be \$ 236M
- Given the limitations of the benchmarking analysis and the extent of the performance gap, we have used a savings target that is generally 50% of the total performance gap for both worked hours and other expenses;
 - Exceptions to this target level are as follows:
 - Administration: 75% In this sector, a major restructuration is presently underway and is part of the priorities of the NB Healthcare System
 - Systems Support: 35% for worked hours only To insure improvement in productivity, processes need good information systems, although productivity in systems support can be achieved
 - Long term Care Units: 75% Experience indicates that performance can easily be brought to the Canadian Average level of productivity
 - Specialty Day/Night Care: 75% for worked hours Same assumptions as in Long term Care Units
 - No savings target has been set for the following services as data is less accurate, service levels are less systematic and productivity is more variable:
 - Human Resources
 - Other expenses in System Support
 - Volunteer Services
 - Palliative Care
 - Emergency
 - Electro-diagnosis
 - Recreation
 - Child Life
 - All Community Health Services



Potential Savings when Compared to the Canadian Average Highlights (Cont'd)

- Based on this approach, the total savings target is \$ 114.5M
- This potential savings target is composed of:
 - \$ 77.8M in compensation representing an excess of 2 161 774 worked hours to produce an equivalent volume of service
 - \$ 36.7M more in other expenses
- All hospitals have a potential savings in both worked hours and other expenses
- The total potential savings by hospital ranges from \$ 84k to \$ 20.16M
- 14 of the 21 hospitals have a potential savings of more than \$ 1M (St. Joseph' Hospital was excluded as it is a chronic care facility)
- It is important to note that, within the administrative sectors, the allocation of corporate expenses may vary from one hospital to the other; it will therefore be necessary for each Network to analyze these sectors globally



Potential Savings when Compared to the Canadian Average Summary by Hospital

| Hôpital régional Dr-Georges -L 1 1A Dumont 183 403 634 \$ 26 592 456 \$ 13 160 188 \$ 9 276 756 \$ 3 883 432 \$ 267 655 \$ 3 1 A Hôpital Stella-Maris- de-Kent 8 643 563 \$ 1 029 030 \$ 500 114 \$ 434 052 \$ 66 062 \$ 13 676 1 | | | | | Total Potential | | Target to Achie | eve | |
|---|-------|------|-----------------------------------|--------------------|------------------|------------------------|------------------|-------------------|----------------|
| Total Performance Gap | | | | | Savings Adjusted | | WH (Adjusted for | | Worked |
| Total Performance Gap | | | | Total Direct Costs | for 2011-2012 | Total Targeted Savings | 2011-2012) X | Other | Hours Adjusted |
| Hôpital régional Dr-Georges -L 1 1A Dumont 183 403 634 \$ 26 592 456 \$ 13 160 188 \$ 9 276 756 \$ 3 883 432 \$ 267 655 \$ 3 1 A Hôpital Stella-Maris- de-Kent 8 643 563 \$ 1 029 030 \$ 500 114 \$ 434 052 \$ 66 062 \$ 13 676 1 | Group | Zone | | for 2010-2011 | (Target of 100%) | Adjusted for 2011-2012 | Hourly Rate | Expenses | for 2011-2012 |
| 1 1.A. Dumont 183 403 634 \$ 26 592 456 \$ 13 160 188 \$ 9 276 756 \$ 3 883 432 \$ 267 657 3 1.A. Höpital Stella-Maris- de-Kent 8 643 563 \$ 1 029 030 \$ 500 114 \$ 434 052 \$ 66 062 \$ 13 676 3 1.B. The Moncton Hospital 217 108 273 \$ 39 549 660 \$ 18 782 373 \$ 11 174 345 \$ 7 608 027 \$ 300 822 3 1.B. Sackville Memorial Hospital 9 230 510 \$ 1 218 002 \$ 494 640 \$ 442 600 \$ 52 041 \$ 13 141 1 2.B. Saint John Regional Hospital 294 164 403 \$ 43 301 379 \$ 20 163 944 \$ 11 441 604 \$ 8 722 339 \$ 349 874 3 2.B. St. Joseph's Hospital 32 390 180 \$ - \$< | | | Total Performance Gap | 1 406 243 946 \$ | 235 784 854 \$ | 114 549 985 \$ | 77 807 285 \$ | 36 742 700 \$ | 2 161 774 |
| 3 1A Höpital Stella-Maris- de-Kent 8 643 563 \$ 1 029 030 \$ 500 114 \$ 434 052 \$ 66 062 \$ 13 676 1 1B The Moncton Hospital 217 108 273 \$ 39 549 660 \$ 18 782 373 \$ 11174 345 \$ 7 608 027 \$ 300 822 3 1B Sackville Memorial Hospital 9 230 510 \$ 1 218 002 \$ 494 640 \$ 442 600 \$ 52 041 \$ 13 412 1 2B Saint John Regional Hospital 294 164 403 \$ 43 301 379 \$ 20 163 944 \$ 11 441 604 \$ 8 722 339 \$ 349 874 3 2B St. Joseph's Hospital 32 390 180 \$ - \$ | | | Hôpital régional Dr-Georges -L | | | | | | |
| 1 1B The Moncton Hospital 217 108 273 \$ 39 549 660 \$ 18 782 373 \$ 11 174 345 \$ 7 608 027 \$ 300 822 \$ 3 1B Sackville Memorial Hospital 9 230 510 \$ 1 218 002 \$ 494 640 \$ 442 600 \$ 52 041 \$ 13 412 13 412 14 14 1604 \$ 8 722 339 \$ 34 872 33 \$ 34 872 33 \$ 34 872 33 \$ 34 872 33 \$ 34 872 33 \$ 34 872 33 \$ 34 301 379 \$ 20 163 944 \$ 11 441 604 \$ 8 722 339 \$ 34 872 33 \$ 34 872 34 \$ 34 44 5 34 44 5 34 34 44 5 34 44 5 34 34 4 5 | 1 | 1A | Dumont | 183 403 634 \$ | 26 592 456 \$ | 13 160 188 \$ | 9 276 756 \$ | 3 883 432 \$ | 267 651 |
| 3 1B Sackville Memorial Hospital 9 230 510 \$ 1 218 002 \$ 494 640 \$ 442 600 \$ 52 041 \$ 13 412 1 2B Saint John Regional Hospital 294 164 403 \$ 43 301 379 \$ 20 163 944 \$ 11 441 604 \$ 8 722 339 \$ 349 874 3 2B St. Joseph's Hospital 32 390 180 \$ - \$ <td>3</td> <td>1A</td> <td>Hôpital Stella-Maris- de-Kent</td> <td>8 643 563 \$</td> <td>1 029 030 \$</td> <td>500 114 \$</td> <td>434 052 \$</td> <td>66 062 \$</td> <td>13 678</td> | 3 | 1A | Hôpital Stella-Maris- de-Kent | 8 643 563 \$ | 1 029 030 \$ | 500 114 \$ | 434 052 \$ | 66 062 \$ | 13 678 |
| 1 2B Saint John Regional Hospital 294 164 403 \$ 43 301 379 \$ 20 163 944 \$ 11 441 604 \$ 8 722 339 \$ 349 874 3 2B St. Joseph's Hospital 32 390 180 \$ - | 1 | 1B | The Moncton Hospital | 217 108 273 \$ | 39 549 660 \$ | 18 782 373 \$ | 11 174 345 \$ | 7 608 027 \$ | 300 822 |
| 3 2B St. Joseph's Hospital 32 390 180 \$ - \$ - \$ - \$ - \$ - \$ - \$ 379 075 \$ 17 152 074 \$ 1895 263 \$ 909 584 \$ 530 509 \$ 379 075 \$ 17 152 074 \$ 1895 263 \$ 909 584 \$ 530 509 \$ 379 075 \$ 17 152 074 \$ 1895 263 \$ 909 584 \$ 530 509 \$ 379 075 \$ 17 152 074 \$ 1895 263 \$ 17 152 074 \$ 1895 263 \$ 17 152 074 \$ 1895 263 \$ 17 152 074 \$ 1895 263 \$ 17 152 074 \$ 1895 263 \$ 17 152 074 \$ 1895 27 174 | 3 | 1B | Sackville Memorial Hospital | 9 230 510 \$ | 1 218 002 \$ | 494 640 \$ | 442 600 \$ | 52 041 \$ | 13 412 |
| 3 2B Sussex Health Centre 13 172 470 \$ 1 895 263 \$ 909 584 \$ 530 509 \$ 379 075 \$ 17 152 3 2B Grand Manan Hospital 2 144 754 \$ 185 657 \$ 84 445 \$ 83 843 \$ 602 \$ 2 742 3 2B Charlotte County Hospital 13 590 446 \$ 3 054 344 \$ 1 739 717 \$ 1 512 004 \$ 227 714 \$ 40 133 Dr. Everett Chalmers Regional 1 3B Hospital 178 250 006 \$ 24 273 980 \$ 12 531 111 \$ 8 611 661 \$ 3 919 450 \$ 224 640 3 3B Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 608 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 144 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 3 0998 2 4A Höpital régional de Grand-Sault Hotel-Dieu Saint-Joseph de | 1 | 2B | Saint John Regional Hospital | 294 164 403 \$ | 43 301 379 \$ | 20 163 944 \$ | 11 441 604 \$ | 8 722 339 \$ | 349 874 |
| 3 2B Grand Manan Hospital 2 144 754 \$ 185 657 \$ 84 445 \$ 83 843 \$ 602 \$ 2 742 \$ 3 2B Charlotte County Hospital 13 590 446 \$ 3 054 344 \$ 1 739 717 \$ 1 512 004 \$ 227 714 \$ 40 133 \$ Dr. Everett Chalmers Regional 1 3B Hospital 178 250 006 \$ 24 273 980 \$ 12 531 111 \$ 8 611 661 \$ 3 919 450 \$ 224 640 \$ 3 3B Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 608 \$ 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 148 \$ 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 998 \$ 2 4A Höpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 \$ 3 4A Höpital général de Grand-Sault Hotel-Dieu Saint-Joseph de S | 3 | 2B | St. Joseph's Hospital | 32 390 180 \$ | - \$ | - \$ | - \$ | - \$ | |
| 3 2B Charlotte County Hospital 13 590 446 \$ 3 054 344 \$ 1 739 717 \$ 1 512 004 \$ 227 714 \$ 40 133 Dr. Everett Chalmers Regional 1 3B Hospital 178 250 006 \$ 24 273 980 \$ 12 531 111 \$ 8 611 661 \$ 3 919 450 \$ 224 640 \$ 3 3B Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 608 \$ 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 148 \$ 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 998 \$ 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 \$ 3 4A Hôpital général de Grand-Sault 11 895 802 \$ 2 139 532 \$ 967 934 \$ 827 650 \$ 140 284 \$ 20 654 \$ 4 4A Quentin 5 853 838 \$ 1 378 982 \$ 717 303 \$ 642 386 \$ 74 917 \$ 16 237 \$ | 3 | 2B | Sussex Health Centre | 13 172 470 \$ | 1 895 263 \$ | 909 584 \$ | 530 509 \$ | 379 075 \$ | 17 152 |
| Dr. Everett Chalmers Regional 1 3B Hospital 178 250 006 \$ 24 273 980 \$ 12 531 111 \$ 8 611 661 \$ 3 919 450 \$ 224 640 640 \$ 3 8 Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 606 | 3 | 2B | Grand Manan Hospital | 2 144 754 \$ | 185 657 \$ | 84 445 \$ | 83 843 \$ | 602 \$ | 2 742 |
| 1 3B Hospital 178 250 006 \$ 24 273 980 \$ 12 531 111 \$ 8 611 661 \$ 3 919 450 \$ 224 640 3 3B Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 608 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 146 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 998 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 3 4A Hôpital général de Grand-Sault Hotel-Dieu Saint-Joseph de Saint- | 3 | 2B | Charlotte County Hospital | 13 590 446 \$ | 3 054 344 \$ | 1 739 717 \$ | 1 512 004 \$ | 227 714 \$ | 40 133 |
| 3 3B Upper River Valley Hospital 33 423 063 \$ 8 162 430 \$ 3 094 964 \$ 1 863 746 \$ 1 231 218 \$ 52 608 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 148 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 998 2 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 3 4 4 Hôpital général de Grand-Sault 11 895 802 \$ 2 139 532 \$ 967 934 \$ 827 650 \$ 140 284 \$ 20 654 4 4 Hôpital Régional de Campbellton 5 853 838 \$ 1 378 982 \$ 717 303 \$ 642 386 \$ 74 917 \$ 16 237 2 5 5 6 6 10 361 \$ 1013 731 \$ 177 122 5 6 6 7 10 10 10 10 10 10 10 10 10 10 10 10 10 | | | Dr. Everett Chalmers Regional | | | | | | |
| 3 3B Oromocto Public Hospital 17 327 595 \$ 2 236 882 \$ 1 229 870 \$ 853 481 \$ 376 389 \$ 25 146 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 996 \$ 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 50 5 50 5 50 5 50 5 50 5 50 5 50 5 | 1 | 3B | Hospital | 178 250 006 \$ | 24 273 980 \$ | 12 531 111 \$ | 8 611 661 \$ | 3 919 450 \$ | 224 640 |
| 3 3B Hotel-Dieu of St. Joseph 12 973 219 \$ 3 074 075 \$ 1 422 455 \$ 1 049 096 \$ 373 359 \$ 30 998 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 3 4A Hôpital général de Grand-Sault Hotel-Dieu Saint-Joseph de Saint-Hotel-Dieu Saint-Hotel-Dieu Saint-Joseph de Saint-Hotel-Dieu Saint-Hotel-Dieu Saint-Hotel-Dieu Saint-Hote | 3 | 3B | Upper River Valley Hospital | 33 423 063 \$ | 8 162 430 \$ | 3 094 964 \$ | 1 863 746 \$ | 1 231 218 \$ | 52 608 |
| 2 4A Hôpital régional d'Edmundston 81 425 741 \$ 15 455 618 \$ 7 925 576 \$ 6 410 969 \$ 1 514 607 \$ 171 652 3 4A Hôpital général de Grand-Sault Hotel-Dieu Saint-Joseph de Saint-Hotel-Dieu Saint-Hot | 3 | 3B | Oromocto Public Hospital | 17 327 595 \$ | 2 236 882 \$ | 1 229 870 \$ | 853 481 \$ | 376 389 \$ | 25 148 |
| 3 4A Hôpital général de Grand-Sault Hotel-Dieu Saint-Joseph de Saint-Hotel-Dieu Saint-Hotel-Dieu Saint-Hotel-Dieu Saint-Joseph de Saint-Hotel-Dieu Saint-Hot | 3 | 3B | Hotel-Dieu of St. Joseph | 12 973 219 \$ | 3 074 075 \$ | 1 422 455 \$ | 1 049 096 \$ | 373 359 \$ | 30 998 |
| Hotel-Dieu Saint-Joseph de Saint- 3 | 2 | 4A | Hôpital régional d'Edmundston | 81 425 741 \$ | 15 455 618 \$ | 7 925 576 \$ | 6 410 969 \$ | 1 514 607 \$ | 171 652 |
| 3 4A Quentin 5 853 838 \$ 1 378 982 \$ 717 303 \$ 642 386 \$ 74 917 \$ 16 237 2 5A Hôpital Régional de Campbellton 71 430 110 \$ 14 167 554 \$ 7 333 284 \$ 6 319 553 \$ 1 013 731 \$ 177 122 2 6A Hôpital régional Chaleur 108 642 798 \$ 27 853 082 \$ 14 315 758 \$ 9 484 384 \$ 4 831 374 \$ 243 478 3 6A Hôpital de l'Enfant-Jésus RHSJ 7 987 501 \$ 1 965 153 \$ 1 029 646 \$ 619 361 \$ 410 286 \$ 15 07 3 6A Hôpital de Tracadie -Sheila 27 744 906 \$ 7 408 769 \$ 2 843 270 \$ 2 134 421 \$ 708 850 \$ 64 990 3 6A Hôpital de Lamèque 2 812 785 \$ 378 474 \$ 183 200 \$ 171 488 \$ 11 711 \$ 5 454 | 3 | 4A | Hôpital général de Grand-Sault | 11 895 802 \$ | 2 139 532 \$ | 967 934 \$ | 827 650 \$ | 140 284 \$ | 20 654 |
| 2 5A Hôpital Régional de Campbellton 71 430 110 \$ 14 167 554 \$ 7 333 284 \$ 6 319 553 \$ 1 013 731 \$ 177 122 2 6A Hôpital régional Chaleur 108 642 798 \$ 27 853 082 \$ 14 315 758 \$ 9 484 384 \$ 4 831 374 \$ 243 478 3 6A Hôpital de l'Enfant-Jésus RHSJ 7 987 501 \$ 1 965 153 \$ 1 029 646 \$ 619 361 \$ 410 286 \$ 15 07 3 6A Hôpital de Tracadie -Sheila 27 744 906 \$ 7 408 769 \$ 2 843 270 \$ 2 134 421 \$ 708 850 \$ 64 990 3 6A Hôpital de Lamèque 2 812 785 \$ 378 474 \$ 183 200 \$ 171 488 \$ 11 711 \$ 5 452 | | | Hotel-Dieu Saint-Joseph de Saint- | | | | | | |
| 2 6A Hôpital régional Chaleur 108 642 798 \$ 27 853 082 \$ 14 315 758 \$ 9 484 384 \$ 4 831 374 \$ 243 478 \$ 3 6A Hôpital de l'Enfant-Jésus RHSJ 7 987 501 \$ 1 965 153 \$ 1 029 646 \$ 619 361 \$ 410 286 \$ 15 077 \$ 3 6A Hôpital de Tracadie -Sheila 27 744 906 \$ 7 408 769 \$ 2 843 270 \$ 2 134 421 \$ 708 850 \$ 64 990 \$ 3 6A Hôpital de Lamèque 2 812 785 \$ 378 474 \$ 183 200 \$ 171 488 \$ 11 711 \$ 5 454 | 3 | 4A | Quentin | 5 853 838 \$ | 1 378 982 \$ | 717 303 \$ | 642 386 \$ | 74 917 \$ | 16 237 |
| 3 6A Hôpital de l'Enfant-Jésus RHSJ 7 987 501 \$ 1 965 153 \$ 1 029 646 \$ 619 361 \$ 410 286 \$ 15 077 15 0 | 2 | 5A | Hôpital Régional de Campbellton | 71 430 110 \$ | 14 167 554 \$ | 7 333 284 \$ | 6 319 553 \$ | 1 013 731 \$ | 177 122 |
| 3 6A Hôpital de Tracadie - Sheila 27 744 906 \$ 7 408 769 \$ 2 843 270 \$ 2 134 421 \$ 708 850 \$ 64 990 \$ 3 6A Hôpital de Lamèque 2 812 785 \$ 378 474 \$ 183 200 \$ 171 488 \$ 11 711 \$ 5 454 | 2 | 6A | Hôpital régional Chaleur | 108 642 798 \$ | 27 853 082 \$ | 14 315 758 \$ | 9 484 384 \$ | 4 831 374 \$ | 243 478 |
| 3 6A Hôpital de Lamèque 2 812 785 \$ 378 474 \$ 183 200 \$ 171 488 \$ 11 711 \$ 5 454 | 3 | 6A | Hôpital de l'Enfant-Jésus RHSJ | 7 987 501 \$ | 1 965 153 \$ | 1 029 646 \$ | 619 361 \$ | 410 286 \$ | 15 071 |
| | 3 | 6A | Hôpital de Tracadie -Sheila | 27 744 906 \$ | 7 408 769 \$ | 2 843 270 \$ | 2 134 421 \$ | 708 850 \$ | 64 990 |
| 2 7B Miramichi Regional Hospital 72 628 349 \$ 10 464 531 \$ 5 120 609 \$ 3 923 377 \$ 1 197 232 \$ 108 257 | 3 | 6A | Hôpital de Lamèque | 2 812 785 \$ | 378 474 \$ | 183 200 \$ | 171 488 \$ | <u>11 7</u> 11 \$ | 5 454 |
| | 2 | 7B | Miramichi Regional Hospital | 72 628 349 \$ | 10 464 531 \$ | 5 120 609 \$ | 3 923 377 \$ | 1 197 232 \$ | 108 257 |

Note: As St. Joseph's hospital is a chronic care facility (no acute care beds), it has not been included in the total potential savings

- The highest overall targeted potential savings are for Saint John Regional Hospital, The Moncton Hospital, Hôpital Régional Chaleur, Hôpital régional Dr-George-L.-Dumont and Dr. Everett Chalmers Regional Hospital
- When combined, these hospitals account for \$78.9M in potential savings (70% of the NB total targeted potential savings)

 Raymond Chabot

Grant Thornton

An instinct for growth

75 Totals represent only non performing centers Source: CIHI data for 2010-2011

Potential Savings when Compared to the Canadian Average Summary by Group and Network

| | | Total Potential Savings | | Target to Achiev | е | |
|-----------------------|------------------------|-------------------------|------------------------|-----------------------------|---------------|------------------------|
| | Total Direct Costs for | Adjusted for 2011-2012 | | WH (Adjusted for 2011-2012) | Other | Worked Hours |
| | 2010-2011 | (Target of 100%) | Adjusted for 2011-2012 | X Hourly Rate | Expenses | Adjusted for 2011-2012 |
| Total Performance Gap | 1 406 243 946 \$ | 235 784 854 \$ | 114 549 985 | 77 807 285 \$ | 36 742 700 | 2 161 774 |
| By Group | | | | | | |
| Group 1 | 872 926 316 \$ | 133 717 476 \$ | 64 637 615 \$ | 40 504 366 \$ | 24 133 248 \$ | 1 142 988 |
| Group 2 | 334 126 998 \$ | 67 940 784 \$ | 34 695 227 \$ | 26 138 283 \$ | 8 556 944 \$ | 700 509 |
| Group 3 | 199 190 632 \$ | 34 126 594 \$ | 15 217 143 \$ | 11 164 636 \$ | 4 052 507 \$ | 318 277 |
| By Network | | | | | | |
| Vitalité | 509 840 678 \$ | 98 368 649 \$ | 48 976 273 | 36 321 019 \$ | 12 655 254 | 995 988 |
| Horizon | 896 403 268 \$ | 137 416 205 \$ | 65 573 712 \$ | 41 486 266 \$ | 24 087 446 | 1 165 786 |

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Summary by Functional Center

| | Total Potential | | | TARGET TO |) ACHIEVE | | |
|--|------------------|-------------------|------------------|----------------------|------------------|---------------|----------------------------|
| | Savings Adjusted | | | Total Targeted | WH (Adjusted for | | Worked |
| ACTIVITY SECTOR | for 2011-2012 | Target for Worked | Target for Other | Savings Adjusted for | 2011-2012) X | Other | Hours Adjusted for |
| Functional Centre | (Target of 100%) | Hours | Expenses | 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 90 698 483 \$ | 3 | • | 44 513 849 \$ | 34 079 874 \$ | 10 433 975 \$ | 1 095 513 |
| Administration | 10 342 379 \$ | 75% | 75% | 7 756 785 \$ | 5 812 559 \$ | 1 944 226 \$ | 79 471 |
| Finance | 2 966 884 \$ | 50% | 50% | 1 483 442 \$ | 1 470 400 \$ | 13 042 \$ | 42 658 |
| Human Resources | 1 297 068 \$ | 0% | 0% | - \$ | - \$ | - \$ | _ |
| Systems Support | 9 648 873 \$ | 35% | 0% | 2 225 493 \$ | 2 218 349 \$ | 7 144 \$ | 51 321 |
| Communications | 3 140 588 \$ | 50% | 50% | 1 570 294 \$ | 1 166 919 \$ | 403 374 \$ | 46 026 |
| Material Management | 8 207 340 \$ | 50% | 50% | 4 103 670 \$ | 3 784 383 \$ | 319 288 \$ | 140 240 |
| Volunteer Services | 347 020 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Housekeeping | 7 837 604 \$ | 50% | 50% | 3 918 802 \$ | 3 889 178 \$ | 29 624 \$ | 165 891 |
| Laundry and Linen | 12 110 901 \$ | 50% | 50% | 6 055 451 \$ | 3 579 414 \$ | 2 476 037 \$ | 149 378 |
| Plant Operation | 5 777 139 \$ | 50% | 50% | 2 888 570 \$ | 1 139 523 \$ | 1 749 047 \$ | 35 227 |
| Plant Security | 1 989 274 \$ | 50% | 50% | 994 637 \$ | 799 595 \$ | 195 043 \$ | 47 813 |
| Plant Maintenance | 12 452 677 \$ | 50% | 50% | 6 226 339 \$ | 3 124 729 \$ | 3 101 610 \$ | 102 374 |
| Bio-Medical Engineering/Medical Physics | 3 153 038 \$ | 50% | 50% | 1 576 519 \$ | 1 536 290 \$ | 40 230 \$ | 45 184 |
| Registration | 3 730 718 \$ | 50% | 50% | 1 865 359 \$ | 1 824 209 \$ | 41 150 \$ | 69 436 |
| Admission/Discharge Coordination | 1 826 004 \$ | 50% | 50% | 913 002 \$ | 896 947 \$ | 16 055 \$ | 18 984 |
| Service Recipient Transport | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Health Records | 4 791 260 \$ | 50% | 50% | 2 395 630 \$ | 2 395 630 \$ | - \$ | 85 001 |
| Service Recipient Food Services | 1 079 714 \$ | 50% | 50% | 539 857 \$ | 441 752 \$ | 98 105 \$ | 16 509 |
| Nursing Inpatient Services | 64 019 463 \$ | ò | | 33 127 290 \$ | 23 368 037 \$ | 9 759 253 \$ | 563 793 |
| Nursing Inpatient Administration | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Medical and Surgical Nursing Unit | 26 270 304 \$ | 50% | 50% | 13 135 152 \$ | 10 675 356 \$ | 2 459 795 \$ | 268 917 |
| Intensive Care Nursing Unit | 2 321 669 \$ | 50% | 50% | 1 160 834 \$ | 818 409 \$ | 342 426 \$ | 16 636 |
| Obstetrics Nursing Unit | 912 318 \$ | 50% | 50% | 456 159 \$ | 290 208 \$ | 165 951 \$ | 5 664 |
| Operating Room and PARR | 20 842 709 \$ | 50% | 50% | 10 421 355 \$ | 4 301 803 \$ | 6 119 552 \$ | 91 371 |
| Pediatric Nursing Unit | 1 797 040 \$ | 50% | 50% | 898 520 \$ | 754 072 \$ | 144 448 \$ | 16 745 |
| Mental Health and Addiction Services Nursing Unit | 4 333 371 \$ | 50% | 50% | 2 166 686 \$ | 1 885 738 \$ | 280 948 \$ | 42 331 |
| Mental Health Long-Term Care Nursing Unit | - \$ | 0% | 0% | - \$ | - \$ | - \$ | 4 |
| Physical Rehabilitation Nursing Unit | 2 516 755 \$ | 50% | 50% | 1 258 377 \$ | 1 131 878 \$ | 126 499 \$ | 28 032 |
| Palliative Nursing Unit | 185 021 \$ | 0% | 0% | - \$ | - \$ | - \$ | 4 |
| Long-Term Care Nursing Unit | 4 840 277 \$ | 75% | 75% | 3 630 208 \$ | 3 510 574 \$ | 119 633 \$ | 94 097 |
| Ambulatory Care Services | 40 796 765 \$ | ò | | 17 085 427 \$ | 6 986 827 \$ | 10 098 599 \$ | 152 983 |
| Emergency | 8 609 599 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Specialty Day/Night Care | 19 203 769 \$ | 75% | 50% | 10 593 728 \$ | 2 975 531 \$ | 7 618 197 \$ | 62 225 |
| Specialty Clinics | 10 667 294 \$ | 50% | 50% | 5 333 647 \$ | 2 978 123 \$ | 2 355 524 \$ | 67 241 |
| Private Clinics | - \$ | 0% | 0% | - \$ | - \$ | - \$ | 4 |
| Day Surgery Combined Operating and Post-Anesthetic | | | | | | | |
| Recovery Room | - \$ | 0% | 0% | - \$ | - \$ | - \$ | 4 |
| Day Surgery Pre- and Post-Operative Care | 2 316 103 \$ | 50% | 50% | 1 158 051 \$ | 1 033 174 \$ | 124 878 \$ | 23 518 Raymond (|



Potential Savings when Compared to the Canadian Average Summary by Functional Center (cont'd)

| | Total Potential | | | TARGET TO | ACHIEVE | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|---------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Diagnostic and Therapeutic Services | 40 177 636 \$ | | | 19 823 419 \$ | 13 372 546 \$ | 6 450 872 \$ | 349 485 |
| Clinical Laboratory | 6 511 058 \$ | 50% | 50% | 3 255 529 \$ | 3 054 779 \$ | 200 750 \$ | 83 517 |
| Medical Imaging | 15 525 105 \$ | 50% | 50% | 7 762 553 \$ | 2 007 991 \$ | 5 754 562 \$ | 55 407 |
| Radiation Oncology | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Electrodiagnostic Laboratories | 256 848 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Non-Invasive Cardiology and Vascular Laboratories | 943 650 \$ | 50% | 50% | 471 825 \$ | 402 290 \$ | 69 535 \$ | 13 806 |
| Respiratory Services | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Pharmacy | 4 548 432 \$ | 50% | 50% | 2 274 216 \$ | 2 085 564 \$ | 188 652 \$ | 54 494 |
| Clinical Nutrition | 2 436 081 \$ | 50% | 50% | 1 218 040 \$ | 1 196 225 \$ | 21 816 \$ | 28 999 |
| Physiotherapy | 2 978 229 \$ | 50% | 50% | 1 489 114 \$ | 1 472 562 \$ | 16 553 \$ | 38 047 |
| Occupational Therapy | 3 631 795 \$ | 50% | 50% | 1 815 898 \$ | 1 704 471 \$ | 111 427 \$ | 42 437 |
| Audiology and Speech/Language Pathology | 1 038 802 \$ | 50% | 50% | 519 401 \$ | 475 548 \$ | 43 853 \$ | 10 924 |
| Rehabilitation Engineering | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Social Work | 2 033 684 \$ | 50% | 50% | 1 016 842 \$ | 973 117 \$ | 43 726 \$ | 21 855 |
| Psychology | - \$ | 50% | 50% | - \$ | - \$ | - \$ | - |
| Pastoral Care | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Recreation | 136 369 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Child Life | 137 582 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Community Health Services | 92 507 \$ | | | - \$ | - \$ | - \$ | - |
| Case Management | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Community Clinics/Programs | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Community Day/Night Care | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Home Nursing | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Home Support | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Health Promotion and Community Development | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Communicable Disease Prevention and Control | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Cancer Prevention and Control | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Community Mental Health Services | 92 507 \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| Community Addiction Services | - \$ | 0% | 0% | - \$ | - \$ | - \$ | _ |
| Residential Care Unit | - \$ | 0% | 0% | - \$ | - \$ | - \$ | - |
| GRAND TOTAL | 235 784 854 \$ | | | 114 549 985 \$ | 77 807 285 \$ | 36 742 700 \$ | 2 161 774 |

- Functional Centers with the highest targeted potential savings are Medical and Surgical Nursing Unit, Specialty Day/Night Care, Operating Room and PARR, Medical Imaging, Administration, Specialty Clinics, Plant Maintenance, Laundry and Linen, Material Management, Housekeeping and Long Term Care Nursing Unit
- When combined, these functional centers account for \$78.9M in targeted potential savings (69% for the NB total targeted savings)



Totals represent only non performing centers

Detailed tables functional center are available in the supporting document Source: CIHI data for 2010-2011



Financial Performance

Comparative Analysis 2010-2011

Comparison with the Canadian Average

Analysis by Hospital

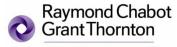


Potential Savings when Compared to the Canadian Average Hôpital Régional Dr-Georges-L.-Dumont

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 8 694 552 \$ | | Ехропоос | 4 105 739 \$ | 3 328 829 \$ | 776 910 \$ | 118 447 |
| Finance | 454 014 \$ | 50% | 50% | 227 007 \$ | 227 007 \$ | - \$ | 6 086 |
| Systems Support | 1 018 603 \$ | 35% | 0% | 328 493 \$ | 328 315 \$ | 178 \$ | 7 851 |
| Communications | 298 781 \$ | 50% | 50% | 149 391 \$ | 126 873 \$ | 22 517 \$ | 5 052 |
| Material Management | 640 665 \$ | 50% | 50% | 320 332 \$ | 320 332 \$ | - \$ | 11 480 |
| Housekeeping | 692 320 \$ | 50% | 50% | 346 160 \$ | 346 160 \$ | - \$ | 15 198 |
| Laundry and Linen | 1 085 208 \$ | 50% | 50% | 542 604 \$ | 542 604 \$ | - \$ | 23 725 |
| Plant Operation | 89 136 \$ | 50% | 50% | 44 568 \$ | 44 568 \$ | - \$ | 1 271 |
| Plant Security | 87 146 \$ | 50% | 50% | 43 573 \$ | 43 573 \$ | - \$ | 3 043 |
| Plant Maintenance | 2 026 373 \$ | 50% | 50% | 1 013 186 \$ | 266 441 \$ | 746 746 \$ | 8 270 |
| Bio-Medical Engineering/Medical Physics | 878 607 \$ | 50% | 50% | 439 303 \$ | 439 303 \$ | - \$ | 12 809 |
| Registration | 484 315 \$ | 50% | 50% | 242 158 \$ | 234 689 \$ | 7 469 \$ | 9 064 |
| Admission/Discharge Coordination | 53 762 \$ | 50% | 50% | 26 881 \$ | 26 881 \$ | - \$ | 629 |
| Health Records | 600 890 \$ | 50% | 50% | 300 445 \$ | 300 445 \$ | - \$ | 10 773 |
| Service Recipient Food Services | 163 274 \$ | 50% | 50% | 81 637 \$ | 81 637 \$ | - \$ | 3 196 |
| Nursing Inpatient Services | 10 529 486 \$ | | | 5 402 669 \$ | 3 413 051 \$ | 1 989 617 \$ | 83 728 |
| Medical and Surgical Nursing Unit | 4 372 947 \$ | 50% | 50% | 2 186 474 \$ | 1 342 582 \$ | 843 891 \$ | 33 214 |
| Intensive Care Nursing Unit | 30 637 \$ | 50% | 50% | 15 318 \$ | - \$ | 15 318 \$ | |
| Obstetrics Nursing Unit | 265 495 \$ | 50% | 50% | 132 747 \$ | 97 868 \$ | 34 880 \$ | 1 807 |
| Operating Room and PARR | 2 485 188 \$ | 50% | 50% | 1 242 594 \$ | 379 544 \$ | 863 050 \$ | 8 677 |
| Pediatric Nursing Unit | 1 039 355 \$ | 50% | 50% | 519 678 \$ | 452 197 \$ | 67 480 \$ | 9 865 |
| Mental Health and Addiction Services Nursing Unit | 843 902 \$ | 50% | 50% | 421 951 \$ | 334 875 \$ | 87 076 \$ | 7 290 |
| Physical Rehabilitation Nursing Unit | 604 027 \$ | 50% | 50% | 302 014 \$ | 224 093 \$ | 77 921 \$ | 6 153 |
| Long-Term Care Nursing Unit | 775 857 \$ | 75% | 75% | 581 893 \$ | 581 893 \$ | - \$ | 16 722 |
| Ambulatory Care Services | 2 057 693 \$ | | | 1 028 847 \$ | 171 185 \$ | 857 662 \$ | 3 986 |
| Specialty Clinics | 1 715 324 \$ | | 50% | 857 662 \$ | - \$ | 857 662 \$ | |
| Day Surgery Pre- and Post-Operative Care | 342 369 \$ | 50% | 50% | 171 185 \$ | 171 185 \$ | - \$ | 3 986 |
| Diagnostic and Therapeutic Services | 5 310 725 \$ | | | 2 622 933 \$ | 2 363 690 \$ | 259 243 \$ | 61 489 |
| Clinical Laboratory | 1 893 557 \$ | 50% | 50% | 946 778 \$ | 811 406 \$ | 135 372 \$ | 22 653 |
| Medical Imaging | 87 979 \$ | 50% | 50% | 43 989 \$ | - \$ | 43 989 \$ | |
| Non-Invasive Cardiology and Vascular Laboratories | 47 785 \$ | 50% | 50% | 23 893 \$ | 23 893 \$ | - \$ | 822 |
| Pharmacy | 1 131 257 \$ | 50% | 50% | 565 629 \$ | 498 973 \$ | 66 655 \$ | 12 910 |
| Clinical Nutrition | 698 927 \$ | 50% | 50% | 349 464 \$ | 349 464 \$ | - \$ | 8 597 |
| Physiotherapy | 473 544 \$ | 50% | 50% | 236 772 \$ | 226 441 \$ | 10 331 \$ | 5 599 |
| Occupational Therapy | 476 979 \$ | 50% | 50% | 238 490 \$ | 237 370 \$ | 1 120 \$ | 6 085 |
| Audiology and Speech/Language Pathology | 547 325 \$ | 50% | 50% | 273 663 \$ | 257 213 \$ | 16 450 \$ | 4 735 |
| Social Work | 435 837 \$ | 50% | 50% | 217 919 \$ | 216 144 \$ | 1 775 \$ | 4 823 |
| Psychology | 551 881 \$ | 50% | 50% | 275 941 \$ | 250 251 \$ | 25 690 \$ | 5 022 |
| GRAND TOTAL | 27 996 272 \$ | | | 13 709 791 \$ | 9 784 219 \$ | 3 925 572 \$ | 277 408 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

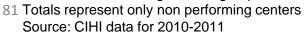
80 Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital Stella-Maris-de-Kent

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|-----------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 673 349 \$ | | | 322 273 \$ | 296 199 \$ | 26 074 \$ | 9 921 |
| Administration | 35 960 \$ | 75% | 75% | 26 970 \$ | 26 970 \$ | - \$ | 524 |
| Systems Support | 93 885 \$ | 35% | 0% | 23 551 \$ | 23 493 \$ | 58 \$ | 568 |
| Material Management | 48 648 \$ | 50% | 50% | 24 324 \$ | 24 324 \$ | - \$ | 904 |
| Housekeeping | 5 466 \$ | 50% | 50% | 2 733 \$ | 2 733 \$ | - \$ | 122 |
| Laundry and Linen | 22 343 \$ | 50% | 50% | 11 172 \$ | 11 172 \$ | - \$ | 484 |
| Plant Operation | 104 458 \$ | 50% | 50% | 52 229 \$ | 26 213 \$ | 26 016 \$ | 848 |
| Plant Security | 108 867 \$ | 50% | 50% | 54 434 \$ | 54 434 \$ | - \$ | 4 092 |
| Bio-Medical Engineering/Medical Physics | 59 287 \$ | 50% | 50% | 29 643 \$ | 29 643 \$ | - \$ | 884 |
| Registration | 303 303 \$ | 50% | 50% | 151 651 \$ | 151 651 \$ | - \$ | 5 588 |
| Diagnostic and Therapeutic Services | 355 681 \$ | | | 177 841 \$ | 137 853 \$ | 39 988 \$ | 3 757 |
| Clinical Laboratory | 196 160 \$ | 50% | 50% | 98 080 \$ | 59 999 \$ | 38 081 \$ | 1 650 |
| Non-Invasive Cardiology and Vascular Laboratories | 7 796 \$ | 50% | 50% | 3 898 \$ | 3 895 \$ | 3 \$ | 167 |
| Physiotherapy | 113 008 \$ | 50% | 50% | 56 504 \$ | 56 504 \$ | - \$ | 1 564 |
| Occupational Therapy | 46 514 \$ | 50% | 50% | 23 257 \$ | 21 350 \$ | 1 907 \$ | 543 |
| GRAND TOTAL | 1 029 030 \$ | | | 500 114 \$ | 434 052 \$ | 66 062 \$ | 13 678 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average





Potential Savings when Compared to the Canadian Average The Moncton Hospital

| | Total Potential | | | Target to a | | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 10 718 774 \$ | | | 5 092 043 \$ | 4 580 617 \$ | 511 426 \$ | 146 195 |
| Administration | 939 856 \$ | 75% | 75% | 704 892 \$ | 636 076 \$ | 68 815 \$ | 9 344 |
| Finance | (20 672) \$ | | 50% | (10 336) \$ | (10 336) \$ | - \$ | (305) |
| Systems Support | 2 082 555 \$ | 35% | 0% | 541 080 \$ | 539 912 \$ | 1 168 \$ | 12 327 |
| Communications | 168 680 \$ | 50% | 50% | 84 340 \$ | 84 340 \$ | - \$ | 3 327 |
| Material Management | 841 404 \$ | 50% | 50% | 420 702 \$ | 420 702 \$ | - \$ | 15 227 |
| Housekeeping | 589 142 \$ | 50% | 50% | 294 571 \$ | 294 571 \$ | - \$ | 12 418 |
| Laundry and Linen | 1 192 078 \$ | 50% | 50% | 596 039 \$ | 596 039 \$ | - \$ | 22 773 |
| Plant Operation | 449 882 \$ | 50% | 50% | 224 941 \$ | 224 941 \$ | - \$ | 6 235 |
| Plant Security | 321 242 \$ | 50% | 50% | 160 621 \$ | 160 621 \$ | - \$ | 9 500 |
| Plant Maintenance | 2 609 932 \$ | 50% | 50% | 1 304 966 \$ | 875 236 \$ | 429 730 \$ | 33 585 |
| Bio-Medical Engineering/Medical Physics | 238 184 \$ | 50% | 50% | 119 092 \$ | 107 379 \$ | 11 713 \$ | 3 326 |
| Admission/Discharge Coordination | 657 978 \$ | 50% | 50% | 328 989 \$ | 328 989 \$ | - \$ | 6 646 |
| Health Records | 518 875 \$ | 50% | 50% | 259 437 \$ | 259 437 \$ | - \$ | 9 307 |
| Service Recipient Food Services | 125 417 \$ | 50% | 50% | 62 709 \$ | 62 709 \$ | - \$ | 2 486 |
| Nursing Inpatient Services | 13 172 248 \$ | | | 6 755 980 \$ | 3 614 495 \$ | 3 141 486 \$ | 82 966 |
| Medical and Surgical Nursing Unit | 4 260 005 \$ | 50% | 50% | 2 130 002 \$ | 1 241 168 \$ | 888 834 \$ | 29 146 |
| Intensive Care Nursing Unit | 28 059 \$ | 50% | 50% | 14 029 \$ | - \$ | 14 029 \$ | - |
| Obstetrics Nursing Unit | 187 404 \$ | 50% | 50% | 93 702 \$ | 35 482 \$ | 58 220 \$ | 729 |
| Operating Room and PARR | 6 578 242 \$ | 50% | 50% | 3 289 121 \$ | 1 276 761 \$ | 2 012 360 \$ | 27 504 |
| Pediatric Nursing Unit | 92 430 \$ | 50% | 50% | 46 215 \$ | 23 622 \$ | 22 593 \$ | 529 |
| Mental Health and Addiction Services Nursing Unit | 598 697 \$ | 50% | 50% | 299 348 \$ | 202 478 \$ | 96 871 \$ | 4 634 |
| Physical Rehabilitation Nursing Unit | 747 986 \$ | 50% | 50% | 373 993 \$ | 325 415 \$ | 48 578 \$ | 7 674 |
| Long-Term Care Nursing Unit | 679 425 \$ | 75% | 75% | 509 569 \$ | 509 569 \$ | - \$ | 12 749 |
| Ambulatory Care Services | 9 493 180 \$ | | | 3 924 214 \$ | 1 453 540 \$ | 2 470 675 \$ | 34 407 |
| Specialty Day/Night Care | 3 775 164 \$ | 75% | 50% | 2 131 713 \$ | 732 395 \$ | 1 399 319 \$ | 18 297 |
| Specialty Clinics | 2 870 239 \$ | 50% | 50% | 1 435 120 \$ | 467 025 \$ | 968 095 \$ | 10 538 |
| Day Surgery Pre- and Post-Operative Care | 714 763 \$ | 50% | 50% | 357 381 \$ | 254 120 \$ | 103 261 \$ | 5 572 |
| Diagnostic and Therapeutic Services | 6 165 459 \$ | | | 3 010 135 \$ | 1 525 694 \$ | 1 484 441 \$ | 37 254 |
| Medical Imaging | 3 407 009 \$ | 50% | 50% | 1 703 505 \$ | 309 110 \$ | 1 394 395 \$ | 7 942 |
| Non-Invasive Cardiology and Vascular Laboratories | 247 297 \$ | 50% | 50% | 123 648 \$ | 68 061 \$ | 55 588 \$ | 2 273 |
| Pharmacy | 781 867 \$ | 50% | 50% | 390 934 \$ | 390 934 \$ | - \$ | 9 652 |
| Clinical Nutrition | 168 048 \$ | 50% | 50% | 84 024 \$ | 84 024 \$ | - \$ | 1 852 |
| Physiotherapy | 139 390 \$ | 50% | 50% | 69 695 \$ | 69 695 \$ | - \$ | 1 677 |
| Occupational Therapy | 731 466 \$ | 50% | 50% | 365 733 \$ | 338 222 \$ | 27 511 \$ | 8 202 |
| Audiology and Speech/Language Pathology | 490 441 \$ | 50% | 50% | 245 221 \$ | 237 484 \$ | 7 737 \$ | 4 695 |
| Social Work | 545 192 \$ | 50% | 50% | 272 596 \$ | 265 649 \$ | 6 947 \$ | 5 655 |
| Psychology | 494 652 \$ | 50% | 50% | 247 326 \$ | 228 613 \$ | 18 713 \$ | 4 656 |
| GRAND TOTAL | 39 549 660 \$ | | | 18 782 373 \$ | 11 174 345 \$ | 7 608 027 \$ | 300 822 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

82 Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Sackville Memorial Hospital

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|-----------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 561 547 \$ | | | 249 693 \$ | 198 367 \$ | 51 326 \$ | 6 932 |
| Finance | 25 972 \$ | 50% | 50% | 12 986 \$ | 12 986 \$ | - \$ | 521 |
| Systems Support | 113 247 \$ | 35% | 0% | 25 543 \$ | 25 456 \$ | 87 \$ | 590 |
| Communications | 233 248 \$ | 50% | 50% | 116 624 \$ | 108 937 \$ | 7 687 \$ | 4 334 |
| Material Management | 138 104 \$ | 50% | 50% | 69 052 \$ | 66 925 \$ | 2 127 \$ | 2 482 |
| Housekeeping | 31 586 \$ | 50% | 50% | 15 793 \$ | 15 793 \$ | - \$ | 692 |
| Plant Operation | 98 223 \$ | 50% | 50% | 49 112 \$ | - \$ | 49 112 \$ | 4 |
| Plant Maintenance | 26 125 \$ | 50% | 50% | 13 062 \$ | 13 062 \$ | - \$ | 371 |
| Bio-Medical Engineering/Medical Physics | 18 054 \$ | 50% | 50% | 9 027 \$ | 9 027 \$ | - \$ | 283 |
| Service Recipient Food Services | 110 236 \$ | 50% | 50% | 55 118 \$ | 55 118 \$ | - \$ | 1 992 |
| Nursing Inpatient Services | 346 035 \$ | | | 173 018 \$ | 173 018 \$ | - \$ | 4 562 |
| Medical and Surgical Nursing Unit | 346 035 \$ | 50% | 50% | 173 018 \$ | 173 018 \$ | - \$ | 4 562 |
| Diagnostic and Therapeutic Services | 143 859 \$ | | | 71 930 \$ | 71 215 \$ | 715 \$ | 1 919 |
| Clinical Laboratory | 26 464 \$ | 50% | 50% | 13 232 \$ | 13 232 \$ | - \$ | 366 |
| Pharmacy | 47 257 \$ | 50% | 50% | 23 629 \$ | 23 629 \$ | - \$ | 624 |
| Physiotherapy | 58 067 \$ | 50% | 50% | 29 034 \$ | 29 034 \$ | - \$ | 822 |
| Occupational Therapy | 12 071 \$ | 50% | 50% | 6 036 \$ | 5 321 \$ | 715 \$ | 107 |
| GRAND TOTAL | 1 218 002 \$ | | | 494 640 \$ | 442 600 \$ | 52 041 \$ | 13 412 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Saint John regional Hospital

| | Total Potential | | | Target to | | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 17 736 126 \$ | | | 8 365 846 \$ | 5 457 882 \$ | 2 907 965 \$ | |
| Finance | 272 965 \$ | 50% | 50% | 136 483 \$ | 136 483 \$ | - \$ | 3 638 |
| Systems Support | 1 803 280 \$ | 35% | 0% | 401 379 \$ | 399 954 \$ | 1 425 \$ | 9 080 |
| Communications | 128 704 \$ | 50% | 50% | 64 352 \$ | 64 352 \$ | - \$ | 2 597 |
| Material Management | 778 635 \$ | 50% | 50% | 389 317 \$ | 389 317 \$ | - \$ | 14 520 |
| Housekeeping | 2 749 823 \$ | 50% | 50% | 1 374 912 \$ | 1 374 912 \$ | - \$ | 58 517 |
| Laundry and Linen | 5 083 140 \$ | 50% | 50% | 2 541 570 \$ | 318 627 \$ | 2 222 943 \$ | 10 939 |
| Plant Operation | 214 643 \$ | 50% | 50% | 107 322 \$ | 107 322 \$ | - \$ | 3 103 |
| Plant Security | 470 014 \$ | 50% | 50% | 235 007 \$ | 225 705 \$ | 9 302 \$ | 15 013 |
| Plant Maintenance | 3 049 699 \$ | 50% | 50% | 1 524 850 \$ | 879 071 \$ | 645 779 \$ | 27 04 |
| Bio-Medical Engineering/Medical Physics | 467 007 \$ | 50% | 50% | 233 504 \$ | 204 987 \$ | 28 517 \$ | 6 314 |
| Registration | 974 869 \$ | 50% | 50% | 487 434 \$ | 487 434 \$ | - \$ | 18 363 |
| Admission/Discharge Coordination | 148 708 \$ | 50% | 50% | 74 354 \$ | 74 354 \$ | - \$ | 1 463 |
| Health Records | 1 590 727 \$ | 50% | 50% | 795 364 \$ | 795 364 \$ | - \$ | 27 34 |
| Nursing Inpatient Services | 7 075 060 \$ | | | 3 501 059 \$ | 3 497 656 \$ | 3 403 \$ | 88 020 |
| Medical and Surgical Nursing Unit | 5 538 696 \$ | 50% | 50% | 2 769 348 \$ | 2 769 348 \$ | - \$ | 71 642 |
| Operating Room and PARR | 13 119 927 \$ | 50% | 50% | 6 559 964 \$ | 2 959 525 \$ | 3 600 438 \$ | 55 92 |
| Pediatric Nursing Unit | 6 235 \$ | 50% | 50% | 3 118 \$ | - \$ | 3 118 \$ | |
| Mental Health and Addiction Services Nursing Unit | 1 113 367 \$ | 50% | 50% | 556 684 \$ | 556 399 \$ | 285 \$ | 12 374 |
| Physical Rehabilitation Nursing Unit | 343 818 \$ | 50% | 50% | 171 909 \$ | 171 909 \$ | - \$ | 4 004 |
| Ambulatory Care Services | 7 010 683 \$ | | | 2 644 661 \$ | 486 976 \$ | 2 157 685 \$ | 11 414 |
| Specialty Day/Night Care | 4 315 371 \$ | 75% | 50% | 2 157 685 \$ | - \$ | 2 157 685 \$ | |
| Specialty Clinics | 778 078 \$ | 50% | 50% | 389 039 \$ | 389 039 \$ | - \$ | 8 939 |
| Day Surgery Pre- and Post-Operative Care | 195 873 \$ | 50% | 50% | 97 937 \$ | 97 937 \$ | - \$ | 2 47 |
| Diagnostic and Therapeutic Services | 11 479 510 \$ | | | 5 652 378 \$ | 1 999 091 \$ | 3 653 287 \$ | 52 50 |
| Clinical Laboratory | 1 160 190 \$ | 50% | 50% | 580 095 \$ | 580 095 \$ | - \$ | 15 982 |
| Medical Imaging | 8 948 875 \$ | 50% | 50% | 4 474 437 \$ | 867 804 \$ | 3 606 633 \$ | 22 703 |
| Non-Invasive Cardiology and Vascular Laboratories | 4 988 207 \$ | 50% | 50% | 2 494 103 \$ | 112 573 \$ | 2 381 531 \$ | 3 514 |
| Pharmacy | 262 296 \$ | 50% | 50% | 131 148 \$ | 131 148 \$ | - \$ | 3 126 |
| Clinical Nutrition | 136 662 \$ | 50% | 50% | 68 331 \$ | 68 331 \$ | - \$ | 1 67 |
| Physiotherapy | 197 344 \$ | 50% | 50% | 98 672 \$ | 98 672 \$ | - \$ | 2 496 |
| Occupational Therapy | 592 076 \$ | 50% | 50% | 296 038 \$ | 253 040 \$ | 42 998 \$ | 6 523 |
| Audiology and Speech/Language Pathology | 615 057 \$ | 50% | 50% | 307 528 \$ | 271 430 \$ | 36 098 \$ | 5 272 |
| Social Work | 7 312 \$ | 50% | 50% | 3 656 \$ | - \$ | 3 656 \$ | |
| Psychology | 393 402 \$ | 50% | 50% | 196 701 \$ | 189 502 \$ | 7 199 \$ | 3 567 |
| GRAND TOTAL | 43 301 379 \$ | | | 20 163 944 \$ | 11 441 604 \$ | 8 722 339 \$ | 349 874 |

The Operating Room and PARR was excluded of the potential savings due to the extensive amount of Cardiac Surgery that is performed

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

84 Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average St. Joseph's Hospital

As St. Joseph's hospital is a chronic care facility (no acute care beds), it has not been included in the total potential savings. However, as it performs day surgeries, we have presented here the potential areas of savings if it were considered as an acute care facility.

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 1 486 998 \$ | | | 651 693 \$ | 438 857 \$ | 212 836 \$ | 14 858 |
| Systems Support | 297 329 \$ | 35% | 0% | 56 859 \$ | 56 561 \$ | 298 \$ | 1 311 |
| Material Management | 687 329 \$ | 50% | 50% | 343 665 \$ | 318 885 \$ | 24 780 \$ | 11 316 |
| Housekeeping | 40 672 \$ | 50% | 50% | 20 336 \$ | 20 336 \$ | - \$ | 882 |
| Laundry and Linen | 375 515 \$ | 50% | 50% | 187 758 \$ | - \$ | 187 758 \$ | - |
| Plant Security | 235 126 \$ | 50% | 50% | 117 563 \$ | 117 563 \$ | - \$ | 7 049 |
| Bio-Medical Engineering/Medical Physics | 86 152 \$ | 50% | 50% | 43 076 \$ | 43 076 \$ | - \$ | 1 350 |
| Nursing Inpatient Services | 3 459 192 \$ | | | 2 162 400 \$ | 1 529 014 \$ | 633 386 \$ | 38 126 |
| Operating Room and PARR | 1 727 976 \$ | 50% | 50% | 863 988 \$ | 230 602 \$ | 633 386 \$ | 5 552 |
| Long-Term Care Nursing Unit | 1 731 216 \$ | 75% | 75% | 1 298 412 \$ | 1 298 412 \$ | - \$ | 32 575 |
| Ambulatory Care Services | - \$ | | | - \$ | - \$ | - \$ | - |
| Specialty Clinics | 1 013 556 \$ | 50% | 50% | 506 778 \$ | 464 810 \$ | 41 968 \$ | 11 969 |
| Day Surgery Pre- and Post-Operative Care | 9 382 \$ | 50% | 50% | 4 691 \$ | - \$ | 4 691 \$ | |
| Diagnostic and Therapeutic Services | 557 399 \$ | | | 278 700 \$ | 278 700 \$ | - \$ | 8 207 |
| Medical Imaging | 528 878 \$ | 50% | 50% | 264 439 \$ | 264 439 \$ | - \$ | 7 848 |
| Non-Invasive Cardiology and Vascular Laboratories | 22 130 \$ | 50% | 50% | 11 065 \$ | 9 394 \$ | 1 671 \$ | 320 |
| Clinical Nutrition | 28 453 \$ | 50% | 50% | 14 227 \$ | 14 227 \$ | - \$ | 358 |
| Physiotherapy | 68 \$ | 50% | 50% | 34 \$ | 34 \$ | - \$ | 1 |
| GRAND TOTAL | 5 503 588 \$ | | | 3 092 793 \$ | 2 246 571 \$ | 846 222 \$ | 61 191 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Sussex Health Centre

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 1 217 955 \$ | | | 581 975 \$ | 305 714 \$ | 276 261 \$ | 11 560 |
| Administration | 41 686 \$ | 75% | 75% | 31 264 \$ | 31 264 \$ | - \$ | 704 |
| Systems Support | 120 565 \$ | 35% | 0% | 22 858 \$ | 22 738 \$ | 120 \$ | 527 |
| Communications | 234 573 \$ | 50% | 50% | 117 286 \$ | 117 286 \$ | - \$ | 5 137 |
| Material Management | 146 023 \$ | 50% | 50% | 73 012 \$ | 71 089 \$ | 1 923 \$ | 2 679 |
| Housekeeping | 97 811 \$ | 50% | 50% | 48 905 \$ | 48 905 \$ | - \$ | 2 061 |
| Laundry and Linen | 120 804 \$ | 50% | 50% | 60 402 \$ | - \$ | 60 402 \$ | - |
| Plant Security | 131 953 \$ | 50% | 50% | 65 977 \$ | 62 151 \$ | 3 826 \$ | 3 863 |
| Plant Maintenance | 421 660 \$ | 50% | 50% | 210 830 \$ | (2 986) \$ | 213 817 \$ | (94) |
| Bio-Medical Engineering/Medical Physics | 34 834 \$ | 50% | 50% | 17 417 \$ | 17 417 \$ | - \$ | 546 |
| Nursing Inpatient Services | 212 256 \$ | | | 106 128 \$ | 106 128 \$ | - \$ | 2 677 |
| Medical and Surgical Nursing Unit | 34 636 \$ | 50% | 50% | 17 318 \$ | 17 318 \$ | - \$ | 435 |
| Operating Room and PARR | 177 620 \$ | 50% | 50% | 88 810 \$ | 88 810 \$ | - \$ | 2 242 |
| Ambulatory Care Services | 347 106 \$ | | | 162 508 \$ | 59 982 \$ | 102 526 \$ | 1 488 |
| Specialty Day/Night Care | 285 028 \$ | 75% | 50% | 162 508 \$ | 59 982 \$ | 102 526 \$ | 1 488 |
| Specialty Clinics | 76 881 \$ | 50% | 50% | 38 441 \$ | 38 441 \$ | - \$ | 1 117 |
| Diagnostic and Therapeutic Services | 117 946 \$ | | | 58 973 \$ | 58 685 \$ | 288 \$ | 1 428 |
| Non-Invasive Cardiology and Vascular Laboratories | 34 975 \$ | 50% | 50% | 17 488 \$ | 16 976 \$ | 511 \$ | 559 |
| Pharmacy | 81 428 \$ | 50% | 50% | 40 714 \$ | 40 714 \$ | - \$ | 945 |
| Physiotherapy | 35 943 \$ | 50% | 50% | 17 971 \$ | 17 971 \$ | - \$ | 483 |
| Occupational Therapy | 575 \$ | 50% | 50% | 288 \$ | - \$ | 288 \$ | - |
| GRAND TOTAL | 1 895 263 \$ | | | 909 584 \$ | 530 509 \$ | 379 075 \$ | 17 152 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Grand Manan Hospital

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|-----------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 152 978 \$ | | | 68 105 \$ | 68 079 \$ | 27 \$ | 2 314 |
| Systems Support | 26 944 \$ | 35% | 0% | 5 088 \$ | 5 061 \$ | 27 \$ | 117 |
| Material Management | 12 595 \$ | 50% | 50% | 6 298 \$ | 6 298 \$ | - \$ | 230 |
| Housekeeping | 27 526 \$ | 50% | 50% | 13 763 \$ | 13 763 \$ | - \$ | 619 |
| Plant Maintenance | 99 632 \$ | 50% | 50% | 49 816 \$ | 16 269 \$ | 33 547 \$ | 432 |
| Bio-Medical Engineering/Medical Physics | 6 802 \$ | 50% | 50% | 3 401 \$ | 3 401 \$ | - \$ | 107 |
| Service Recipient Food Services | 79 111 \$ | 50% | 50% | 39 556 \$ | 39 556 \$ | - \$ | 1 241 |
| Nursing Inpatient Services | - \$ | | | - \$ | - \$ | - \$ | |
| Medical and Surgical Nursing Unit | 1 030 423 \$ | 50% | 50% | 515 212 \$ | 462 043 \$ | 53 169 \$ | 11 188 |
| Diagnostic and Therapeutic Services | 32 679 \$ | | | 16 339 \$ | 15 764 \$ | 575 \$ | 428 |
| Medical Imaging | 31 528 \$ | 50% | 50% | 15 764 \$ | 15 764 \$ | - \$ | 428 |
| Physiotherapy | 1 150 \$ | 50% | 50% | 575 \$ | - \$ | 575 \$ | - |
| GRAND TOTAL | 185 657 \$ | | | 84 445 \$ | 83 843 \$ | 602 \$ | 2 742 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average **Charlotte County Hospital**

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|------------------|------------|--------------------|
| | Savings Adjusted for | | | | WH (Adjusted for | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2011-2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 1 058 316 \$ | | | 473 408 \$ | 349 637 \$ | 123 772 \$ | 14 039 |
| Administration | (27 651) \$ | 75% | 75% | (20 738) \$ | (20 738) \$ | - \$ | (377) |
| Systems Support | 155 248 \$ | 35% | 0% | 28 788 \$ | 28 629 \$ | 158 \$ | 663 |
| Communications | 269 807 \$ | 50% | 50% | 134 903 \$ | 134 903 \$ | - \$ | 5 468 |
| Material Management | 129 957 \$ | 50% | 50% | 64 979 \$ | 64 979 \$ | - \$ | 2 455 |
| Housekeeping | 228 305 \$ | 50% | 50% | 114 153 \$ | 114 153 \$ | - \$ | 4 932 |
| Laundry and Linen | 153 112 \$ | 50% | 50% | 76 556 \$ | - \$ | 76 556 \$ | - |
| Plant Operation | 14 192 \$ | 50% | 50% | 7 096 \$ | - \$ | 7 096 \$ | - |
| Plant Security | 124 210 \$ | 50% | 50% | 62 105 \$ | 62 105 \$ | - \$ | 3 860 |
| Plant Maintenance | 79 922 \$ | 50% | 50% | 39 961 \$ | - \$ | 39 961 \$ | - |
| Bio-Medical Engineering/Medical Physics | 40 208 \$ | 50% | 50% | 20 104 \$ | 20 104 \$ | - \$ | 630 |
| Admission/Discharge Coordination | 64 174 \$ | 50% | 50% | 32 087 \$ | 31 722 \$ | 366 \$ | 619 |
| Health Records | 15 214 \$ | 50% | 50% | 7 607 \$ | 7 607 \$ | - \$ | 269 |
| Nursing Inpatient Services | 817 571 \$ | | | 518 268 \$ | 438 128 \$ | 80 140 \$ | 11 562 |
| Medical and Surgical Nursing Unit | 98 165 \$ | 50% | 50% | 49 082 \$ | - \$ | 49 082 \$ | - |
| Intensive Care Nursing Unit | 419 035 \$ | 50% | 50% | 209 517 \$ | 199 243 \$ | 10 275 \$ | 4 025 |
| Operating Room and PARR | 281 474 \$ | 50% | 50% | 140 737 \$ | 111 692 \$ | 29 045 \$ | 2 192 |
| Long-Term Care Nursing Unit | 437 932 \$ | 75% | 75% | 328 449 \$ | 326 436 \$ | 2 013 \$ | 9 370 |
| Ambulatory Care Services | 678 573 \$ | | | 498 098 \$ | 476 435 \$ | 21 663 \$ | 6 010 |
| Specialty Day/Night Care | 678 573 \$ | 75% | 50% | 498 098 \$ | 476 435 \$ | 21 663 \$ | 6 010 |
| Specialty Clinics | 30 382 \$ | 50% | 50% | 15 191 \$ | 15 191 \$ | - \$ | 410 |
| Diagnostic and Therapeutic Services | 499 885 \$ | | | 249 942 \$ | 247 804 \$ | 2 139 \$ | 8 521 |
| Medical Imaging | 417 788 \$ | 50% | 50% | 208 894 \$ | 208 894 \$ | - \$ | 7 697 |
| Non-Invasive Cardiology and Vascular Laboratories | 36 491 \$ | 50% | 50% | 18 245 \$ | 14 842 \$ | 3 404 \$ | 504 |
| Pharmacy | 15 345 \$ | 50% | 50% | 7 673 \$ | 7 673 \$ | - \$ | 202 |
| Physiotherapy | 15 938 \$ | 50% | 50% | 7 969 \$ | 7 969 \$ | - \$ | 201 |
| Occupational Therapy | 50 814 \$ | 50% | 50% | 25 407 \$ | 23 268 \$ | 2 139 \$ | 421 |
| GRAND TOTAL | 3 054 344 \$ | | | 1 739 717 \$ | 1 512 004 \$ | 227 714 \$ | 40 133 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Dr. Everett Chalmers Regional Hospital

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 12 606 032 \$ | | | 6 748 518 \$ | 5 202 490 \$ | 1 546 028 \$ | 144 972 |
| Administration | 3 771 795 \$ | 75% | 75% | 2 828 846 \$ | 1 709 445 \$ | 1 119 400 \$ | 23 044 |
| Finance | 629 530 \$ | 50% | 50% | 314 765 \$ | 301 722 \$ | 13 042 \$ | 8 994 |
| Systems Support | 1 235 857 \$ | 35% | 0% | 267 653 \$ | 266 630 \$ | 1 022 \$ | 6 100 |
| Communications | 1 167 042 \$ | 50% | 50% | 583 521 \$ | 202 664 \$ | 380 857 \$ | 6 905 |
| Material Management | 1 649 486 \$ | 50% | 50% | 824 743 \$ | 824 743 \$ | - \$ | 30 410 |
| Housekeeping | 761 074 \$ | 50% | 50% | 380 537 \$ | 380 537 \$ | - \$ | 15 264 |
| Laundry and Linen | 1 562 785 \$ | 50% | 50% | 781 392 \$ | 760 369 \$ | 21 024 \$ | 29 608 |
| Plant Operation | 495 755 \$ | 50% | 50% | 247 878 \$ | 247 878 \$ | - \$ | 7 212 |
| Plant Maintenance | 12 378 \$ | 50% | 50% | 6 189 \$ | 6 189 \$ | - \$ | 186 |
| Bio-Medical Engineering/Medical Physics | 21 276 \$ | 50% | 50% | 10 638 \$ | 10 638 \$ | - \$ | 204 |
| Registration | 798 355 \$ | 50% | 50% | 399 177 \$ | 388 495 \$ | 10 682 \$ | 14 568 |
| Admission/Discharge Coordination | 193 569 \$ | 50% | 50% | 96 785 \$ | 96 785 \$ | - \$ | 2 242 |
| Health Records | 12 789 \$ | 50% | 50% | 6 394 \$ | 6 394 \$ | - \$ | 234 |
| Nursing Inpatient Services | 3 851 537 \$ | | | 1 925 768 \$ | 942 771 \$ | 982 997 \$ | 21 962 |
| Medical and Surgical Nursing Unit | 47 528 \$ | 50% | 50% | 23 764 \$ | 23 764 \$ | - \$ | 587 |
| Obstetrics Nursing Unit | (98 799) \$ | 50% | 50% | (49 400) \$ | (49 400) \$ | - \$ | (1 020 |
| Operating Room and PARR | 3 038 810 \$ | 50% | 50% | 1 519 405 \$ | 548 654 \$ | 970 751 \$ | 11 983 |
| Pediatric Nursing Unit | 23 464 \$ | 50% | 50% | 11 732 \$ | - \$ | 11 732 \$ | |
| Mental Health and Addiction Services Nursing Unit | 19 611 \$ | 50% | 50% | 9 806 \$ | 9 291 \$ | 515 \$ | 210 |
| Physical Rehabilitation Nursing Unit | 820 923 \$ | 50% | 50% | 410 462 \$ | 410 462 \$ | - \$ | 10 201 |
| Ambulatory Care Services | 5 256 765 \$ | | | 2 686 799 \$ | 1 335 846 \$ | 1 350 954 \$ | 29 656 |
| Specialty Day/Night Care | 2 290 172 \$ | 75% | 50% | 1 203 503 \$ | 175 251 \$ | 1 028 252 \$ | 4 176 |
| Specialty Clinics | 2 613 203 \$ | 50% | 50% | 1 306 602 \$ | 983 900 \$ | 322 702 \$ | 21 654 |
| Day Surgery Pre- and Post-Operative Care | 353 390 \$ | 50% | 50% | 176 695 \$ | 176 695 \$ | - \$ | 3 826 |
| Diagnostic and Therapeutic Services | 2 467 139 \$ | | | 1 170 025 \$ | 1 130 555 \$ | 39 470 \$ | 28 050 |
| Clinical Laboratory | 466 332 \$ | 50% | 50% | 233 166 \$ | 233 166 \$ | - \$ | 6 152 |
| Pharmacy | 161 566 \$ | 50% | 50% | 80 783 \$ | 80 046 \$ | 737 \$ | 2 029 |
| Clinical Nutrition | 442 814 \$ | 50% | 50% | 221 407 \$ | 220 735 \$ | 672 \$ | 5 534 |
| Physiotherapy | 508 117 \$ | 50% | 50% | 254 058 \$ | 254 058 \$ | - \$ | 6 370 |
| Occupational Therapy | 320 930 \$ | 50% | 50% | 160 465 \$ | 135 669 \$ | 24 796 \$ | 3 211 |
| Audiology and Speech/Language Pathology | 501 332 \$ | 50% | 50% | 250 666 \$ | 222 301 \$ | 28 365 \$ | 4 530 |
| Social Work | 440 290 \$ | 50% | 50% | 220 145 \$ | 206 880 \$ | 13 265 \$ | 4 754 |
| Psychology | 99 829 \$ | 50% | 50% | 49 915 \$ | 48 099 \$ | 1 816 \$ | 914 |
| GRAND TOTAL | 24 273 980 \$ | | | 12 531 111 \$ | 8 611 661 \$ | 3 919 450 \$ | 224 640 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average **Upper River Valley Hospital**

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 2 211 733 \$ | | | 1 042 438 \$ | 686 956 \$ | 355 482 \$ | 24 795 |
| Administration | 113 408 \$ | | 75% | 85 056 \$ | - \$ | 85 056 \$ | - |
| Systems Support | 309 719 \$ | 35% | 0% | 63 079 \$ | 62 798 \$ | 281 \$ | 1 455 |
| Communications | 185 304 \$ | 50% | 50% | 92 652 \$ | 92 652 \$ | - \$ | 3 458 |
| Material Management | 295 338 \$ | 50% | 50% | 147 669 \$ | 142 621 \$ | 5 048 \$ | 5 088 |
| Housekeeping | 527 667 \$ | 50% | 50% | 263 833 \$ | 248 676 \$ | 15 157 \$ | 10 062 |
| Plant Operation | 387 174 \$ | 50% | 50% | 193 587 \$ | - \$ | 193 587 \$ | - |
| Plant Security | 181 842 \$ | 50% | 50% | 90 921 \$ | 90 921 \$ | - \$ | 3 668 |
| Bio-Medical Engineering/Medical Physics | 60 621 \$ | 50% | 50% | 30 311 \$ | 30 311 \$ | - \$ | 559 |
| Registration | 41 421 \$ | 50% | 50% | 20 711 \$ | 20 711 \$ | - \$ | 858 |
| Health Records | 71 710 \$ | 50% | 50% | 35 855 \$ | 35 855 \$ | - \$ | 1 307 |
| Service Recipient Food Services | 219 370 \$ | 50% | 50% | 109 685 \$ | 53 331 \$ | 56 354 \$ | 2 008 |
| Nursing Inpatient Services | 2 042 502 \$ | | | 1 021 251 \$ | 661 993 \$ | 359 258 \$ | 14 980 |
| Medical and Surgical Nursing Unit | 1 314 630 \$ | 50% | 50% | 657 315 \$ | 423 426 \$ | 233 889 \$ | 10 006 |
| Intensive Care Nursing Unit | 377 646 \$ | 50% | 50% | 188 823 \$ | 147 018 \$ | 41 805 \$ | 3 166 |
| Obstetrics Nursing Unit | 313 155 \$ | 50% | 50% | 156 578 \$ | 156 578 \$ | - \$ | 3 422 |
| Operating Room and PARR | 727 872 \$ | 50% | 50% | 363 936 \$ | 238 567 \$ | 125 369 \$ | 4 974 |
| Ambulatory Care Services | 3 218 675 \$ | | | 686 515 \$ | 251 258 \$ | 435 257 \$ | 5 779 |
| Specialty Day/Night Care | 1 205 525 \$ | 75% | 50% | 686 515 \$ | 251 258 \$ | 435 257 \$ | 5 779 |
| Specialty Clinics | 586 888 \$ | 50% | 50% | 293 444 \$ | 247 109 \$ | 46 335 \$ | 5 110 |
| Day Surgery Pre- and Post-Operative Care | 172 779 \$ | 50% | 50% | 86 390 \$ | 82 392 \$ | 3 997 \$ | 2 238 |
| Diagnostic and Therapeutic Services | 689 521 \$ | | | 344 760 \$ | 263 540 \$ | 81 221 \$ | 7 053 |
| Medical Imaging | 269 514 \$ | 50% | 50% | 134 757 \$ | 87 103 \$ | 47 654 \$ | 2 393 |
| Non-Invasive Cardiology and Vascular Laboratories | 161 483 \$ | 50% | 50% | 80 742 \$ | 73 302 \$ | 7 439 \$ | 2 380 |
| Pharmacy | 215 690 \$ | 50% | 50% | 107 845 \$ | 75 698 \$ | 32 147 \$ | 2 031 |
| Physiotherapy | 196 100 \$ | 50% | 50% | 98 050 \$ | 98 050 \$ | - \$ | 2 560 |
| Occupational Therapy | 8 217 \$ | 50% | 50% | 4 108 \$ | 2 689 \$ | 1 419 \$ | 69 |
| Social Work | 148 185 \$ | 50% | 50% | 74 093 \$ | 74 093 \$ | - \$ | 1 821 |
| GRAND TOTAL | 8 162 430 \$ | | | 3 094 964 \$ | 1 863 746 \$ | 1 231 218 \$ | 52 608 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Oromocto Public Hospital

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 857 312 \$ | | | 379 621 \$ | 359 973 \$ | 19 648 \$ | 13 566 |
| Systems Support | 164 667 \$ | 35% | 0% | 33 299 \$ | 33 148 \$ | 151 \$ | 768 |
| Communications | 135 562 \$ | 50% | 50% | 67 781 \$ | 67 781 \$ | - \$ | 2 502 |
| Material Management | 189 812 \$ | 50% | 50% | 94 906 \$ | 82 353 \$ | 12 553 \$ | 3 340 |
| Housekeeping | 64 514 \$ | 50% | 50% | 32 257 \$ | 32 257 \$ | - \$ | 1 350 |
| Plant Security | 111 222 \$ | 50% | 50% | 55 611 \$ | 55 611 \$ | - \$ | 2 282 |
| Bio-Medical Engineering/Medical Physics | 18 762 \$ | 50% | 50% | 9 381 \$ | 9 381 \$ | - \$ | 294 |
| Health Records | 184 222 \$ | 50% | 50% | 92 111 \$ | 92 111 \$ | - \$ | 3 577 |
| Service Recipient Food Services | 99 774 \$ | 50% | 50% | 49 887 \$ | 42 942 \$ | 6 945 \$ | 1 734 |
| Nursing Inpatient Services | 1 298 169 \$ | | | 809 548 \$ | 452 807 \$ | 356 741 \$ | 10 433 |
| Medical and Surgical Nursing Unit | 172 431 \$ | 50% | 50% | 86 216 \$ | 9 381 \$ | 76 834 \$ | 221 |
| Operating Room and PARR | 483 882 \$ | 50% | 50% | 241 941 \$ | - \$ | 241 941 \$ | - |
| Long-Term Care Nursing Unit | 641 855 \$ | 75% | 75% | 481 392 \$ | 443 426 \$ | 37 966 \$ | 10 212 |
| Ambulatory Care Services | - \$ | | | - \$ | - \$ | - \$ | - |
| Day Surgery Pre- and Post-Operative Care | 9 985 \$ | 50% | 50% | 4 992 \$ | 4 992 \$ | - \$ | 121 |
| Diagnostic and Therapeutic Services | 81 402 \$ | | | 40 701 \$ | 40 701 \$ | - \$ | 1 149 |
| Medical Imaging | 33 935 \$ | 50% | 50% | 16 968 \$ | 16 968 \$ | - \$ | 476 |
| Non-Invasive Cardiology and Vascular Laboratories | 44 323 \$ | 50% | 50% | 22 161 \$ | 19 272 \$ | 2 889 \$ | 641 |
| Physiotherapy | 47 466 \$ | 50% | 50% | 23 733 \$ | 23 733 \$ | - \$ | 673 |
| GRAND TOTAL | 2 236 882 \$ | | • | 1 229 870 \$ | 853 481 \$ | 376 389 \$ | 25 148 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hotel-Dieu of St. Joseph

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 1 249 185 \$ | | | 587 484 \$ | 415 341 \$ | 172 144 \$ | 15 566 |
| Administration | 5 242 \$ | 75% | 75% | 3 932 \$ | 3 932 \$ | - \$ | 79 |
| Systems Support | 136 722 \$ | 35% | 0% | 29 942 \$ | 29 831 \$ | 111 \$ | 691 |
| Communications | 45 332 \$ | 50% | 50% | 22 666 \$ | 22 666 \$ | - \$ | 924 |
| Material Management | 93 579 \$ | 50% | 50% | 46 789 \$ | 46 789 \$ | - \$ | 1 685 |
| Housekeeping | 219 322 \$ | 50% | 50% | 109 661 \$ | 109 661 \$ | - \$ | 4 560 |
| Plant Operation | 199 238 \$ | 50% | 50% | 99 619 \$ | - \$ | 99 619 \$ | |
| Plant Security | 76 409 \$ | 50% | 50% | 38 205 \$ | 38 205 \$ | - \$ | 2 374 |
| Plant Maintenance | 107 786 \$ | 50% | 50% | 53 893 \$ | - \$ | 53 893 \$ | |
| Bio-Medical Engineering/Medical Physics | 16 405 \$ | 50% | 50% | 8 202 \$ | 8 202 \$ | - \$ | 257 |
| Registration | 155 930 \$ | 50% | 50% | 77 965 \$ | 75 953 \$ | 2 012 \$ | 2 793 |
| Health Records | 40 094 \$ | 50% | 50% | 20 047 \$ | 20 047 \$ | - \$ | 681 |
| Service Recipient Food Services | 229 534 \$ | 50% | 50% | 114 767 \$ | 98 259 \$ | 16 508 \$ | 3 897 |
| Nursing Inpatient Services | 1 268 533 \$ | | | 634 266 \$ | 586 144 \$ | 48 122 \$ | 14 353 |
| Medical and Surgical Nursing Unit | 1 165 210 \$ | 50% | 50% | 582 605 \$ | 534 483 \$ | 48 122 \$ | 13 304 |
| Operating Room and PARR | 103 322 \$ | 50% | 50% | 51 661 \$ | 51 661 \$ | - \$ | 1 049 |
| Ambulatory Care Services | 543 330 \$ | | | 194 191 \$ | 44 301 \$ | 149 890 \$ | 988 |
| Specialty Day/Night Care | 358 848 \$ | 75% | 50% | 194 191 \$ | 44 301 \$ | 149 890 \$ | 988 |
| Specialty Clinics | 240 172 \$ | 50% | 50% | 120 086 \$ | - \$ | 120 086 \$ | |
| Diagnostic and Therapeutic Services | 13 027 \$ | | | 6 514 \$ | 3 310 \$ | 3 203 \$ | 90 |
| Medical Imaging | 16 918 \$ | 50% | 50% | 8 459 \$ | 8 459 \$ | - \$ | 221 |
| Non-Invasive Cardiology and Vascular Laboratories | 26 895 \$ | 50% | 50% | 13 448 \$ | 12 629 \$ | 818 \$ | 417 |
| Physiotherapy | (10 294)\$ | 50% | 50% | (5 147)\$ | (5 749)\$ | 601 \$ | (144) |
| Occupational Therapy | 6 404 \$ | 50% | 50% | 3 202 \$ | 600 \$ | 2 602 \$ | 13 |
| GRAND TOTAL | 3 074 075 \$ | | | 1 422 455 \$ | 1 049 096 \$ | 373 359 \$ | 30 998 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital Régional d'Edmundston

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 5 146 818 \$ | | | 2 469 902 \$ | 2 126 690 \$ | 343 212 \$ | 65 677 |
| Administration | 671 426 \$ | 75% | 75% | 503 569 \$ | 503 569 \$ | - \$ | 7 490 |
| Finance | 376 867 \$ | 50% | 50% | 188 434 \$ | 188 434 \$ | - \$ | 5 383 |
| Systems Support | 600 412 \$ | | 0% | 135 170 \$ | 134 705 \$ | 465 \$ | 3 219 |
| Material Management | 669 303 \$ | | 50% | 334 651 \$ | 221 903 \$ | 112 749 \$ | 8 628 |
| Housekeeping | 299 591 \$ | 50% | 50% | 149 795 \$ | 149 795 \$ | - \$ | 6 394 |
| Laundry and Linen | 525 939 \$ | 50% | 50% | 262 969 \$ | 262 969 \$ | - \$ | 11 128 |
| Plant Security | 141 359 \$ | | 50% | 70 680 \$ | 70 680 \$ | - \$ | 4 834 |
| Plant Maintenance | 963 243 \$ | | 50% | 481 622 \$ | 259 210 \$ | 222 412 \$ | 7 720 |
| Bio-Medical Engineering/Medical Physics | 350 710 \$ | | 50% | 175 355 \$ | 175 355 \$ | - \$ | 5 143 |
| Registration | 12 992 \$ | | 50% | 6 496 \$ | - \$ | 6 496 \$ | - |
| Admission/Discharge Coordination | 2 181 \$ | | 50% | 1 091 \$ | - \$ | 1 091 \$ | - |
| Health Records | 320 140 \$ | | 50% | 160 070 \$ | 160 070 \$ | - \$ | 5 739 |
| Nursing Inpatient Services | 5 228 438 \$ | | | 2 816 043 \$ | 2 358 717 \$ | 457 326 \$ | 58 400 |
| Medical and Surgical Nursing Unit | 1 491 069 \$ | | 50% | 745 535 \$ | 733 857 \$ | 11 678 \$ | 19 722 |
| Intensive Care Nursing Unit | 374 459 \$ | | 50% | 187 229 \$ | 147 446 \$ | 39 784 \$ | 2 886 |
| Operating Room and PARR | 1 496 978 \$ | | 50% | 748 489 \$ | 359 671 \$ | 388 818 \$ | 7 616 |
| Pediatric Nursing Unit | 482 022 \$ | | 50% | 241 011 \$ | 236 401 \$ | 4 610 \$ | 5 314 |
| Mental Health and Addiction Services Nursing Unit | 576 617 \$ | | 50% | 288 308 \$ | 275 871 \$ | 12 437 \$ | 5 988 |
| Long-Term Care Nursing Unit | 807 294 \$ | | 75% | 605 470 \$ | 605 470 \$ | - \$ | 16 875 |
| Ambulatory Care Services | 1 654 289 \$ | | | 932 126 \$ | 487 665 \$ | 444 461 \$ | 10 488 |
| Specialty Day/Night Care | 1 265 614 \$ | | 50% | 737 788 \$ | 314 943 \$ | 422 845 \$ | 6 477 |
| Day Surgery Pre- and Post-Operative Care | 388 675 \$ | | 50% | 194 338 \$ | 172 721 \$ | 21 616 \$ | 4 011 |
| Diagnostic and Therapeutic Services | 3 426 072 \$ | | | 1 707 506 \$ | 1 437 897 \$ | 269 608 \$ | 37 087 |
| Clinical Laboratory | 899 758 \$ | | 50% | 449 879 \$ | 449 879 \$ | - \$ | 11 792 |
| Medical Imaging | 534 286 \$ | | 50% | 267 143 \$ | 64 912 \$ | 202 231 \$ | 1 741 |
| Non-Invasive Cardiology and Vascular Laboratories | 113 323 \$ | | 50% | 56 662 \$ | 43 563 \$ | 13 099 \$ | 1 716 |
| Pharmacy | 986 382 \$ | | 50% | 493 191 \$ | 445 942 \$ | 47 250 \$ | 11 350 |
| Clinical Nutrition | 24 046 \$ | | 50% | 12 023 \$ | 12 023 \$ | - \$ | 274 |
| Physiotherapy | 249 643 \$ | 50% | 50% | 124 821 \$ | 124 821 \$ | - \$ | 3 115 |
| Occupational Therapy | 377 138 \$ | | 50% | 188 569 \$ | 188 569 \$ | - \$ | 4 606 |
| Social Work | 230 435 \$ | | 50% | 115 217 \$ | 108 189 \$ | 7 028 \$ | 2 494 |
| Psychology | 32 647 \$ | 50% | 50% | 16 324 \$ | 16 324 \$ | - \$ | 355 |
| GRAND TOTAL | 15 455 618 \$ | | | 7 925 576 \$ | 6 410 969 \$ | 1 514 607 \$ | 171 652 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital général de Grand-Sault

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 927 707 \$ | | | 492 370 \$ | 357 498 \$ | 134 872 \$ | 8 807 |
| Administration | 212 491 \$ | 75% | 75% | 159 368 \$ | 159 368 \$ | - \$ | 1 506 |
| Systems Support | 90 496 \$ | 35% | 0% | 20 641 \$ | 20 573 \$ | 68 \$ | 498 |
| Material Management | 100 396 \$ | 50% | 50% | 50 198 \$ | 39 855 \$ | 10 343 \$ | 1 530 |
| Housekeeping | 59 454 \$ | 50% | 50% | 29 727 \$ | 29 727 \$ | - \$ | 1 200 |
| Plant Operation | 145 085 \$ | 50% | 50% | 72 542 \$ | - \$ | 72 542 \$ | - |
| Plant Security | 31 271 \$ | 50% | 50% | 15 635 \$ | 15 635 \$ | - \$ | 1 164 |
| Plant Maintenance | 99 412 \$ | 50% | 50% | 49 706 \$ | - \$ | 49 706 \$ | - |
| Bio-Medical Engineering/Medical Physics | 54 233 \$ | 50% | 50% | 27 117 \$ | 27 117 \$ | - \$ | 808 |
| Registration | 142 725 \$ | 50% | 50% | 71 363 \$ | 69 151 \$ | 2 212 \$ | 2 809 |
| Health Records | 6 193 \$ | 50% | 50% | 3 096 \$ | 3 096 \$ | - \$ | 127 |
| Service Recipient Food Services | 17 222 \$ | 50% | 50% | 8 611 \$ | 8 611 \$ | - \$ | 329 |
| Nursing Inpatient Services | 529 972 \$ | | | 264 986 \$ | 264 986 \$ | - \$ | 6 197 |
| Medical and Surgical Nursing Unit | 529 972 \$ | 50% | 50% | 264 986 \$ | 264 986 \$ | - \$ | 6 197 |
| Operating Room and PARR | 48 212 \$ | 50% | 50% | 24 106 \$ | (6 260) \$ | 30 366 \$ | (144) |
| Ambulatory Care Services | 260 696 \$ | | | - \$ | - \$ | - \$ | |
| Specialty Clinics | 553 845 \$ | 50% | 50% | 276 922 \$ | 139 593 \$ | 137 329 \$ | 3 127 |
| Diagnostic and Therapeutic Services | 421 157 \$ | | | 210 578 \$ | 205 166 \$ | 5 412 \$ | 5 650 |
| Clinical Laboratory | 170 147 \$ | 50% | 50% | 85 073 \$ | 85 073 \$ | - \$ | 2 187 |
| Medical Imaging | 51 290 \$ | 50% | 50% | 25 645 \$ | 25 645 \$ | - \$ | 647 |
| Non-Invasive Cardiology and Vascular Laboratories | 53 159 \$ | 50% | 50% | 26 580 \$ | 20 668 \$ | 5 912 \$ | 795 |
| Pharmacy | 17 510 \$ | 50% | 50% | 8 755 \$ | 8 755 \$ | - \$ | 314 |
| Physiotherapy | 145 619 \$ | 50% | 50% | 72 809 \$ | 69 452 \$ | 3 358 \$ | 2 035 |
| Occupational Therapy | 36 591 \$ | 50% | 50% | 18 296 \$ | 16 241 \$ | 2 054 \$ | 466 |
| Audiology and Speech/Language Pathology | 51 105 \$ | 50% | 50% | 25 553 \$ | 24 419 \$ | 1 134 \$ | 558 |
| Social Work | 1 943 \$ | 50% | 50% | 972 \$ | - \$ | 972 \$ | - |
| GRAND TOTAL | 2 139 532 \$ | | | 967 934 \$ | 827 650 \$ | 140 284 \$ | 20 654 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hotel-Dieu Saint-Joseph de Saint-Quentin

| | Total Potential | | | Target to a | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 614 714 \$ | | | 335 170 \$ | 299 552 \$ | 35 618 \$ | 8 885 |
| Administration | 158 364 \$ | 75% | 75% | 118 773 \$ | 118 773 \$ | - \$ | 2 076 |
| Finance | 10 302 \$ | 50% | 50% | 5 151 \$ | 5 151 \$ | - \$ | 177 |
| Systems Support | 43 402 \$ | 35% | 0% | 9 923 \$ | 9 890 \$ | 33 \$ | 239 |
| Material Management | 53 705 \$ | 50% | 50% | 26 853 \$ | 23 444 \$ | 3 409 \$ | 945 |
| Housekeeping | 86 649 \$ | 50% | 50% | 43 324 \$ | 38 786 \$ | 4 539 \$ | 1 609 |
| Plant Operation | 29 796 \$ | 50% | 50% | 14 898 \$ | 6 001 \$ | 8 897 \$ | 169 |
| Plant Maintenance | 26 805 \$ | 50% | 50% | 13 402 \$ | - \$ | 13 402 \$ | 4 |
| Bio-Medical Engineering/Medical Physics | 26 355 \$ | 50% | 50% | 13 177 \$ | 13 177 \$ | - \$ | 393 |
| Registration | 83 174 \$ | 50% | 50% | 41 587 \$ | 41 201 \$ | 386 \$ | 1 773 |
| Service Recipient Food Services | 96 163 \$ | 50% | 50% | 48 082 \$ | 43 128 \$ | 4 953 \$ | 1 503 |
| Nursing Inpatient Services | 597 437 \$ | | | 298 718 \$ | 289 842 \$ | 8 876 \$ | 5 902 |
| Medical and Surgical Nursing Unit | 597 437 \$ | 50% | 50% | 298 718 \$ | 289 842 \$ | 8 876 \$ | 5 902 |
| Ambulatory Care Services | - \$ | | | - \$ | - \$ | - \$ | • |
| Specialty Clinics | 494 874 \$ | 50% | 50% | 247 437 \$ | 141 482 \$ | 105 954 \$ | 3 933 |
| Diagnostic and Therapeutic Services | 166 831 \$ | | | 83 415 \$ | 52 992 \$ | 30 423 \$ | 1 449 |
| Clinical Laboratory | 97 117 \$ | 50% | 50% | 48 558 \$ | 21 262 \$ | 27 296 \$ | 523 |
| Pharmacy | 65 608 \$ | 50% | 50% | 32 804 \$ | 32 804 \$ | - \$ | 955 |
| Physiotherapy | 65 421 \$ | 50% | 50% | 32 710 \$ | 31 023 \$ | 1 687 \$ | 908 |
| Occupational Therapy | 4 293 \$ | 50% | 50% | 2 147 \$ | 707 \$ | 1 440 \$ | 19 |
| Audiology and Speech/Language Pathology | 1 889 \$ | 50% | 50% | 945 \$ | - \$ | 945 \$ | - |
| GRAND TOTAL | 1 378 982 \$ | | | 717 303 \$ | 642 386 \$ | 74 917 \$ | 16 237 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital Régional de Campbellton

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------------------|------------------|------------------------|-----------------------|--------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 7 662 237 \$ | | • | 3 886 589 \$ | 3 202 207 \$ | 684 382 \$ | 100 501 |
| Administration | 1 104 569 \$ | 75% | 75% | 828 426 \$ | 828 426 \$ | - \$ | 13 030 |
| Finance | 652 175 \$ | 50% | 50% | 326 087 \$ | 326 087 \$ | - \$ | 9 237 |
| Systems Support | 620 532 \$ | 35% | 0% | 140 753 \$ | 140 279 \$ | 474 \$ | 3 208 |
| Communications | 144 193 \$ | 50% | 50% | 72 096 \$ | 72 096 \$ | - \$ | 3 221 |
| Material Management | 731 536 \$ | 50% | 50% | 365 768 \$ | 262 449 \$ | 103 319 \$ | 10 117 |
| Housekeeping | 107 456 \$ | 50% | 50% | 53 728 \$ | 53 728 \$ | - \$ | 2 666 |
| Laundry and Linen | 1 195 035 \$ | 50% | 50% | 597 517 \$ | 597 517 \$ | - \$ | 29 320 |
| Plant Operation | 604 400 \$ | 50% | 50% | 302 200 \$ | 87 940 \$ | 214 260 \$ | 3 626 |
| Plant Security | 371 482 \$ | 50% | 50% | 185 741 \$ | - \$ | 185 741 \$ | |
| Plant Maintenance | 1 054 747 \$ | 50% | 50% | 527 374 \$ | 360 483 \$ | 166 890 \$ | 11 655 |
| Bio-Medical Engineering/Medical Physics | 168 194 \$ | 50% | 50% | 84 097 \$ | 84 097 \$ | - \$ | 2 449 |
| Registration | 361 041 \$ | 50% | 50% | 180 521 \$ | 168 628 \$ | 11 892 \$ | 6 509 |
| Admission/Discharge Coordination | 225 454 \$ | 50% | 50% | 112 727 \$ | 110 921 \$ | 1 806 \$ | 2 388 |
| Health Records | 390 380 \$ | 50% | 50% | 195 190 \$ | 195 190 \$ | - \$ | 7 158 |
| Service Recipient Food Services | (171 272)\$ | 50% | 50% | (85 636)\$ | (85 636) \$ | - \$ | (4 085) |
| Nursing Inpatient Services | 3 176 566 \$ | | | 1 743 984 \$ | 1 589 646 \$ | 154 338 \$ | 38 261 |
| Medical and Surgical Nursing Unit | 829 716 \$ | 50% | 50% | 414 858 \$ | 414 858 \$ | - \$ | 11 283 |
| Intensive Care Nursing Unit | 332 686 \$ | 50% | 50% | 166 343 \$ | 122 173 \$ | 44 170 \$ | 2 390 |
| Operating Room and PARR | 871 685 \$ | 50% | 50% | 435 843 \$ | 325 674 \$ | 110 168 \$ | 6 331 |
| Mental Health and Addiction Services Nursing Unit | 519 676 \$ | 50% | 50% | 259 838 \$ | 259 838 \$ | - \$ | 6 088 |
| Long-Term Care Nursing Unit | 622 803 \$ | 75% | 75% | 467 102 \$ | 467 102 \$ | - \$ | 12 170 |
| Ambulatory Care Services | 1 014 598 \$ | | | 545 635 \$ | 388 305 \$ | 157 330 \$ | 8 491 |
| Specialty Day/Night Care | 468 003 \$ | 75% | 50% | 272 337 \$ | 115 008 \$ | 157 330 \$ | 2 030 |
| Specialty Clinics | 546 595 \$ | 50% | 50% | 273 298 \$ | 273 298 \$ | - \$ | 6 462 |
| Diagnostic and Therapeutic Services | 2 314 153 \$ | | | 1 157 076 \$ | 1 139 395 \$ | 17 682 \$ | 29 869 |
| Clinical Laboratory | 880 962 \$ | 50% | 50% | 440 481 \$ | 440 481 \$ | - \$ | 11 986 |
| Non-Invasive Cardiology and Vascular Laboratories | 268 764 \$ | 50% | 50% | 134 382 \$ | 133 534 \$ | 848 \$ | 4 122 |
| Clinical Nutrition | 434 381 \$ | 50% | 50% | 217 191 \$ | 210 414 \$ | 6 776 \$ | 4 755 |
| Physiotherapy | 207 963 \$ | 50% | 50% | 103 981 \$ | 103 981 \$ | - \$ | 2 840 |
| Occupational Therapy | 313 166 \$ | 50% | 50% | 156 583 \$ | 154 145 \$ | 2 439 \$ | 3 925 |
| Audiology and Speech/Language Pathology | 159 280 \$ | 50% | 50% | 79 640 \$ | 76 241 \$ | 3 399 \$ | 1 770 |
| Social Work | 49 637 \$ | 50% | 50% | 24 818 \$ | 20 599 \$ | 4 220 \$ | 471 |
| Psychology | 1 477 113 \$ | 50% | 50% | 738 557 \$ | 690 366 \$ | 48 191 \$ | 5 279 |
| GRAND TOTAL | 14 167 554 \$ | | | 7 333 284 \$ | 6 319 553 \$ | 1 013 731 \$ | 177 122 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital Régional Chaleur

| | Total Potential | | | Target to a | achieve | | |
|---|-------------------------------------|-------------------|------------------|--------------------------|----------------------------|----------------------------------|--------------------|
| | Savings Adjusted for | | | | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 11 765 863 \$ | Hours | Expenses | 6 216 874 \$ | 4 316 489 \$ | 1 900 385 \$ | |
| Administrative and Support Services Administration | 3 315 236 \$ | 75% | 75% | 2 486 427 \$ | 1 815 473 \$ | 670 954 \$ | 22 05 |
| Finance | 462 213 \$ | 50% | 50% | 231 107 \$ | 231 107 \$ | - \$ | 7 37 |
| Systems Support | 210 003 \$ | 35% | 0% | 9 466 \$ | 9 070 \$ | - φ 395 \$ | 210 |
| Communications | 231 206 \$ | 50% | 50% | 115 603 \$ | 115 603 \$ | - \$ | 4 67 |
| Material Management | 686 909 \$ | 50% 50% | 50% 50% | | 343 455 \$ | - \$ - \$ | 12 708 |
| | 870 184 \$ | 50% 50% | 50% 50% | 343 455 \$ 435 092 \$ | 435 092 \$ | - \$ - \$ | 19 429 |
| Housekeeping | 544 058 \$ | 50% 50% | 50% 50% | 272 029 \$ | 435 092 \$ 272 029 \$ | - \$ - \$ | 12 18 |
| Laundry and Linen Plant Operation | 1 377 857 \$ | 50% 50% | 50% 50% | 688 929 \$ | (19 018) \$ | - ъ 707 947 \$ | (591 |
| l ' | 392 980 \$ | 50% 50% | 50% 50% | 196 490 \$ | 196 490 \$ | 707 947 \$ - \$ | 9 22 |
| Plant Security Plant Maintenance | 1 585 338 \$ | 50% 50% | 50% 50% | 792 669 \$ | 273 394 \$ | - ֆ 519 275 \$ | 9 22: 7 930 |
| Bio-Medical Engineering/Medical Physics | 377 644 \$ | 50% 50% | 50% 50% | 188 822 \$ | 273 394 \$ 188 822 \$ | 519 <i>21</i> 5 \$ - \$ | 7 930 5 548 |
| , | 1 7 | 50% 50% | 50% 50% | 95 997 \$ | 95 997 \$ | I | |
| Registration Admission/Discharge Coordination | 191 995 \$ 94 183 \$ | 50% 50% | 50% 50% | 47 091 \$ | 95 997 \$ 45 278 \$ | - \$ 1 814 \$ | 3 569 958 |
| Health Records | 627 396 \$ | 50% 50% | 50% 50% | 313 698 \$ | 313 698 \$ | 1014 \$ - \$ | 11 228 |
| | | 30% | 30% | 3 709 719 \$ | 2 249 645 \$ | 1 460 074 \$ | 53 77 |
| Nursing Inpatient Services | 7 237 091 \$ 1 965 734 \$ | 50% | 50% | 982 867 \$ | 2 249 643 \$ 924 078 \$ | 1 460 074 \$ 58 789 \$ | 23 836 |
| Medical and Surgical Nursing Unit | 840 076 \$ | 50% 50% | 50% 50% | 420 038 \$ | 312 712 \$ | 107 326 \$ | 23 030 6 597 |
| Intensive Care Nursing Unit Obstetrics Nursing Unit | 446 100 \$ | 50% 50% | 50% 50% | 223 050 \$ | 206 258 \$ | 107 326 \$ 16 792 \$ | 4 148 |
| | 3 536 788 \$ | 50% 50% | 50% 50% | 1 768 394 \$ | 206 258 \$ 491 228 \$ | 16 792 \$ 1 277 167 \$ | 10 322 |
| Operating Room and PARR Pediatric Nursing Unit | 83 701 \$ | 50% 50% | 50% | 41 851 \$ | 491220 \$ | | 10 32 |
| Long-Term Care Nursing Unit | 364 693 \$ | 50% 75% | 75% | 273 519 \$ | 273 519 \$ | - \$ - \$ | 7 836 |
| Ambulatory Care Services | 4 429 472 \$ | 13% | 75% | 2178 837 \$ | 1 188 831 \$ | 990 007 \$ | 26 678 |
| 1 | 2 065 529 \$ | 75% | 50% | 1 147 060 \$ | 342 888 \$ | 804 172 \$ | 7 41 |
| Specialty Day/Night Care Specialty Clinics | 1 742 522 \$ | 75% 50% | 50% 50% | 871 261 \$ | 342 888 \$ 685 427 \$ | 185 834 \$ | 7 4 1: 15 610 |
| Day Surgery Pre- and Post-Operative Care | 321 032 \$ | 50% 50% | 50% 50% | 160 516 \$ | 160 516 \$ | 100 034 \$ - \$ | 3 64 |
| Diagnostic and Therapeutic Services | 4 420 656 \$ | 30% | 30% | 2 210 328 \$ | 1 729 419 \$ | 480 909 \$ | 46 52 |
| | 720 372 \$ | 50% | 50% | 360 186 \$ | 360 186 \$ | 400 909 \$ - \$ | 10 226 |
| Clinical Laboratory | 1 275 559 \$ | 50% 50% | 50% 50% | 637 780 \$ | 199 439 \$ | - 5 438 340 \$ | 5 72 |
| Medical Imaging | , | | 50% 50% | | 199 439 \$ | , | |
| Non-Invasive Cardiology and Vascular Laboratories Pharmacv | 211 473 \$ 442 204 \$ | 50% 50% | 50% 50% | 105 737 \$ 221 102 \$ | 221 102 \$ | - \$ - \$ | 3 989 6 200 |
| | | | | | | т | |
| Clinical Nutrition | 197 753 \$ | 50% | 50% | 98 876 \$ | 98 876 \$ | - \$ | 2 590 |
| Physiotherapy | 241 975 \$ | 50% | 50% | 120 988 \$ | 120 988 \$ | - \$ | 3 069 |
| Occupational Therapy | 346 680 \$ | 50% | 50% | 173 340 \$ | 173 340 \$ | - \$ | 4 289 |
| Audiology and Speech/Language Pathology | 654 600 \$ | 50% | 50% | 327 300 \$ | 291 353 \$ | 35 947 \$ | 6 710 |
| Social Work | 330 039 \$ | 50% | 50% | 165 020 \$ | 158 397 \$ | 6 622 \$ | 3 722 |
| Psychology | 220 772 \$ | 50% | 50% | 110 386 \$ | 110 386 \$ | - \$ | 2 508 |
| GRAND TOTAL | 27 853 082 \$ | | | 14 315 758 \$ | 9 484 384 \$ | 4 831 374 \$ | 243 478 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers.

Grant Thornton

97 Totals represent only non performing centers Source: CIHI data for 2010-2011

An instinct for growth

Potential Savings when Compared to the Canadian Average Hôpital de l'Enfant-Jésus RHSJ

| | Total Potential | | | Target to a | achieve | | | |
|---|---|-----|------------------------------|--|---|-------------------|---|--|
| ACTIVITY SECTOR Functional Centre | Savings Adjusted for 2011-2012 (Target of 100%) | | Target for Other Expenses | Wi Total Targeted Savings Adjusted for 2011-2012 | H (Adjusted for 2011- 2012) X Hourly Rate | Other Expenses | Worked Hours Adjusted for 2011-2012 | |
| Administrative and Support Services | 160 899 \$ | | | 67 795 \$ | 67 776 \$ | 19 \$ | 1 976 | |
| Finance | 627 \$ | 50% | 50% | 314 \$ | 314 \$ | - \$ | 10 | |
| Systems Support | 64 039 \$ | 35% | 0% | 19 365 \$ | 19 346 \$ | 19 \$ | 468 | |
| Material Management | 64 095 \$ | 50% | 50% | 32 047 \$ | 32 047 \$ | - \$ | 1 191 | |
| Housekeeping | 357 659 \$ | 50% | 50% | 178 829 \$ | 165 731 \$ | 13 099 \$ | 7 626 | |
| Plant Operation | 1 050 221 \$ | 50% | 50% | 525 110 \$ | 131 127 \$ | 393 983 \$ | 4 018 | |
| Plant Security | 114 501 \$ | 50% | 50% | 57 250 \$ | 56 860 \$ | 391 \$ | 3 644 | |
| Bio-Medical Engineering/Medical Physics | 59 833 \$ | 50% | 50% | 29 917 \$ | 29 917 \$ | - \$ | 892 | |
| Registration | 413 558 \$ | 50% | 50% | 206 779 \$ | 199 893 \$ | 6 886 \$ | 7 749 | |
| Health Records | 160 101 \$ | 50% | 50% | 80 051 \$ | 80 051 \$ | - \$ | 3 458 | |
| Service Recipient Food Services | (27 068) \$ | 50% | 50% | (13 534)\$ | (13 534) \$ | - \$ | (574) | |
| Nursing Inpatient Services | 744 824 \$ | | | 372 412 \$ | 372 412 \$ | - \$ | 9 245 | |
| Medical and Surgical Nursing Unit | 744 824 \$ | 50% | 50% | 372 412 \$ | 372 412 \$ | - \$ | 9 245 | |
| Ambulatory Care Services | 1 059 430 \$ | | | 589 440 \$ | 179 173 \$ | 410 266 \$ | 3 850 | |
| Specialty Day/Night Care | 1 059 430 \$ | 75% | 50% | 589 440 \$ | 179 173 \$ | 410 266 \$ | 3 850 | |
| Diagnostic and Therapeutic Services | - \$ | | | - \$ | - \$ | - \$ | | |
| Non-Invasive Cardiology and Vascular Laboratories | 64 513 \$ | 50% | 50% | 32 256 \$ | 25 465 \$ | 6 791 \$ | 932 | |
| GRAND TOTAL | 1 965 153 \$ | | | 1 029 646 \$ | 619 361 \$ | 410 286 \$ | 15 071 | |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital de Tracadie-Sheila

| | Total Potential | | | Target to | achieve | | |
|---|----------------------|-------|------------------|------------------------|-----------------------|------------|--------------------|
| | Savings Adjusted for | | | W | H (Adjusted for 2011- | | Worked |
| ACTIVITY SECTOR | 2011-2012 (Target | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | of 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 2 604 685 \$ | | | 1 259 817 \$ | 889 152 \$ | 370 665 \$ | 33 030 |
| Systems Support | 105 931 \$ | 35% | 0% | 10 440 \$ | 10 275 \$ | 165 \$ | 249 |
| Material Management | 247 183 \$ | 50% | 50% | 123 591 \$ | 111 592 \$ | 11 999 \$ | 4 360 |
| Housekeeping | 126 383 \$ | 50% | 50% | 63 191 \$ | 54 748 \$ | 8 444 \$ | 2 671 |
| Laundry and Linen | 277 455 \$ | 50% | 50% | 138 727 \$ | 131 463 \$ | 7 264 \$ | 6 075 |
| Plant Operation | 1 405 461 \$ | 50% | 50% | 702 730 \$ | 363 080 \$ | 339 651 \$ | 11 712 |
| Plant Security | 97 523 \$ | 50% | 50% | 48 762 \$ | 48 762 \$ | - \$ | 3 152 |
| Bio-Medical Engineering/Medical Physics | 113 319 \$ | 50% | 50% | 56 659 \$ | 56 659 \$ | - \$ | 1 689 |
| Registration | 180 598 \$ | 50% | 50% | 90 299 \$ | 90 299 \$ | - \$ | 3 547 |
| Admission/Discharge Coordination | 56 970 \$ | 50% | 50% | 28 485 \$ | 27 828 \$ | 657 \$ | 530 |
| Health Records | 102 864 \$ | 50% | 50% | 51 432 \$ | 51 432 \$ | - \$ | 1 787 |
| Service Recipient Food Services | 45 493 \$ | 50% | 50% | 22 746 \$ | 19 604 \$ | 3 143 \$ | 941 |
| Nursing Inpatient Services | 1 771 328 \$ | | | 885 664 \$ | 832 418 \$ | 53 246 \$ | 21 747 |
| Medical and Surgical Nursing Unit | 1 771 328 \$ | 50% | 50% | 885 664 \$ | 832 418 \$ | 53 246 \$ | 21 747 |
| Ambulatory Care Services | 2 556 493 \$ | | | 459 658 \$ | 196 038 \$ | 263 620 \$ | 3 779 |
| Specialty Day/Night Care | 788 624 \$ | 75% | 50% | 459 658 \$ | 196 038 \$ | 263 620 \$ | 3 779 |
| Specialty Clinics | 638 243 \$ | 50% | 50% | 319 121 \$ | 215 737 \$ | 103 384 \$ | 4 779 |
| Diagnostic and Therapeutic Services | 476 264 \$ | | | 238 132 \$ | 216 813 \$ | 21 319 \$ | 6 434 |
| Medical Imaging | 160 383 \$ | 50% | 50% | 80 192 \$ | 58 873 \$ | 21 319 \$ | 1 626 |
| Non-Invasive Cardiology and Vascular Laboratories | 31 706 \$ | 50% | 50% | 15 853 \$ | 12 332 \$ | 3 521 \$ | 445 |
| Pharmacy | 98 061 \$ | 50% | 50% | 49 031 \$ | 49 031 \$ | - \$ | 1 945 |
| Physiotherapy | 86 903 \$ | 50% | 50% | 43 451 \$ | 43 451 \$ | - \$ | 1 190 |
| Occupational Therapy | 130 916 \$ | 50% | 50% | 65 458 \$ | 65 458 \$ | - \$ | 1 673 |
| Audiology and Speech/Language Pathology | 36 410 \$ | 50% | 50% | 18 205 \$ | 18 205 \$ | - \$ | 425 |
| Social Work | 261 \$ | 50% | 50% | 130 \$ | - \$ | 130 \$ | |
| GRAND TOTAL | 7 408 769 \$ | | | 2 843 270 \$ | 2 134 421 \$ | 708 850 \$ | 64 990 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Hôpital de Lamèque

| | Total Potential | Target to achieve | | | | | | |
|---|----------------------|-------------------|------------------|------------------------|-------------|-----------|--------------------|--|
| | Savings Adjusted for | | | WH (Adjusted for 2011- | | | Worked | |
| ACTIVITY SECTOR | 2011-2012 (Target of | | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for | |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 | |
| Administrative and Support Services | 156 143 \$ | | | 72 034 \$ | 60 323 \$ | 11 711 \$ | 2 787 | |
| Finance | (1 142)\$ | 50% | 50% | (571)\$ | (571) \$ | - \$ | (19) | |
| Systems Support | 15 432 \$ | 35% | 0% | 1 679 \$ | 1 656 \$ | 23 \$ | 40 | |
| Material Management | 67 682 \$ | 50% | 50% | 33 841 \$ | 15 118 \$ | 18 723 \$ | 596 | |
| Housekeeping | 36 865 \$ | 50% | 50% | 18 432 \$ | 16 947 \$ | 1 485 \$ | 737 | |
| Bio-Medical Engineering/Medical Physics | 12 529 \$ | 50% | 50% | 6 265 \$ | 6 265 \$ | - \$ | 187 | |
| Health Records | 47 765 \$ | 50% | 50% | 23 882 \$ | 23 155 \$ | 728 \$ | 942 | |
| Service Recipient Food Services | 92 459 \$ | 50% | 50% | 46 229 \$ | 36 026 \$ | 10 203 \$ | 1 843 | |
| Nursing Inpatient Services | 228 101 \$ | | | 114 051 \$ | 114 051 \$ | - \$ | 2 740 | |
| Medical and Surgical Nursing Unit | 228 101 \$ | 50% | 50% | 114 051 \$ | 114 051 \$ | - \$ | 2 740 | |
| Diagnostic and Therapeutic Services | (5 770) \$ | | | (2 885) \$ | (2 885) \$ | - \$ | (73) | |
| Medical Imaging | (5 770) \$ | 50% | 50% | (2 885)\$ | (2 885)\$ | - \$ | (73) | |
| Non-Invasive Cardiology and Vascular Laboratories | 14 890 \$ | 50% | 50% | 7 445 \$ | 4 270 \$ | 3 175 \$ | 178 | |
| GRAND TOTAL | 378 474 \$ | | | 183 200 \$ | 171 488 \$ | 11 711 \$ | 5 454 | |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers



Potential Savings when Compared to the Canadian Average Miramichi Regional Hospital

| | Total Potential | Target to achieve | | | | | |
|---|----------------------|------------------------|------------------|------------------------|--------------|--------------|--------------------|
| | Savings Adjusted for | WH (Adjusted for 2011- | | | | Worked | |
| ACTIVITY SECTOR | 2011-2012 (Target of | Target for Worked | Target for Other | Total Targeted Savings | 2012) X | Other | Hours Adjusted for |
| Functional Centre | 100%) | Hours | Expenses | Adjusted for 2011-2012 | Hourly Rate | Expenses | 2011-2012 |
| Administrative and Support Services | 3 921 559 \$ | | | 1 696 155 \$ | 1 510 105 \$ | 186 050 \$ | 51 107 |
| Finance | 104 660 \$ | 50% | 50% | 52 330 \$ | 52 330 \$ | - \$ | 1 572 |
| Systems Support | 637 333 \$ | 35% | 0% | 107 304 \$ | 106 587 \$ | 716 \$ | 2 447 |
| Communications | 131 404 \$ | 50% | 50% | 65 702 \$ | 65 702 \$ | - \$ | 2 758 |
| Material Management | 689 969 \$ | 50% | 50% | 344 984 \$ | 289 165 \$ | 55 820 \$ | 10 262 |
| Housekeeping | 256 468 \$ | 50% | 50% | 128 234 \$ | 128 234 \$ | - \$ | 5 391 |
| Laundry and Linen | 348 945 \$ | 50% | 50% | 174 472 \$ | 86 624 \$ | 87 848 \$ | 3 140 |
| Plant Operation | 161 839 \$ | 50% | 50% | 80 919 \$ | 50 598 \$ | 30 321 \$ | 1 642 |
| Plant Security | 205 051 \$ | 50% | 50% | 102 526 \$ | 102 526 \$ | - \$ | 6 198 |
| Plant Maintenance | 389 257 \$ | 50% | 50% | 194 628 \$ | 194 628 \$ | - \$ | 5 706 |
| Bio-Medical Engineering/Medical Physics | 130 175 \$ | 50% | 50% | 65 088 \$ | 65 088 \$ | - \$ | 1 863 |
| Admission/Discharge Coordination | 450 170 \$ | 50% | 50% | 225 085 \$ | 213 741 \$ | 11 345 \$ | 4 659 |
| Health Records | 309 766 \$ | 50% | 50% | 154 883 \$ | 154 883 \$ | - \$ | 5 471 |
| Nursing Inpatient Services | 3 892 309 \$ | | | 2 073 759 \$ | 1 410 130 \$ | 663 629 \$ | 32 281 |
| Medical and Surgical Nursing Unit | 761 839 \$ | 50% | 50% | 380 920 \$ | 194 367 \$ | 186 553 \$ | 5 127 |
| Intensive Care Nursing Unit | 715 753 \$ | 50% | 50% | 357 876 \$ | 236 078 \$ | 121 798 \$ | 4 764 |
| Obstetrics Nursing Unit | 112 118 \$ | 50% | 50% | 56 059 \$ | - \$ | 56 059 \$ | |
| Operating Room and PARR | 1 060 848 \$ | 50% | 50% | 530 424 \$ | 429 540 \$ | 100 883 \$ | 8 479 |
| Pediatric Nursing Unit | 69 832 \$ | 50% | 50% | 34 916 \$ | - \$ | 34 916 \$ | |
| Mental Health and Addiction Services Nursing Unit | 661 501 \$ | 50% | 50% | 330 751 \$ | 246 986 \$ | 83 764 \$ | 5 748 |
| Long-Term Care Nursing Unit | 510 418 \$ | 75% | 75% | 382 814 \$ | 303 159 \$ | 79 655 \$ | 8 163 |
| Ambulatory Care Services | 1 049 222 \$ | | | 553 897 \$ | 267 294 \$ | 286 604 \$ | 5 968 |
| Specialty Day/Night Care | 647 890 \$ | 75% | 50% | 353 231 \$ | 87 859 \$ | 265 372 \$ | 1 937 |
| Specialty Clinics | 401 332 \$ | 50% | 50% | 200 666 \$ | 179 435 \$ | 21 232 \$ | 4 032 |
| Diagnostic and Therapeutic Services | 1 601 442 \$ | | | 796 797 \$ | 735 848 \$ | 60 949 \$ | 18 899 |
| Medical Imaging | 295 811 \$ | 50% | 50% | 147 906 \$ | 147 906 \$ | - \$ | 3 879 |
| Non-Invasive Cardiology and Vascular Laboratories | 55 007 \$ | 50% | 50% | 27 504 \$ | 27 504 \$ | - \$ | 883 |
| Pharmacy | 307 566 \$ | 50% | 50% | 153 783 \$ | 111 920 \$ | 41 863 \$ | 3 165 |
| Clinical Nutrition | 333 449 \$ | 50% | 50% | 166 724 \$ | 152 357 \$ | 14 367 \$ | 3 722 |
| Physiotherapy | 204 935 \$ | 50% | 50% | 102 467 \$ | 102 467 \$ | - \$ | 2 591 |
| Occupational Therapy | 176 963 \$ | 50% | 50% | 88 481 \$ | 88 481 \$ | - \$ | 2 285 |
| Audiology and Speech/Language Pathology | 224 922 \$ | 50% | 50% | 112 461 \$ | 107 953 \$ | 4 508 \$ | 2 438 |
| Social Work | (5 058) \$ | 50% | 50% | (2 529)\$ | (2 740) \$ | 212 \$ | (64) |
| GRAND TOTAL | 10 464 531 \$ | | | 5 120 609 \$ | 3 923 377 \$ | 1 197 232 \$ | 108 257 |

Highlighted functional centers where excluded of the total as the performance ratio was outside of 3 standard deviation of the average for the group or non comparable to the Canadian average

Totals represent only non performing centers

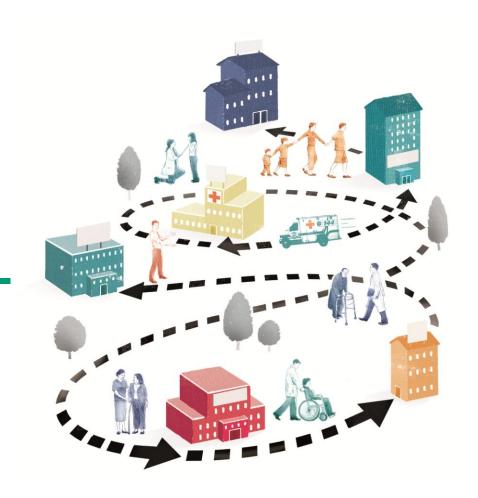




Financial Performance

Comparative Analysis 2010-2011

Comparison with the Canadian Selected Hospital



Selected Hospital by Functional Centre – Group 1

| ACTIVITY SECTOR | |
|---|--------------------------------------|
| Functional Centre | Selected Hospital |
| Administrative and Support Services | |
| Administration | ST. BONIFACE GENERAL HOSPITAL |
| Finance | PETERBOROUGH Regional Health Centre |
| Human Resources | PETERBOROUGH Regional Health Centre |
| Systems Support | PETERBOROUGH Regional Health Centre |
| Communications | NEWMARKET Southlake Regional |
| Material Management | ST. BONIFACE GENERAL HOSPITAL |
| Volunteer Services | THUNDER BAY Regional Health Sciences |
| Housekeeping | NEWMARKET Southlake Regional |
| Laundry and Linen | Kelowna General Hospital |
| Plant Operation | Red Deer Regional Hospital Centre |
| Plant Security | Burnaby Hospital |
| Plant Maintenance | KITCHENER Grand River |
| Bio-Medical Engineering/Medical Physics | TORONTO St Michael's |
| Registration | ST. BONIFACE GENERAL HOSPITAL |
| Admission/Discharge Coordination | Burnaby Hospital |
| Service Recipient Transport | N/A |
| Health Records | TORONTO St Michael's |
| Service Recipient Food Services | Red Deer Regional Hospital Centre |
| Nursing Inpatient Services | |
| Nursing Inpatient Administration | N/A |
| Medical and Surgical Nursing Unit | WINDSOR Regional |
| Intensive Care Nursing Unit | PETERBOROUGH Regional Health Centre |
| Obstetrics Nursing Unit | TORONTO St Joseph's |
| Operating Room and PARR | TORONTO North York General |
| Pediatric Nursing Unit | TORONTO North York General |
| Mental Health and Addiction Services Nursing Unit | TORONTO Rouge Valley |
| Mental Health Long-Term Care Nursing Unit | N/A |
| Physical Rehabilitation Nursing Unit | Cape Breton Healthcare Complex |
| Palliative Nursing Unit | Nanaimo Regional General Hospital |
| Long-Term Care Nursing Unit | NEWMARKET Southlake Regional |

| ACTIVITY SECTOR | |
|--|--------------------------------------|
| Functional Centre | Selected Hospital |
| Ambulatory Care Services | |
| Emergency | WINDSOR Regional |
| Specialty Day/Night Care | TORONTO St Joseph's |
| Specialty Clinics | THUNDER BAY Regional Health Sciences |
| Private Clinics | N/A |
| Day Surgery Combined Operating and Post-Anesthetic | |
| Recovery Room | N/A |
| Day Surgery Pre- and Post-Operative Care | TORONTO Rouge Valley |
| Diagnostic and Therapeutic Services | |
| Clinical Laboratory | Nanaimo Regional General Hospital |
| Medical Imaging | Nanaimo Regional General Hospital |
| Radiation Oncology | N/A |
| Electrodiagnostic Laboratories | TORONTO North York General |
| Non-Invasive Cardiology and Vascular Laboratories | WINDSOR Regional |
| Respiratory Services | N/A |
| Pharmacy | Royal University Hospital |
| Clinical Nutrition | ST. BONIFACE GENERAL HOSPITAL |
| Physiotherapy | Kelowna General Hospital |
| Occupational Therapy | TORONTO Rouge Valley |
| Audiology and Speech/Language Pathology | N/A |
| Rehabilitation Engineering | N/A |
| Social Work | TORONTO St Michael's |
| Psychology | N/A |
| Pastoral Care | N/A |
| Recreation | WINDSOR Regional |
| Child Life | TORONTO North York General |
| Community Health Services | |
| Case Management | N/A |
| Community Clinics/Programs | N/A |
| Community Day/Night Care | N/A |
| Home Nursing | N/A |
| Home Support | N/A |
| Health Promotion and Community Development | N/A |
| Communicable Disease Prevention and Control | N/A |
| Cancer Prevention and Control | N/A |
| Community Mental Health Services | TORONTO St Michael's |
| Community Addiction Services | N/A |
| Residential Care Unit | N/A |



Selected Hospital by Functional Centre – Group 2

| ACTIVITY SECTOR | |
|---|------------------------------|
| Functional Centre | Selected Hospital |
| Administrative and Support Services | |
| Administration | OWEN SOUND Grey Bruce |
| Finance | CHATHAM-Kent Health Alliance |
| Human Resources | Aberdeen Hospital |
| Systems Support | CORNWALL Community |
| Communications | OTTAWA Montfort |
| Material Management | Vernon Jubilee Hospital |
| Volunteer Services | Aberdeen Hospital |
| Housekeeping | Chilliwack General Hospital |
| Laundry and Linen | OWEN SOUND Grey Bruce |
| Plant Operation | Chilliwack General Hospital |
| Plant Security | CORNWALL Community |
| Plant Maintenance | Yarmouth Regional Hospital |
| Bio-Medical Engineering/Medical Physics | Cowichan District Hospital |
| Registration | BRANTFORD Brant Community |
| Admission/Discharge Coordination | Penticton Regional Hospital |
| Service Recipient Transport | N/A |
| Health Records | Aberdeen Hospital |
| Service Recipient Food Services | Colchester Regional Hospital |
| Nursing Inpatient Services | |
| Nursing Inpatient Administration | N/A |
| Medical and Surgical Nursing Unit | Valley Regional Hospital |
| Intensive Care Nursing Unit | Colchester Regional Hospital |
| Obstetrics Nursing Unit | TIMMINS & District General |
| Operating Room and PARR | Cowichan District Hospital |
| Pediatric Nursing Unit | Victoria Hospital |
| Mental Health and Addiction Services Nursing Unit | CORNWALL Community |
| Mental Health Long-Term Care Nursing Unit | N/A |
| Physical Rehabilitation Nursing Unit | N/A |
| Palliative Nursing Unit | N/A |
| Long-Term Care Nursing Unit | BRANTFORD Brant Community |

| ACTIVITY SECTOR | |
|---|------------------------------|
| Functional Centre | Selected Hospital |
| Ambulatory Care Services | |
| Emergency | BRANTFORD Brant Community |
| Specialty Day/Night Care | Penticton Regional Hospital |
| Specialty Clinics | CHATHAM-Kent Health Alliance |
| Private Clinics | N/A |
| Day Surgery Combined Operating and Post- | |
| Anesthetic Recovery Room | N/A |
| Day Surgery Pre- and Post-Operative Care | Aberdeen Hospital |
| Diagnostic and Therapeutic Services | |
| Clinical Laboratory | Cowichan District Hospital |
| Medical Imaging | Valley Regional Hospital |
| Radiation Oncology | OWEN SOUND Grey Bruce |
| Electrodiagnostic Laboratories | N/A |
| Non-Invasive Cardiology and Vascular Laboratories | Aberdeen Hospital |
| Respiratory Services | N/A |
| Pharmacy | Valley Regional Hospital |
| Clinical Nutrition | OTTAWA Montfort |
| Physiotherapy | CORNWALL Community |
| Occupational Therapy | Penticton Regional Hospital |
| Audiology and Speech/Language Pathology | CORNWALL Community |
| Rehabilitation Engineering | N/A |
| Social Work | Chilliwack General Hospital |
| Psychology | N/A |
| Pastoral Care | N/A |
| Recreation | BRANTFORD Brant Community |
| Child Life | N/A |



Selected Hospital by Functional Centre – Group 3

| ACTIVITY SECTOR | |
|---|--|
| Functional Centre | Selected Hospital |
| Administrative and Support Services | |
| Administration | Kootenay Lake Hospital |
| Finance | Preeceville & District Health Centre (Acute) |
| Human Resources | INGERSOLL Alexandra |
| Systems Support | ARNPRIOR & District Memorial |
| Communications | Fort Saskatchewan Health Centre |
| Material Management | Fort Saskatchewan Health Centre |
| Housekeeping | Claresholm General Hosptial |
| Laundry and Linen | Shuswap Lake General Hospital |
| Plant Maintenance | Sundre Hospital and Care Centre |
| Bio-Medical Engineering/Medical Physics | Queens General Hospital |
| Registration | INGERSOLL Alexandra |
| Health Records | Preeceville & District Health Centre (Acute) |
| Service Recipient Food Services | Assiniboia Union Hospital |
| Nursing Inpatient Services | |
| Medical and Surgical Nursing Unit | Shuswap Lake General Hospital |
| Operating Room and PARR | Inverness Consolidated Memorial Hospital |
| Long-Term Care Nursing Unit | Sundre Hospital and Care Centre |
| Ambulatory Care Services | |
| Emergency | Queens General Hospital |
| Specialty Day/Night Care | Shuswap Lake General Hospital |
| Diagnostic and Therapeutic Services | |
| Clinical Laboratory | Shuswap Lake General Hospital |
| Medical Imaging | Roseway Hospital |
| Pharmacy | Biggar Hospital |
| Clinical Nutrition | Elk Valley Hospital |
| Physiotherapy | ARNPRIOR & District Memorial |
| Occupational Therapy | ARNPRIOR & District Memorial |



Potential Savings when Compared to the Selected Hospital Highlights

- If the New Brunswick hospitals operated at the first tier of their selected Canadian comparator hospital for each functional centre, the total potential savings could be \$ 329M
- This potential savings target is composed of:
 - \$ 203M in compensation representing an excess of 5 759 700 worked hours to produce an equivalent volume of service
 - \$ 125.8M more in other expenses
- All hospitals have a potential savings in both worked hours and other expenses
- The total potential savings by hospital ranges from \$ 207k to \$ 55M
- 19 of the 21 hospitals have a potential savings of more than \$ 1M (St. Joseph' Hospital was excluded as it is a chronic care facility)
- It is important to note that, within the administrative sectors, the allocation of corporate expenses may vary from one hospital to the other; it will therefore be necessary for each Network to analyze these sectors globally
- Given that this methodology «cherry picks» functional centres from specific hospitals without taking into
 consideration the allocation of expenses or the performance in the remainder of the facility, we do not recommend
 using it to set savings targets; however, it is useful to identify high performing services in selected hospitals for
 future referral and follow-up



Potential Savings when Compared to the Selected Hospital Summary by Hospital

| | | | | Total Potential | | | |
|-------|------|--|------------------|----------------------|------------------|----------------|--------------------|
| | | | | Savings Adjusted for | WH (Adjusted for | | Worked |
| | | | | 2011-2012 (Target of | 2011-2012) X | Other | Hours Adjusted for |
| Group | Zone | | 2010-2011 | 100%) | Hourly Rate | Expenses | 2011-2012 |
| | | Total Performance Gap | 1 406 243 946 \$ | | 203 036 150 \$ | 125 794 446 \$ | |
| 1 | 1A | Hôpital régional Dr-Georges -LDumont | 183 403 634 \$ | 1 | 24 709 394 \$ | 17 686 613 \$ | 709 651 |
| 3 | 1A | Hôpital Stella-Maris- de-Kent | 8 643 563 \$ | 1 406 107 \$ | 968 823 \$ | 437 284 \$ | 31 076 |
| 1 | 1B | The Moncton Hospital | 217 108 273 \$ | 55 032 984 \$ | 30 864 894 \$ | 24 168 090 \$ | 843 201 |
| 3 | 1B | Sackville Memorial Hospital | 9 230 510 \$ | · · | 1 152 140 \$ | 416 032 \$ | |
| 1 | 2B | Saint John Regional Hospital | 294 164 403 \$ | 63 280 621 \$ | 36 257 003 \$ | 27 023 618 \$ | 1 060 637 |
| 3 | 2B | St. Joseph's Hospital | 32 390 180 \$ | - \$ | - \$ | - \$ | - |
| 3 | 2B | Sussex Health Centre | 13 172 470 \$ | 2 678 073 \$ | 1 335 913 \$ | 1 342 160 \$ | 41 670 |
| 3 | 2B | Grand Manan Hospital | 2 144 754 \$ | 207 873 \$ | 180 770 \$ | 27 102 \$ | 5 941 |
| 3 | 2B | Charlotte County Hospital | 13 590 446 \$ | 3 855 981 \$ | 2 807 053 \$ | 1 048 928 \$ | 79 116 |
| 1 | 3B | Dr. Everett Chalmers Regional Hospital | 178 250 006 \$ | 37 104 072 \$ | 23 239 644 \$ | 13 864 428 \$ | 638 119 |
| 3 | 3B | Upper River Valley Hospital | 33 423 063 \$ | 10 169 411 \$ | 5 943 484 \$ | 4 225 927 \$ | 166 141 |
| 3 | 3B | Oromocto Public Hospital | 17 327 595 \$ | 3 270 054 \$ | 1 763 259 \$ | 1 506 795 \$ | 55 083 |
| 3 | 3B | Hotel-Dieu of St. Joseph | 12 973 219 \$ | 3 545 171 \$ | 2 284 880 \$ | 1 260 291 \$ | 69 194 |
| 2 | 4A | Hôpital régional d'Edmundston | 81 425 741 \$ | 20 558 474 \$ | 14 417 798 \$ | 6 140 675 \$ | 408 363 |
| 3 | 4A | Hôpital général de Grand-Sault | 11 895 802 \$ | 2 758 516 \$ | 2 027 867 \$ | 730 649 \$ | 54 355 |
| 3 | 4A | Hotel-Dieu Saint-Joseph de Saint-Quentin | 5 853 838 \$ | 1 707 921 \$ | 1 337 492 \$ | 370 430 \$ | 34 413 |
| 2 | 5A | Hôpital Régional de Campbellton | 71 430 110 \$ | 18 412 613 \$ | 14 073 959 \$ | 4 338 655 \$ | 425 744 |
| 2 | 6A | Hôpital régional Chaleur | 108 642 798 \$ | 35 035 606 \$ | 22 115 998 \$ | 12 919 609 \$ | 598 352 |
| 3 | 6A | Hôpital de l'Enfant-Jésus RHSJ | 7 987 501 \$ | 2 287 848 \$ | 1 285 937 \$ | 1 001 910 \$ | 32 135 |
| 3 | 6A | Hôpital de Tracadie -Sheila | 27 744 906 \$ | 8 232 894 \$ | 5 490 481 \$ | 2 742 413 \$ | 159 538 |
| 3 | 6A | Hôpital de Lamèque | 2 812 785 \$ | 466 980 \$ | 403 448 \$ | 63 532 \$ | 12 943 |
| 2 | 7B | Miramichi Regional Hospital | 72 628 349 \$ | 14 855 218 \$ | 10 375 913 \$ | 4 479 305 \$ | 299 672 |

Note: As St. Joseph's hospital is a chronic care facility (no acute care beds), it has not been included in the total potential savings

- The highest overall targeted potential savings are for Saint John Regional Hospital, The Moncton Hospital, Hôpital régional Dr-George-L.-Dumont, Dr. Everett Chalmers Regional Hospital and Hôpital régional Chaleur
- When combined, these hospitals account for \$233M in potential savings (71% of the NB total targeted potential savings)

Detailed tables by hospital and functional center are available in the supporting document



Potential Savings when Compared to the Selected Hospital Summary by Group and Network

| | | Total Potential Savings | WH (Adjusted for 2011- | | Worked |
|-----------------------|------------------------|-------------------------|------------------------|----------------|--------------------|
| | Total Direct Costs for | Adjusted for 2011-2012 | 2012) X | Other | Hours Adjusted for |
| | 2010-2011 | (Target of 100%) | Hourly Rate | Expenses | 2011-2012 |
| Total Performance Gap | 1 406 243 946 \$ | 328 830 596 \$ | 203 036 150 \$ | 125 794 446 \$ | 5 759 700 |
| By Group | | | | | |
| Group 1 | 872 926 316 \$ | 197 813 684 \$ | 115 070 935 \$ | 82 742 749 \$ | 3 251 607 |
| Group 2 | 334 126 998 \$ | 88 861 911 \$ | 60 983 668 \$ | 27 878 244 \$ | 1 732 130 |
| Group 3 | 199 190 632 \$ | 42 155 001 \$ | 26 981 547 \$ | 15 173 454 \$ | 775 963 |
| By Network | | | | | |
| Vitalité | 509 840 678 \$ | 133 262 967 \$ | 86 831 197 \$ | 46 431 770 \$ | 2 466 570 |
| Horizon | 896 403 268 \$ | 195 567 629 \$ | 116 204 953 \$ | 79 362 676 \$ | 3 293 130 |

Totals represent only non performing centers

Raymond Chabot Grant Thornton

An instinct for growth

Potential Savings when Compared to the Selected Hospital Summary by Functional Center

| | Total Potential Savings | | | |
|--|-------------------------|-----------------------------|---------------|------------------------|
| ACTIVITY SECTOR | Adjusted for 2011-2012 | WH (Adjusted for 2011-2012) | Other | Worked Hours |
| Functional Centre | (Target of 100%) | X Hourly Rate | Expenses | Adjusted for 2011-2012 |
| Administrative and Support Services | 116 998 943 \$ | 82 463 506 \$ | 34 535 437 \$ | 2 842 962 |
| Administration | 11 169 407 \$ | 5 730 200 \$ | 5 439 208 \$ | 77 23 |
| Finance | 3 215 380 \$ | 2 932 436 \$ | 282 944 \$ | 85 456 |
| Human Resources | 1 998 599 \$ | 1 608 391 \$ | 390 208 \$ | 37 48 |
| Systems Support | 12 404 547 \$ | 9 284 993 \$ | 3 119 554 \$ | 214 742 |
| Communications | 3 367 456 \$ | 2 422 850 \$ | 944 606 \$ | 95 898 |
| Material Management | 7 061 703 \$ | 5 156 465 \$ | 1 905 238 \$ | 192 417 |
| Volunteer Services | 446 569 \$ | 396 539 \$ | 50 030 \$ | 11 860 |
| Housekeeping | 16 476 741 \$ | 16 105 101 \$ | 371 640 \$ | 698 86 |
| Laundry and Linen | 13 557 524 \$ | 4 735 358 \$ | 8 822 167 \$ | 205 738 |
| Plant Operation | 7 901 166 \$ | 4 161 673 \$ | 3 739 493 \$ | 127 40 |
| Plant Security | 3 842 150 \$ | 3 321 191 \$ | 520 959 \$ | 188 25 |
| Plant Maintenance | 14 857 126 \$ | 7 478 912 \$ | 7 378 214 \$ | 244 74 |
| Bio-Medical Engineering/Medical Physics | 3 197 168 \$ | 2 450 172 \$ | 746 996 \$ | 72 540 |
| Registration | 4 459 188 \$ | 4 226 097 \$ | 233 092 \$ | 161 074 |
| Admission/Discharge Coordination | 1 629 235 \$ | 1 549 009 \$ | 80 225 \$ | 32 832 |
| Service Recipient Transport | - \$ | - \$ | - \$ | |
| Health Records | 8 212 433 \$ | 8 167 475 \$ | 44 958 \$ | 290 32 |
| Service Recipient Food Services | 3 202 551 \$ | 2 736 646 \$ | 465 905 \$ | 106 097 |
| Nursing Inpatient Services | 93 431 387 \$ | 66 907 190 \$ | 26 524 196 \$ | 1 612 56 |
| Nursing Inpatient Administration | - \$ | - \$ | - \$ | |
| Medical and Surgical Nursing Unit | 46 909 739 \$ | 41 375 501 \$ | 5 534 238 \$ | 1 029 899 |
| Intensive Care Nursing Unit | 1 473 655 \$ | 677 277 \$ | 796 378 \$ | 14 014 |
| Obstetrics Nursing Unit | 2 635 018 \$ | 2 520 727 \$ | 114 291 \$ | 51 010 |
| Operating Room and PARR | 27 745 240 \$ | 9 330 120 \$ | 18 415 120 \$ | 198 122 |
| Pediatric Nursing Unit | 1 704 631 \$ | 1 413 331 \$ | 291 299 \$ | 31 41 |
| Mental Health and Addiction Services Nursing Unit | 4 843 727 \$ | 4 205 066 \$ | 638 661 \$ | 94 483 |
| Mental Health Long-Term Care Nursing Unit | - \$ | - \$ | - \$ | |
| Physical Rehabilitation Nursing Unit | 1 568 809 \$ | 1 170 930 \$ | 397 879 \$ | 28 710 |
| Palliative Nursing Unit | 558 983 \$ | 363 927 \$ | 195 056 \$ | 7 184 |
| Long-Term Care Nursing Unit | 5 991 584 \$ | 5 850 310 \$ | 141 274 \$ | 157 722 |
| Ambulatory Care Services | 60 602 102 \$ | 25 455 055 \$ | 35 147 047 \$ | 570 888 |
| Emergency | 10 977 486 \$ | 8 145 943 \$ | 2 831 543 \$ | 185 483 |
| Specialty Day/Night Care | 30 809 135 \$ | 5 410 286 \$ | 25 398 849 \$ | 115 80 |
| Specialty Clinics | 16 156 748 \$ | 9 488 019 \$ | 6 668 729 \$ | 214 67 |
| Private Clinics | - \$ | - \$ | - \$ | |
| Day Surgery Combined Operating and Post-Anesthetic Recovery Room | - \$ | - \$ | - \$ | |
| Day Surgery Pre- and Post-Operative Care | 2 658 733 \$ | 2 410 807 \$ | 247 926 \$ | 54 92 |

Totals represent only non performing centers Detailed tables by functional center are available in the supporting document 109 Source: CIHI data for 2010-2011



Potential Savings when Compared to the Selected Hospital Summary by Functional Center (Cont'd)

| | | 1 | | |
|---|-------------------------|-----------------------------|----------------|------------------------|
| | Total Potential Savings | | | |
| ACTIVITY SECTOR | Adjusted for 2011-2012 | WH (Adjusted for 2011-2012) | Other | Worked Hours |
| Functional Centre | (Target of 100%) | X Hourly Rate | Expenses | Adjusted for 2011-2012 |
| Diagnostic and Therapeutic Services | 57 667 802 \$ | 28 080 035 \$ | 29 587 766 \$ | 730 691 |
| Clinical Laboratory | 13 875 353 \$ | 3 900 726 \$ | 9 974 627 \$ | 106 322 |
| Medical Imaging Medical Imaging | 19 922 760 \$ | 2 242 967 \$ | 17 679 794 \$ | 64 325 |
| Radiation Oncology | - \$ | - \$ | - \$ | |
| Electrodiagnostic Laboratories | 352 238 \$ | 243 451 \$ | 108 788 \$ | 6 969 |
| Non-Invasive Cardiology and Vascular Laboratories | 1 017 513 \$ | 977 551 \$ | 39 962 \$ | 33 214 |
| Respiratory Services | - \$ | - \$ | - \$ | |
| Pharmacy | 6 373 988 \$ | 5 601 947 \$ | 772 040 \$ | 147 958 |
| Clinical Nutrition | 2 631 521 \$ | 2 553 250 \$ | 78 270 \$ | 61 104 |
| Physiotherapy | 5 058 583 \$ | 4 797 074 \$ | 261 509 \$ | 123 016 |
| Occupational Therapy | 4 674 107 \$ | 4 313 089 \$ | 361 018 \$ | 107 191 |
| Audiology and Speech/Language Pathology | 1 268 125 \$ | 1 119 568 \$ | 148 557 \$ | 25 721 |
| Rehabilitation Engineering | - \$ | - \$ | - \$ | |
| Social Work | 2 048 854 \$ | 1 923 284 \$ | 125 570 \$ | 43 194 |
| Psychology | - \$ | - \$ | - \$ | |
| Pastoral Care | - \$ | - \$ | - \$ | |
| Recreation | 234 590 \$ | 196 959 \$ | 37 631 \$ | 5 328 |
| Child Life | 210 170 \$ | 210 170 \$ | - \$ | 6 347 |
| Community Health Services | 130 363 \$ | 130 363 \$ | - \$ | 2 599 |
| Case Management | - \$ | - \$ | - \$ | |
| Community Clinics/Programs | - \$ | - \$ | - \$ | - |
| Community Day/Night Care | - \$ | - \$ | - \$ | |
| Home Nursing | - \$ | - \$ | - \$ | |
| Home Support | - \$ | - \$ | - \$ | |
| Health Promotion and Community Development | - \$ | - \$ | - \$ | |
| Communicable Disease Prevention and Control | - \$ | - \$ | - \$ | |
| Cancer Prevention and Control | - \$ | - \$ | - \$ | |
| Community Mental Health Services | 130 363 \$ | 130 363 \$ | - \$ | 2 599 |
| Community Addiction Services | - \$ | - \$ | - \$ | |
| Residential Care Unit | - \$ | - \$ | - \$ | |
| GRAND TOTAL | 328 830 596 \$ | 203 036 150 \$ | 125 794 446 \$ | 5 759 700 |

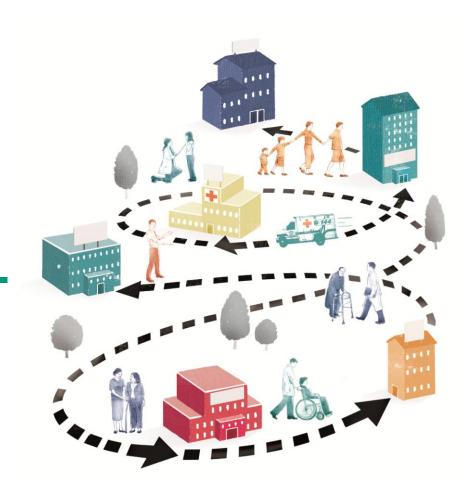
Totals represent only non performing centers Detailed tables by functional center are available in the supporting document





Extra Mural Programs

Internal Comparison Analysis 2011-2012



Extra Mural Programs Internal Comparison Analysis 2011-2012 Methodology

- This analysis is based on the Quarterly MIS Report of Hospital Services (Preliminary Data) for Extra Mural Programs in 2011-2012
- Productivity ratios were calculated for each Extra Mural Program and each zone. These ratios are:
 - Expenses / Attendance Days
 - Expenses / Visits
- Expenses represents the total cost of the Extra Mural Program in each zone
- The difference between the productivity ratio for the zone and the average productivity ratio for the Province is calculated. Once multiplied by the volume, a variance is obtained
- Total variances are equal to sum of non performing zones for each EMP



Extra Mural Programs Internal Comparison Analysis 2011-2012 Highlights

- Analysis of the internal performance in NB for the Extra Mural Programs indicates a significant performance gap in Zone 6 for Vitalité and Zones 1 and 3 for Horizon
- These gaps are mostly in Nursing Care, Occupational Therapy and Speech Language Services
- By improving productivity to the NB average, savings of more than \$8.0M could be achieved
- In the context of a shift from hospital based to community based services, we recommend that these potential
 productivity improvements be used to strengthen these services in order to reinforce the alternative to
 hospitalization



Extra Mural Programs Internal Comparison Analysis 2011-2012 Summary by Zone and by EMP

| | All EMPs to New Brunsv Excess Costs | ' ' |
|---------------------|--|--------------|
| New Brunswick Zones | EXP / AD | EXP / V |
| All Zones | 8 203 347 \$ | 8 327 395 \$ |
| Vitalité | | |
| RRS A Zone 1 | 340 808 \$ | 333 965 \$ |
| RRS A Zone 4 | 792 619 \$ | 771 022 \$ |
| RRS A Zone 5 | 745 502 \$ | 779 903 \$ |
| RRS A Zone 6 | 2 015 230 \$ | 2 015 331 \$ |
| Horizon | | |
| RHA B Zone 1 | 1 900 719 \$ | 1 916 682 \$ |
| RHA B Zone 2 | 390 866 \$ | 390 388 \$ |
| RHA B Zone 3 | 1 816 529 \$ | 1 924 694 \$ |
| RHA B Zone 7 | 201 074 \$ | 195 411 \$ |

| | All Zones to New Brunsw Excess Costs V | ' ' |
|--------------------------|---|--------------|
| Extra Mural Programs | EXP / AD | EXP / V |
| All EMPs | 8 203 347 \$ | 8 327 395 \$ |
| By EMP | | |
| EMP Nursing | 3 350 956 \$ | 3 420 530 \$ |
| EMP Occupational Therapy | 1 595 471 \$ | 1 639 150 \$ |
| EMP Speech Language | 1 073 572 \$ | 1 087 341 \$ |
| EMP Clinical Nutrition | 469 783 \$ | 468 724 \$ |
| EMP Physiotherapy | 459 182 \$ | 453 511 \$ |
| EMP Respiratory Therapy | 737 749 \$ | 741 400 \$ |
| EMP Social Work | 516 633 \$ | 516 740 \$ |
| EMP Pharmacy | - \$ | - \$ |

EXP represents the total expenses AD represents attendance days V represents visits

Totals represent only non performing centers Detailed tables by EMP are available in the supporting document



Extra Mural Programs Internal Comparison Analysis 2011-2012 RRS A Zone 1 (Vitalité)

| | RRS A Zone 1 Gross Data | | | | RRS A Zone 1 Performance ratios | | New Brunswick Average Performance Ratios | | RRS A Zone 1 to N Group Average E Variand | Excess Costs |
|--------------------------|-------------------------|------------|-----------------|------------|---------------------------------|-----------|---|----------|---|--------------|
| | | UPP Worked | Attendance Days | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 8 296 848 \$ | 145 512 | 65 873 | 67 458 | | | | | 340 808 \$ | 333 965 \$ |
| EMP Nursing | 5 461 907 \$ | 88 790 | 45 264 | 46 231 | 120,67 \$ | 118,14 \$ | 122,27 \$ | 120,23\$ | (142 490) \$ | (185 194)\$ |
| EMP Occupational Therapy | 708 429 \$ | 15 161 | 4 789 | 4 944 | 147,93 \$ | 143,29 \$ | 148,49 \$ | 144,27\$ | (8 575) \$ | (14 907) \$ |
| EMP Speech Language | 713 613 \$ | 15 367 | 5 511 | 5 874 | 129,49 \$ | 121,49 \$ | 141,73 \$ | 137,81\$ | (188 089)\$ | (250 829) \$ |
| EMP Clinical Nutrition | 228 028 \$ | 4 182 | 1 405 | 1 408 | 162,30 \$ | 161,95 \$ | 144,75 \$ | 144,06\$ | 73 390 \$ | 74 815 \$ |
| EMP Physiotherapy | 473 087 \$ | 10 150 | 3 683 | 3 737 | 128,45 \$ | 126,60 \$ | 102,10 \$ | 101,06\$ | 267 418 \$ | 259 150 \$ |
| EMP Respiratory Therapy | 479 841 \$ | 6 935 | 3 839 | 3 864 | 124,99 \$ | 124,18 \$ | 155,13 \$ | 153,93\$ | (209 019) \$ | (206 296) \$ |
| EMP Social Work | 231 943 \$ | 4 927 | 1 382 | 1 400 | 167,83 \$ | 165,67 \$ | 187,54 \$ | 184,23\$ | (97 113)\$ | (91 450)\$ |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93\$ | , , , , | , , |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RRS A Zone 4 (Vitalité)

| | RRS A Zone 4 Gross Data | | | | RRS A Zone 4 Per | formance ratios | New Brunswick Average Performance Ratios | | RRS A Zone 4 to N Group Average E Variand | Excess Costs |
|--------------------------|-------------------------|------------|-----------------|------------|------------------|-----------------|---|-----------|---|--------------|
| | | UPP Worked | Attendance Days | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 6 199 892 \$ | 102 682 | 48 056 | 49 041 | | | | | 792 619 \$ | 771 022 \$ |
| EMP Nursing | 3 956 967 \$ | 59 230 | 32 259 | 32 929 | 122,66 \$ | 120,17 \$ | 122,27 \$ | 120,23\$ | 23 089 \$ | (3 728) \$ |
| EMP Occupational Therapy | 516 038 \$ | 10 070 | 2 766 | 2 802 | 186,56 \$ | 184,17 \$ | 148,49 \$ | 144,27\$ | 383 372 \$ | 401 731 \$ |
| EMP Speech Language | 418 505 \$ | 8 866 | 2 259 | 2 332 | 185,26 \$ | 179,46 \$ | 141,73 \$ | 137,81\$ | 385 960 \$ | 369 291 \$ |
| EMP Clinical Nutrition | 207 779 \$ | 4 374 | 1 435 | 1 444 | 144,79 \$ | 143,89 \$ | 144,75 \$ | 144,06\$ | 198 \$ | (747)\$ |
| EMP Physiotherapy | 397 282 \$ | 9 006 | 4 481 | 4 576 | 88,66 \$ | 86,82 \$ | 102,10 \$ | 101,06\$ | (121 092)\$ | (128 289) \$ |
| EMP Respiratory Therapy | 485 168 \$ | 6 812 | 3 552 | 3 615 | 136,59 \$ | 134,21 \$ | 155,13 \$ | 153,93 \$ | (126 300) \$ | (134 332)\$ |
| EMP Social Work | 218 154 \$ | 4 324 | 1 304 | 1 343 | 167,30 \$ | 162,44 \$ | 187,54 \$ | 184,23 \$ | (87 543) \$ | (94 249) \$ |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93\$ | | , , |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RRS A Zone 5 (Vitalité)

| | RRS A Zone 5 Gross Data | | | | RRS A Zone 5 Per | formance ratios | New Brunswic Performance | U | RRS A Zone 5 to New Brun: Group Excess Costs Avera Variances | | |
|--------------------------|-------------------------|------------|-----------------|------------|------------------|-----------------|-----------------------------|-----------|--|--------------|--|
| | | | Attendance Days | | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V | |
| All EMPs | 2 556 944 \$ | 48 583 | 20 151 | 20 237 | | | | | 745 502 \$ | 779 903 \$ | |
| EMP Nursing | 1 435 288 \$ | 24 434 | 12 732 | 12 782 | 112,73 \$ | 112,29 \$ | 122,27 \$ | 120,23 \$ | (233 145) \$ | (194 001) \$ | |
| EMP Occupational Therapy | 231 470 \$ | 5 443 | 1 139 | 1 150 | 203,22 \$ | 201,28 \$ | 148,49 \$ | 144,27 \$ | 297 885 \$ | 310 275 \$ | |
| EMP Speech Language | 251 099 \$ | 5 849 | 1 273 | 1 279 | 197,25 \$ | 196,32 \$ | 141,73 \$ | 137,81 \$ | 324 743 \$ | 342 255 \$ | |
| EMP Clinical Nutrition | 80 898 \$ | 1 434 | 459 | 462 | 176,25 \$ | 175,10 \$ | 144,75 \$ | 144,06 \$ | 45 171 \$ | 44 514 \$ | |
| EMP Physiotherapy | 257 670 \$ | 6 194 | 2 813 | 2 822 | 91,60 \$ | 91,31 \$ | 102,10 \$ | 101,06 \$ | (65 069) \$ | (60 428) \$ | |
| EMP Respiratory Therapy | 245 780 \$ | 3 998 | 1 481 | 1 487 | 165,96 \$ | 165,29 \$ | 155,13 \$ | 153,93 \$ | 43 277 \$ | 45 402 \$ | |
| EMP Social Work | 54 739 \$ | 1 231 | 254 | 255 | 215,51 \$ | 214,66 \$ | 187,54 \$ | 184,23 \$ | 34 426 \$ | 37 457 \$ | |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93 \$ | | | |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RRS A Zone 6 (Vitalité)

| | RRS A Zone 6 Gross Data | | | | RRS A Zone 6 Per | formance ratios | New Brunswick Average ratios Performance Ratios | | RRS A Zone 6 to N Group Average E Variand | Excess Costs |
|--------------------------|-------------------------|------------|-----------------|------------|------------------|-----------------|---|-----------|---|--------------|
| | | UPP Worked | Attendance Days | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 7 234 739 \$ | 123 994 | 52 567 | 53 293 | | | | | 2 015 230 \$ | 2 015 331 \$ |
| EMP Nursing | 4 609 022 \$ | 70 592 | 32 805 | 33 325 | 140,50 \$ | 138,31 \$ | 122,27 \$ | 120,23 \$ | 1 286 536 \$ | 1 275 997 \$ |
| EMP Occupational Therapy | 773 176 \$ | 18 942 | 6 498 | 6 600 | 118,99 \$ | 117,15 \$ | 148,49 \$ | 144,27 \$ | (558 926) \$ | (513 822) \$ |
| EMP Speech Language | 483 118 \$ | 9 661 | 2 705 | 2 734 | 178,60 \$ | 176,71 \$ | 141,73 \$ | 137,81 \$ | 356 232 \$ | 375 794 \$ |
| EMP Clinical Nutrition | 248 894 \$ | 4 108 | 1 418 | 1 425 | 175,52 \$ | 174,66 \$ | 144,75 \$ | 144,06 \$ | 126 428 \$ | 125 707 \$ |
| EMP Physiotherapy | 361 167 \$ | 7 431 | 3 892 | 3 913 | 92,80 \$ | 92,30 \$ | 102,10 \$ | 101,06 \$ | (69 165)\$ | (65 126)\$ |
| EMP Respiratory Therapy | 505 476 \$ | 7 938 | 4 163 | 4 187 | 121,42 \$ | 120,73 \$ | 155,13 \$ | 153,93 \$ | (267 588) \$ | (263 577) \$ |
| EMP Social Work | 253 885 \$ | 5 321 | 1 086 | 1 109 | 233,78 \$ | 228,93 \$ | 187,54 \$ | 184,23 \$ | 246 033 \$ | 237 832 \$ |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93 \$ | | |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RHA B Zone 1 (Horizon)

| | RHA B Zone 1 Gross Data | | | | RHA B Zone 1 Per | formance ratios | New Brunswick Average Performance Ratios | | RHA B Zone 1 to N Group Average E Variand | excess Costs |
|--------------------------|----------------------------|------------|--------|------------|------------------|-----------------|--|-----------|---|--------------|
| | UPP Worked Attendance Days | | | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 7 615 848 \$ | 122 974 | 56 177 | 57 017 | | | | | 1 900 719 \$ | 1 916 682 \$ |
| EMP Nursing | 4 966 629 \$ | 72 354 | 39 359 | 40 013 | 126,19 \$ | 124,13 \$ | 122,27 \$ | 120,23 \$ | 283 287 \$ | 281 877 \$ |
| EMP Occupational Therapy | 571 633 \$ | 12 630 | 2 588 | 2 626 | 220,88 \$ | 217,68 \$ | 148,49 \$ | 144,27 \$ | 914 214 \$ | 927 144 \$ |
| EMP Speech Language | 483 118 \$ | 13 154 | 5 056 | 5 156 | 95,55 \$ | 93,70 \$ | 141,73 \$ | 137,81 \$ | (169 144) \$ | (150 467) \$ |
| EMP Clinical Nutrition | 248 894 \$ | 4 059 | 1 094 | 1 099 | 227,51 \$ | 226,47 \$ | 144,75 \$ | 144,06 \$ | 224 596 \$ | 223 688 \$ |
| EMP Physiotherapy | 361 167 \$ | 9 359 | 4 395 | 4 417 | 82,18 \$ | 81,77 \$ | 102,10 \$ | 101,06 \$ | (54 171)\$ | (48 914) \$ |
| EMP Respiratory Therapy | 505 476 \$ | 6 781 | 2 662 | 2 675 | 189,89 \$ | 188,96 \$ | 155,13 \$ | 153,93 \$ | 316 627 \$ | 318 123 \$ |
| EMP Social Work | 253 885 \$ | 3 272 | 662 | 668 | 383,51 \$ | 380,07 \$ | 187,54 \$ | 184,23 \$ | 161 995 \$ | 165 850 \$ |
| EMP Pharmacy | - \$ | 1 366 | 361 | 363 | - \$ | - \$ | 248,30 \$ | 246,93 \$ | - \$ | - \$ |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RHA B Zone 2 (Horizon)

| | RHA B Zone 2 Gross Data | | | | | | | RHA B Zone 2 Per | formance ratios | New Brunswic | 0 | RHA B Zone 2 to I Group Average E Varian | Excess Costs |
|--------------------------|----------------------------|------------|---------|------------|-----------|-----------|-----------|------------------|-----------------|----------------|---|--|--------------|
| | UPP Worked Attendance Days | | | | | | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V | | | |
| All EMPs | 12 292 146 \$ | 216 916 | 106 661 | 108 304 | | | | | 390 866 \$ | 390 388 \$ | | | |
| EMP Nursing | 7 328 086 \$ | 122 581 | 70 665 | 71 867 | 103,70 \$ | 101,97 \$ | 122,27 \$ | 120,23 \$ | (2 276 430) \$ | (2 238 604) \$ | | | |
| EMP Occupational Therapy | 1 135 273 \$ | 24 097 | 8 322 | 8 490 | 136,42 \$ | 133,72 \$ | 148,49 \$ | 144,27 \$ | (290 988) \$ | (254 346) \$ | | | |
| EMP Speech Language | 483 118 \$ | 24 327 | 9 500 | 9 621 | 50,85 \$ | 50,21 \$ | 141,73 \$ | 137,81 \$ | (240 924) \$ | (185 911) \$ | | | |
| EMP Clinical Nutrition | 248 894 \$ | 9 286 | 3 370 | 3 393 | 73,86 \$ | 73,36 \$ | 144,75 \$ | 144,06 \$ | (120 780) \$ | (122 697) \$ | | | |
| EMP Physiotherapy | 361 167 \$ | 18 161 | 7 464 | 7 524 | 48,39 \$ | 48,00 \$ | 102,10 \$ | 101,06 \$ | 191 764 \$ | 194 361 \$ | | | |
| EMP Respiratory Therapy | 505 476 \$ | 11 120 | 5 572 | 5 620 | 90,72 \$ | 89,94 \$ | 155,13 \$ | 153,93 \$ | 199 102 \$ | 196 027 \$ | | | |
| EMP Social Work | 253 885 \$ | 7 344 | 1 768 | 1 789 | 143,60 \$ | 141,91 \$ | 187,54 \$ | 184,23 \$ | (17 338) \$ | (9 013) \$ | | | |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93 \$ | , | | | | |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RHA B Zone 3 (Horizon)

| | RHA B Zone 3 Gross Data | | | | RHA B Zone 3 Per | formance ratios | New Brunswick Average Performance Ratios | | RHA B Zone 3 to N Group Average E Variand | Excess Costs |
|--------------------------|-------------------------|--------------|----------------|------------|------------------|-----------------|---|-----------|---|--------------|
| | | UPP Worked A | ttendance Days | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 11 998 798 \$ | 203 773 | 88 231 | 89 048 | | | | | 1 816 529 \$ | 1 924 694 \$ |
| EMP Nursing | 7 827 944 \$ | 121 459 | 57 244 | 57 743 | 136,75 \$ | 135,57 \$ | 122,27 \$ | 120,23 \$ | 1 758 044 \$ | 1 862 655 \$ |
| EMP Occupational Therapy | 929 627 \$ | 21 008 | 6 480 | 6 564 | 143,46 \$ | 141,63 \$ | 148,49 \$ | 144,27 \$ | (105 734)\$ | (55 647) \$ |
| EMP Speech Language | 483 118 \$ | 24 319 | 8 889 | 9 030 | 54,35 \$ | 53,50 \$ | 141,73 \$ | 137,81 \$ | (123 165)\$ | (79 747) \$ |
| EMP Clinical Nutrition | 248 894 \$ | 9 035 | 3 375 | 3 385 | 73,75 \$ | 73,53 \$ | 144,75 \$ | 144,06 \$ | (115 865)\$ | (113 184) \$ |
| EMP Physiotherapy | 361 167 \$ | 13 301 | 6 061 | 6 082 | 59,59 \$ | 59,38 \$ | 102,10 \$ | 101,06 \$ | (47 697)\$ | (38 369) \$ |
| EMP Respiratory Therapy | 505 476 \$ | 10 041 | 4 723 | 4 748 | 107,02 \$ | 106,46 \$ | 155,13 \$ | 153,93 \$ | 58 485 \$ | 62 038 \$ |
| EMP Social Work | 253 885 \$ | 4 610 | 1 459 | 1 496 | 174,01 \$ | 169,71 \$ | 187,54 \$ | 184,23 \$ | (157 237)\$ | (159 485) \$ |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93 \$ | , , | |

Expenses equals total costs for the Extra Mural Programs

Totals represent only non performing centers



Extra Mural Programs Internal Comparison Analysis 2011-2012 RHA B Zone 7 (Horizon)

| | RHA B Zone 7 Gross Data | | | | RHA B Zone 7 Per | formance ratios | New Brunswick Average Performance Ratios | | RHA B Zone 7 to N Group Average E Variand | Excess Costs |
|--------------------------|----------------------------|------------|--------|------------|------------------|-----------------|--|-----------|---|--------------|
| | UPP Worked Attendance Days | | | | | | | | | |
| Extra Mural Program | Expenses (EXP) | Hours (WH) | (AD) | Visits (V) | EXP / AD | EXP / V | EXP / AD | EXP / V | EXP / AD | EXP / V |
| All EMPs | 3 844 806 \$ | 59 431 | 30 529 | 32 035 | | | | | 201 074 \$ | 195 411 \$ |
| EMP Nursing | 2 335 046 \$ | 33 783 | 19 806 | 20 514 | 117,90 \$ | 113,83 \$ | 122,27 \$ | 120,23 \$ | (147 858) \$ | (216 300) \$ |
| EMP Occupational Therapy | 434 401 \$ | 7 255 | 3 110 | 3 560 | 139,68 \$ | 122,02 \$ | 148,49 \$ | 144,27 \$ | (63 954) \$ | (161 432) \$ |
| EMP Speech Language | 483 118 \$ | 7 318 | 3 098 | 3 354 | 155,95 \$ | 144,04 \$ | 141,73 \$ | 137,81 \$ | 6 637 \$ | (44 352) \$ |
| EMP Clinical Nutrition | 248 894 \$ | 2 438 | 1 083 | 1 088 | 229,82 \$ | 228,76 \$ | 144,75 \$ | 144,06 \$ | (126 606) \$ | (125 972) \$ |
| EMP Physiotherapy | 361 167 \$ | 3 603 | 1 563 | 1 635 | 231,07 \$ | 220,90 \$ | 102,10 \$ | 101,06 \$ | (6 104) \$ | (18 283) \$ |
| EMP Respiratory Therapy | 505 476 \$ | 3 163 | 1 428 | 1 438 | 353,97 \$ | 351,51 \$ | 155,13 \$ | 153,93 \$ | 120 258 \$ | 119 810 \$ |
| EMP Social Work | 253 885 \$ | 1 871 | 441 | 446 | 575,70 \$ | 569,25 \$ | 187,54 \$ | 184,23 \$ | 74 178 \$ | 75 601 \$ |
| EMP Pharmacy | - \$ | - | - | - | | | 248,30 \$ | 246,93 \$ | | |

Expenses equals total costs for the Extra Mural Programs

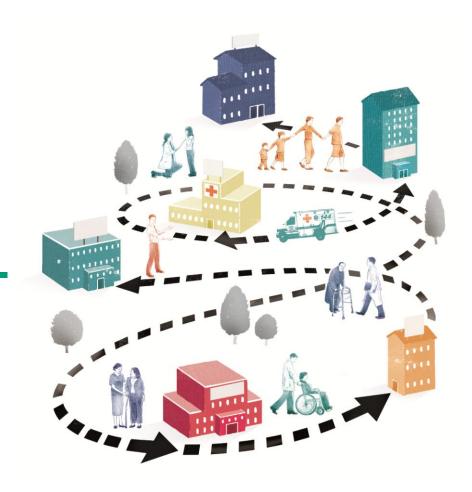
Totals represent only non performing centers





Comparison with Quebec Hospitals

Summary Analysis



Comparison with Quebec Hospitals

| | | Group 1 | | Group 2 | | Group 3 | |
|---|---------------------|---------------|---------|---------------|---------|---------------|---------|
| ACTIVITY SECTOR | | | | | | | |
| Functional Centre | Unit of Measurement | New Brunswick | Quebec | New Brunswick | Quebec | New Brunswick | Quebec |
| Administrative and Support Services | | | | | | | |
| Administration | N/C | N/C | N/C | N/C | N/C | N/C | N/C |
| Systems Support | N/C | N/C | N/C | N/C | N/C | N/C | N/C |
| Material Management | N/C | N/C | N/C | N/C | N/C | N/C | N/C |
| Service Recipient Food Services | Cost/AD | 28,98\$ | 20,54\$ | 31,02\$ | 21,18\$ | 36,78\$ | 24,08\$ |
| Nursing Inpatient Services | | | | | | | |
| Medical and Surgical Nursing Unit | WH/AD | 8,03 | 5,98 | 8,41 | 5,56 | 8,30 | 5,40 |
| Intensive Care Nursing Unit | WH/AD | 19,58 | 17,23 | N/A | 15,65 | 17,51 | 15,17 |
| Operating Room and PARR | WH/Visit | 7,29 | 8,07 | 12,19 | 8,11 | 3,34 | 8,04 |
| Pediatric Nursing Unit | WH/AD | 12,16 | 10,32 | 11,64 | 7,30 | N/A | 10,30 |
| Long-Term Care Nursing Unit | WH/AD | 6,71 | 3,15 | 6,72 | 3,15 | 6,59 | 3,31 |
| Ambulatory Care Services | | | | | | | |
| Emergency | WH/Visit | 2,46 | 3,36 | 2,00 | 2,96 | 1,40 | 1,30 |
| Specialty Clinics | WH/Visit | 1,32 | 0,52 | 1,23 | 0,35 | 1,04 | 0,42 |
| Diagnostic and Therapeutic Services | | | | | | | |
| Clinical Laboratory | WH/Procedure | 0,06 | 0,04 | 0,07 | 0,05 | 2,31 | 0,04 |
| Medical Imaging | WH/Exam | 1,17 | 0,75 | 0,95 | 0,66 | 0,82 | 0,64 |
| Pharmacy | Cost/AD | 34,56\$ | 40,66\$ | 32,97\$ | 43,89\$ | 16,31\$ | 47,83\$ |
| Physiotherapy | WH/AD | 1,18 | 1,41 | 1,25 | 1,42 | 1,42 | 1,51 |
| Occupational Therapy | WH/AD | 2,07 | 1,32 | 2,20 | 1,25 | 2,08 | 1,60 |
| Audiology and Speech/Language Pathology | WH/AD | 2,32 | 2,65 | 3,26 | 2,74 | 2,30 | 5,50 |
| Psychology | WH/AD | 3,48 | 3,03 | | 2,69 | 4,76 | 4,29 |

- Major limitations are to be considered when comparing New Brunswick Hospitals to those from Quebec
- In administration, grouping of expenses are different but fairly comparable for Administration, Finance and Human Resources
- For Material Management, NB seems to invest more than in Quebec, but again, differences in expense allocation may occur
- For Systems Support, comparison is not appropriate, since, in Quebec, speciality software programs are recorded directly in functional centres

